

Government is set for £2,000m steel rescue

A £2,000m rescue package to keep the bankrupt British Steel Corporation going was fore-shadowed by Sir Keith Joseph in the Commons yesterday. The corporation's financial crisis seems likely to produce more plant closures and redundancies. Much depends on the strategy of Mr Ian MacGregor, who takes over as chairman of British Steel next week.

Wider job losses in prospect

By Peter Hill

Industrial Editor

The Government is poised to approve a £2,000m rescue package for the bankrupt British Steel Corporation.

The magnitude of the state corporation's financial crisis came as a shock to MPs when disclosed by Sir Keith Joseph, Secretary of State for Industry, in the Commons yesterday.

Sir Keith urged British Steel's board to speed the corrective action already in train. But the parlous state of BSC's finances suggests that Mr Ian MacGregor, the new chairman, will have to implement more closures and redundancies beyond those already announced.

On present estimates the corporation believes it will require about £400m more of taxpayers' money this year beyond the £450m already allocated.

The additional sum is roughly equivalent to the yield of a 1p increase on the standard rate of income tax.

Sir Keith's statement was described by Mr Edward du Cann, chairman of the Tory 1922 Committee, as the gravest statement on industrial matters that he had heard in the House. It had frightful economic and social implications, he said.

Mr John Silkin, Opposition spokesman on industry, placed blame for the problems largely on the shoulders of Government.

Mr Keith has accepted that a corporation will find it impossible to meet its break-even target for the current financial year but he emphasised at a press conference later that it remained the objective of Government's readiness to "advance additional funds to meet a U-turn in industrial life".

The last financial year British Steel recorded an estimated loss of £450m. Its losses were exacerbated by a three-month-long strike at the beginning of the year.

Extraordinary items covering closure and redundancy costs coupled with a write-down of interest-bearing fixed assets amounted to a further £20m.

The "writing-off of assets was a shock in 1978 and will be a shock in 1979 and will be a shock in 1980", he said.

He said that the Government's "creative right to claim hidden gold and silver objects" was "a very small consolation".

The coins, minted between 1947 and 1979, are of low silver content and therefore not very valuable, he said.

He declared they are not the property of the Crown, as last year's claim. The Crown's claim was £15,000 and £20,000, but been held by the British Museum pending the ruling.

They will now have to be handed over to the family farming company of G. E. Overton (Farms) Ltd, on whose land they were found at Coleby, near Lincoln, in 1975.

A coroner's inquest ruled that they were treasure trove, giving the Crown first rights.

The High Court case seeking a definitive legal ruling was brought by the Attorney General for the Duchy of Lancaster on behalf of the Crown.

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cash requirement of about £400m would be required.

The corporation suggested further measures to staunch the flow but the Government rejected them. This additional sum—which may well turn out to be larger—will await an up-to-date assessment from the new chairman of the corporation's trading position.

The Government was not had yet taken with sufficient speed and determination all the action open to it to reduce its cash requirement in 1980-81, Sir Keith said.

Until Mr MacGregor submitted his proposals and the Government was satisfied that British Steel was taking the necessary measures, it was not prepared to reconsider the level of the external financing limit.

"Should the Government decide to advance additional funds, any money required would require a winter supplementary estimate and, if needed, before then, would be provided by a repayable advance from the contingencies fund", Sir Keith added.

The Industry Secretary said at the press conference that, although the introduction of amending legislation to allow the liquidation of a state industry was possible, "it was not an option which I have seriously considered and it would be unprecedented".

He emphasised that the objective of achieving a financial break-even remained unchanged. "It is delayed, I have to accept that it is unlikely to be achieved this financial year but I shall be expecting Mr MacGregor to break even as soon after this financial year as possible."

Holding operation: Suggestions of a government U-turn to bail out British Steel found ministers extremely touchy last night (writes Our Political Editor).

They preferred to see Sir Keith's statement as a holding operation; to the extent that it mentioned how the Government might arrange the money, it was an attempt to restore confidence.

However, from the delicacy of comment and the great secrecy that had surrounded the past three weeks of discussions, it seemed likely that the Government had been aware of the looming disaster at the time it decided to appoint Mr MacGregor.

The belief that Mr MacGregor will either make drastic cuts in production or sales of existing plants, or both, was current among Labour MPs. Mr James Callaghan, leader of the Opposition, believes it possible that both the Llanwern and Port Talbot BSR, which makes record changes, in East Kilbride and the West Midlands, Fdson is cutting 630 jobs, a quarter of the workforce, at its plant at Sandbach, Cheshire.

A wasteland in South Wales was the grim prediction heard in quarters close to Mr Callaghan.

Vatican says sick need not always be kept alive

From Peter Nicholas

Rome, June 26

The Vatican today issued a statement on Euthanasia which reaffirmed its condemnation of the subject but said the life support systems of dying hospital patients could be suspended in certain circumstances.

The statement came from the Sacred Congregation for the Doctrine of the Faith and had the Pope's personal approval. It came after a number of requests from episcopal conferences throughout the Roman Catholic world on the proper approach to this delicate issue.

Following out that euthanasia is "an act which is not an easy death without suffering" it said this original meaning now meant "some intervention of medicine whereby the sufferings of sickness or of the final agony are reduced, sometimes also with the danger of suppressing life prematurely".

It went on: "Ultimately the word euthanasia is used in a more particular sense of 'easy killing', for the purpose of putting an end to extreme suffering, of saving abnormal babies, the mentally ill, or the incurably sick from the prolonged, perhaps for many years, of a miserable life, which could impose too heavy a burden on their families or on society."

Reference to the more familiar Catholic thinking on the subject came early in the statement. "It is necessary to state firmly once more that nothing is permitted to anyone in any way to permit the killing of an innocent human being, whether a foetus or an embryo, an infant or an adult, an old person, or one suffering from an incurable disease, or a person who is dying."

"Furthermore, no one is permitted to ask for this act of killing, either for himself or for another person, or to consent to it, either explicitly or implicitly. Nor can any authority legitimately recommend or permit such an action. For it is a question of the violation of the divine law, and an offence against the dignity of the human person, a crime against life, and an attack on humanity."

As the statement pursued the subject more deeply, it moved ahead from the reiteration of past condemnations. "If there are no other sufficient reasons, it is permitted, with the patient's consent, to have recourse to the means provided by the most advanced medical techniques, even if these means are still at the experimental stage, are not without a certain risk."

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Visitors looking at one of the portraits of Queen Elizabeth the Queen Mother in the exhibition to mark her eightieth birthday which opens at the National Portrait Gallery today.

White Paper on Ulster devolution goes ahead after Cabinet assent

By Fred Emery

Political Editor

The Cabinet approved yesterday will allow the Government's proposals for devolving powers to Northern Ireland to be published next Tuesday or Wednesday, with a debate the following week in the Commons.

To the irritation of the Official Ulster Unionists, who boycotted the constitutional conference earlier this year, the question of devolution itself will not be considered separately from the debate on the White Paper which must be held by July 16, the date of annual renewal of the present system of direct rule.

Mr James Moynihan, leader of the Official Ulster Unionists at Westminster and Mr Roach for Down South, yesterday sought in vain a ministerial statement in the Commons next week. But the Government, mindful of exposing Mr Humphrey Atkins, Secretary of State for Northern Ireland, to instant analytical questioning, prefers to publish its White Paper and have Mr Atkins consult the parties in Belfast. Ministers last night pointed out that four of the Ulster parties were not represented at Westminster.

What was described in the Commons yesterday as "major constitutional proposals" by Mr Norman St John-Stevas, Leader of the House, are expected to include a number of possible executive and legislative options with the Government consulting from expressing its preference.

The Government's stand on principle was said to be clear, however, with a commitment to seek the widest possible consent before deciding on the Bill to implement devolution in the next session of Parliament. An intriguing and potentially explosive notion of the "Irish dimension" was raised earlier at business questions in the Commons when Mr St John-Stevas remarked that the worst anomaly of the relationship between Britain and Ireland is that we should be separated at all.

He was said afterwards to be expressing historical regret only. But its casualness feeds suspicion. Mr Moynihan last night told The Times that he deplored the fact that the Government was going beyond its manifesto commitment simply to restore government at local level.

That would have been workable, he said. Anything less than majority rule would be a "rigged government" and "rigged not only to protect so-called minorities, but rigged to prevent policies the majority of people voted for".

Speaking of the assassinated former Tory spokesman on Ulster, Mr Moynihan said: "They turned Airey Neave's policies on their head."

The Labour Party's dispute over Northern Ireland was castigated by Mrs Margaret Thatcher yesterday. She termed "disgraceful" the call by the party's National Executive Committee to investigate alleged repression and torture in Northern Ireland prisons.

Mr Callaghan and other leading members of the Shadow Cabinet considered yesterday to support their opposition to the executive's resolution. They believe that it gives the impression that the Labour Party supports the complaints of the IRA, and that the small "safety catch" in the resolution, stating that the party "is implacably opposed to the programme and methods of terrorism", will be forgotten.

Five members of the Parliamentary Labour Party who are members of the party study group asked to investigate the accusations of repression and torture have demanded an early meeting of the group. This will take place early next week.

Meanwhile, three members of the study group, Mr Alex Kitson (chairman), Miss Joan Maynard, MP for Sheffield, Brightside, and Mr Tony Saunders, representative on the NEC of the Young Socialists, will be in Northern Ireland this weekend making their own investigations.

They will be accompanied by Miss Jenny Little, secretary of the party's international department, and Mr Geoffrey Bish, secretary of the research department.

At last night's poorly attended meeting of the party's international department, Mr Kevin McNamara (Kingston-upon-Hull, Central) said the Government's statement on Tuesday should be made in the Commons. Mr Michael Cocks, described himself as "pleased and gratified" by the show of unity, and in particular by the "very strong statement" on Afghanistan which had demonstrated the alliance's "failure to be seduced by the pursuit of narrow interests".

The overall impression of the meeting was a disagreement between Mr Moynihan and his European colleagues over the wording of references to the conflict in the Middle East, when it came to composing the final communiqué.

The EEC members wanted specific endorsements of the right of the Palestinians to self-determination. "A right generally held to be the duty of an independent state," the use of the phrase was opposed by Mr Moynihan, who

explained afterwards that he did not think it "appropriate to include words subject to different interpretation".

As a result, the foreign ministers confined themselves to a judiciously balanced statement which defended the rights of all states in the region, including Israel, "to live within secure, recognised and guaranteed boundaries". It also called for "the achievement of the legitimate rights of the Palestinian people".

On Afghanistan, the ministers denounced "unacceptable" this armed intervention and the attempts to crush the national resistance of the Afghan people by massive military force. They dismissed as "entirely unconvincing" the argument used by the Soviet Union to justify its actions.

Partial withdrawal of troops, recently announced by the Russians, the ministers declared, would "only be of interest if it were the beginning of a total withdrawal". It was vital that the Soviet Government should "be left in no doubt as to the extremely grave view which the allies take of this situation which jeopardises world peace".

This called for a resolute, constant and concerted response on the part of the allies.

Commenting afterwards on Afghanistan, Mr Muskie said that "on the ground (the Soviet Army) appears to be hunkering down for a three-week stay in an effort to pacify the country". But this did not mean, Mr Muskie said, that the Russians could not be persuaded to change their minds.

The allies reaffirmed their commitment to the "pursuit of effective, balanced and verifiable measures of disarmament and arms control", and said that their governments wished to avoid "a competitive arms race".

The alliance also declared its plans for the deployment of 572 new long-range nuclear missiles in Europe, while at the same time seeking to engage the Soviet Union in serious negotiations aimed "at achieving verifiable limitations on such weapons. The Russians already have large numbers of such missiles installed on their side of the frontier."

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maintain an almost obsessive about the operations of the Shin Bet, a much more shadowy organization than the legendary Mossad, which only operated on their head."

Most of the Shin Bet agents are army officers, like Mr Golani, who joined the organization after he had reached the rank of major. Apart from the fact that his family, who lived in Egypt and that he leaves a wife and three children, very little is known about him.

This afternoon Mr Golani was buried with full military honours in his home village of Magdiel. An indication of his importance to the intelligence network was given by the attendance of Mr Mordechai Zippori, the Deputy Defence Minister, who presided over the funeral.

Undercover work and said that it had spared many lives.

To date, the Shin Bet's main activities inside Israel have been concentrated on Arab terrorism and a highly effective network of informants has been built up among Arabs who are Israeli citizens.

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Nato warns Russia it is prepared to rearm

From Michael Hornsby

Ankara, June 26

The 15-nations of the Nato alliance today served notice on the Soviet Union that they would never accept the Russian occupation of Afghanistan as a fait accompli, and that if necessary they would be prepared to shoulder the economic burden of a new arms race.

This was the clear signal to Moscow from Nato foreign ministers at the conclusion here of the regular two-day summit meeting of the North Atlantic Council, the first to be held since the Soviet invasion of Afghanistan at the turn of the year.

The meeting amounted to a carefully staged display of public unity designed to impress upon the Russians the futility of what Lord Carrington, the British Foreign Secretary, described as "wedge driving"—the attempt to sow dissension between America and its European allies.

There have been fears in Washington that East German Chancellor, who visits Moscow on Monday for talks with President Brezhnev, might be susceptible to Soviet blandishments and leave the impression that the alliance was not united in its response to the occupation of Afghanistan.

At a closing press conference, Mr Edmund Muskie, the American Secretary of State, described himself as "pleased and gratified" by the show of unity, and in particular by the "very strong statement" on Afghanistan which had demonstrated the alliance's "failure to be seduced by the pursuit of narrow interests".

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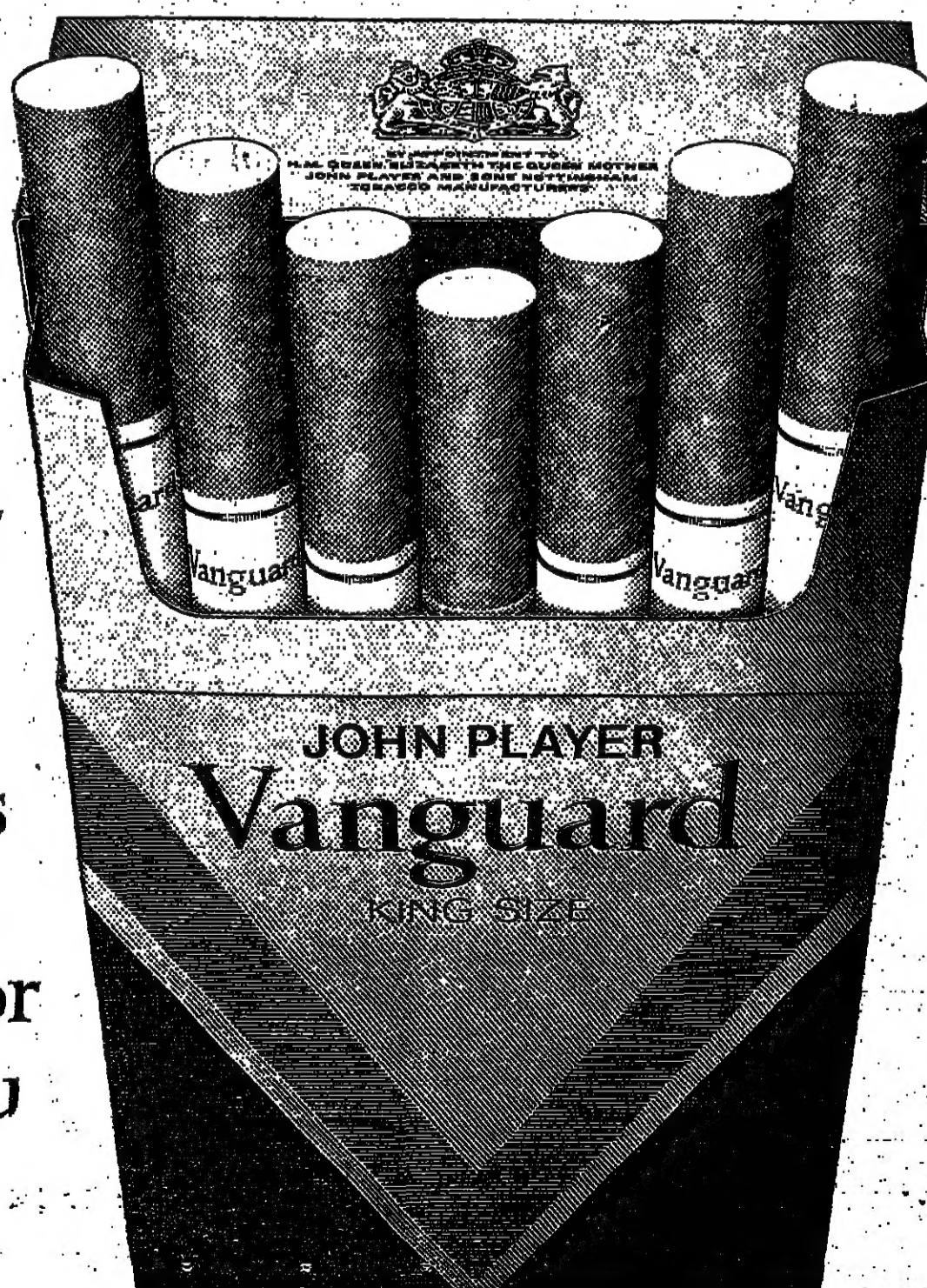


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M Giscard tries to rise above politics and speak for France

From Ian Murray

Paris, June 26

President Giscard d'Estaing moved serenely through a ninth press conference held since he came to office 10 years ago, showing his mellow, confident—some would say arrogant—mastery of briefs varied as Afghanistan and price of books.

ver the previous 24 hours press and television had been preparing the public for the occasion. The President was careful to ensure that it did not become a political event.

twice during the hour 40 minutes that it lasted political questions specifically raised. Once he was asked if he had called for aid in the enlargement of European Community, elected reasons, to which the ver was a short "No".

of the end he was asked a devious query permitted a protocol of the occasion or he would be a candidate next year's presidential election. He referred questions answers of two years the same query: he not announce his candidature that would hinder carrying out his duties.

allowed him simply to the questions in the he would like to be re-elected a statesman rising the political hubbub who seek for France. He devoted most of the afternoon to answering international questions, Afghanistan, and at the beginning with the President's criticism of the attack on French soil would be answered.

France, he revealed, had successfully carried out trials on a neutron bomb, which could be ready for use by 1985. By the end of this year the decision to go ahead with building a mobile nuclear missile launcher would be taken.

Asked if France was considering abolishing national service, the President seemed almost shocked. In the state the world is in today, he said, such a thought would be considered as a desertion and a resignation by France. "I will not allow the French Army to be demobilized," he said.

The President then slipped easily through a number of questions set to trap him on the internal state of France. On the economic front, he blamed the bad balance of payments on the price of oil. In speaking about social problems, he emphasized what was being done to shorten the working week and to improve the career prospects of young workers.

tragic dimensions of the problem. As far as France was concerned, said, it was "absurd" to say its policy was guided by oil considerations.

Then came European matters, especially his suggested "pause" before the widening of the EEC with the entry of Spain and Portugal. This was, he said, nothing more than a statement of fact.

With an ever clearly cocked in Britain's direction, he said that since various partners wanted to see a change in the rules, there was no way that negotiations would proceed with Spain and Portugal on those points until the uncertainty had been cleared up. If the rules were not going to be changed then there was nothing standing in the way of keeping to the original text.

As far as the recent troubles on the border between France and Spain were concerned, he said that the attacks by French farmers on Spanish forces were indefensible, the more so as this gave France a bad image and made it difficult to defend its rights.

Asked specifically about how he had not got on with President Carter during their private meeting in Venice last week-end, he said that the meeting had been frank and constructive, and that he had told the American President that France "is and remains independent".

The French analysis of the Afghan problem, he revealed, had been given a "positive" reception, as the final communiqué showed. Defence problems were met by the President with Gaullist-style answers. Any attack on French soil would be answered, France, he revealed, had successfully carried out trials on a neutron bomb, which could be ready for use by 1985.

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EEC hopes vote will end budget dispute

From Robert Morgan

Parliamentary Staff

Luxembourg, June 26

The European Parliament embarked today on what MEPs hope will be the last stage in settling this year's EEC budget. Certainly the Council of Ministers and the Commission hope it is. The final vote will be taken tomorrow.

The conflict over the budget started last autumn when the Council of Ministers drastically reduced the original budget put forward by the Commission. Last December, Parliament, maintaining that it had a mandate from the people of the Community after direct elections, threw the budget out. Its reason was the budget's lack of balance—too much money to support inefficient farmers and too little to help poorer regions.

After much tough talking behind closed doors, the Council has now offered more for the poorer regions. The budget, proposed by the ministers, is now 17,310m units of account (about £12,000m). More than 70 per cent is earmarked for supporting farmers under the common agricultural policy, but this could rise to nearer 80 per cent if harvests are bad.

Finance ministers, meeting here last week, agreed to offer Parliament a further £140m for so-called non-compulsory expenditure; that is on regional and social policies and other matters not connected with agricultural policy.

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His differences with the Americans apparently settled, at least for the time being, Herr Helmut Schmidt, West German Chancellor, embarked on Monday on one of the most difficult tasks of his career: his visit to Moscow. He will be the first Western statesman to enter the Kremlin since the Soviet invasion of Afghanistan.

The visit, unlike President Giscard d'Estaing's spectacular but apparently unproductive meeting with President Brezhnev in Warsaw, has been leighly and carefully prepared by both sides. Whatever the outcome, whether positive or negative, it will be of importance in the present world crisis.

The Chancellor is going to Moscow in a spirit which has increasingly marked the West German position since Afghanistan. It is that of a firmly committed member of NATO whose angle of vision is, for geographical and political reasons, inevitably somewhat different from that of its allies across the Atlantic or the North Sea.

The thought of Soviet missiles being piled up on the other side of the border, ready to turn West Germany into a radioactive desert, and the fact of two million potential hostages in West Berlin makes the German perception different. Yet suggestions in allied capitals that the Chancellor may betray, however slightly, the NATO cluster arouse fierce indignation among his staff.

Those who say that simply don't know Helmut Schmidt is the return. Nevertheless, mounting suspicion and unease in the United States about Herr Schmidt's intentions burst out into the open last week with a brusque letter from President Carter warning the Chancellor not to depart from the NATO position on medium range nuclear missiles.

Furious, the Chancellor reacted with a newspaper interview calling the letter "astonishing". He defended his proposal for a three-year freeze on deployment of medium range missiles—the source of the dispute—as being "in the mainstream of Western thinking".

Resumed superpower dialogue is the main object of Herr Schmidt's journey to Moscow

Bonn fear of confrontation

From Patricia Cough

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The thought of Soviet missiles being piled up on the other side of the border, ready to turn West Germany into a radioactive desert, and the fact of two million potential hostages in West Berlin makes the German perception different.

Yet suggestions in allied capitals that the Chancellor may betray, however slightly, the NATO cluster arouse fierce indignation among his staff.

Those who say that simply don't know Helmut Schmidt is the return. Nevertheless, mounting suspicion and unease in the United States about Herr Schmidt's intentions burst out into the open last week with a brusque letter from President Carter warning the Chancellor not to depart from the NATO position on medium range nuclear missiles.

Resumed superpower dialogue is the main object of Herr Schmidt's journey to Moscow

Bonn fear of confrontation

From Patricia Cough

Bonn, June 26

His differences with the Americans apparently settled, at least for the time being, Herr Helmut Schmidt, West German Chancellor, embarked on Monday on one of the most difficult tasks of his career: his visit to Moscow.

He will be the first Western statesman to enter the Kremlin since the Soviet invasion of Afghanistan.

The visit, unlike President Giscard d'Estaing's spectacular but apparently unproductive meeting with President Brezhnev in Warsaw, has been leighly and carefully prepared by both sides. Whatever the outcome, whether positive or negative, it will be of importance in the present world crisis.

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Turkish application to join EEC postponed

From Michael Horvath

Ankara, June 26

Turkey has been forced to delay its application to join the EEC because of an internal political crisis, but the Turkish Government still intends to apply before the end of the year for full membership of the Community.

This delayed here today, at a press conference given by Mr. Bayraktar Erkmen, the Turkish Foreign Minister, at the conclusion of a two-day meeting of State foreign ministers, at which he was the host.

Mr Erkmen replied with a crisp "no" when asked if he would be making a formal application to join the EEC when he meets Community foreign ministers in Brussels next Monday to renew progress in implementing Turkey's treaty of association with the Nine.

Mr Erkmen recalled that the Government had decided some months ago to apply before the end of the year for membership and said that it would "stand by that decision".

There had been speculation here that Mr. Süleyman Demirel's right-of-centre Government would use next Monday's meeting as the occasion to apply formally for membership, a prospect which has sent tremors of alarm through EEC capitals.

But Mr Demirel's Government faces a parliamentary vote next Wednesday on a motion of censure tabled by the main opposition group, Mr Bülent Ecevit's Republican People's Party, and needs the support of anti-EEC groups in the Parliament to survive.

Mr Ecevit and his party are not opposed in principle to EEC membership, but they do not think that Turkey is ready to join.

The Turks consider they have been badly treated by the EEC and that the privileged access they are supposed to enjoy to Community markets under the association agreement has not been granted to them.

It is thought that one of the motives behind Turkey's proffered intention of applying for full membership may be to force the EEC to come up with a better financial and commercial offer as the price for postponing such an application.

Another worry in Ankara is that once Greece becomes a full member—on January 1 of next year—it could be in a position to veto any future Turkish application.

The Nine regard as little short of nightmarish the prospect of becoming embroiled in easy negotiations with Turkey at a time when the accession of Britain, Denmark and Ireland is still being digested, and further enlargement, to include Greece, Spain and Portugal, is under way.

A background against country of 45 million people, of whom only 10 million live on the European side of the Bosphorus, Turkey is in a state of almost permanent economic crisis. Inflation last year ranged between 80 and 100 per cent, the jobless accounted for 20 per cent of the labour force and foreign debts rose to nearly \$8,000m. Gross national product per capita is only a third of Spain's.

How to be a good listener.



- 1 Don't interrupt
- 2 Don't jump to conclusions
- 3 Don't assume you've heard it already
- 4 Do ask intelligent questions
- 5 Do keep an open mind
- 6 Do stay positive

● You can't be a good banker unless you're a good listener. And every one of our managers knows this very well. Check this out next time you talk to someone from the Midland. You'll find they actually believe their own advertising.

Midland

Come and talk to the listening bank

Midland Bank Limited

Jazi accused of artime p murders

ne, June 26.—Police arrested a former Nazi raged him with the murder of at least 24 Jews in a ration camp near Riga.

unnamed man, aged 64, aged while on holiday atic coast after several at a trial in Hamburg in as a former sergeant

accused of having old and dark camp to be put to death with of poison, between ne of 1943 and October the state prosecutor's aid.—Reuters.

of of another Berlin hall anger of collapsing

roel Spitzer ne 26 Deutschlandhalle, a hall for sporting events, arts and other enter- is in West Berlin, has be closed down by order. The roof support of the large building, erected in 1935 and 1957, were not com- ple by experts.

th's announcement of closure, comes hard els of the collapse of the roof of Congress ularly known as the Oyster", in the

h there is no immw- of the Deutschland- bing down, nemed precautions require examination and pos tural improvements, causing indignation the engineers' report

New talks begin on nuclear test ban treaty

Geneva, June 26.—American, Soviet and British negotiators today opened their tenth round of talks on a comprehensive nuclear test ban treaty.

The negotiators, now nearing the end of their third year of discussions, held a full delegation meeting, the first since April, at the Soviet mission here.

The talk take place outside the framework of the United Nations Geneva Disarmament Conference. But the draft, extending an existing treaty to tests underground, is due to go before the United Nations forum for final approval.—Reuters.

that draws attention to the state of the roof was submitted to AMK, the municipal company in charge of the Deutschlandhalle, the Congress Hall, the International Congress Centre and the Exhibition Grounds, on April 14. But only on May 22, the day after the Congress Hall disaster, was the supervisory building agency of the district informed about it. The temporary closing order was issued last Tuesday.

The Deutschlandhalle has been under routine repair since June 9. Yet last month a huge Catholic rally was allowed to take place in the hall.

As in similar cases, the search for a scapegoat is on. However, AMK is not prepared to take the blame for the state of the Deutschlandhalle, and announced that it will challenge the decision of the city authorities and take the matter to court.

Man questioned in Seberg death inquiry

Paris, June 26.—French police last night questioned the last companion of Jean Seberg, the American actress who died in September of a barbiturates overdose.

Police said Mr Ahmed Hasni, aged 23, was detained and was being questioned as part of fresh inquiries into Miss Seberg's death.

Her body was found in a car more than a week after her lover had reported her missing. At the time police said there was no sign of a crime. A coronor said she had committed suicide by taking an overdose of sleeping pills. The actress, who was 41, also had a high level of alcohol in her blood.

In September, the Federal Bureau of Investigation disclosed that it once tried to smear Miss Seberg because of her support for black power movements.

OVERSEAS

Mr Reagan preempts President Carter's tax cutting strategy

From Frank Vogt
Washington, June 26

Mr Ronald Reagan, the Republican Party's presidential candidate, has taken full advantage of President Carter's trip to Europe by securing newspaper headlines across the nation today with the announcement of a plan for tax cuts of \$25,000m (€9,700m).

The plan is almost identical to the one that President Carter's assistants have been quietly developing for some weeks and which the President intended to announce in mid-July.

President Carter returned to Washington from Spain tonight confronted by a dilemma. He can hardly endorse the plan proposed by Mr Reagan, yet to oppose tax cuts so staunchly will leave him open not only to Republican attacks, but also to growing criticism from liberal Democrats, headed by Senator Edward Kennedy.

Mr Robert Strauss, who is the President's campaign manager, suggested today that the President will indeed have a tax cutting plan of his own.

Republicans in Congress, encouraged by Mr Reagan, are striving to ram home their advantage to the acute embarrassment of the Democrats. Republican senators have declared that they will not support fiscal stimulus for the ailing economy.

Mr Reagan, however, has done far more with his announcement than just win today's headlines and present President Carter's tax cutting strategy. He has also demonstrated that he already enjoys Republicans in Congress.

July 37 out of 41 Republican senators ranging from staunch fiscal conservatives to such liberals as Senator Jacob Javits of New York and Senator Charles Percy of Illinois, declared their support today for Mr Reagan's tax-cutting strategy.

The Republican candidate has also weakened the arguments of those critics who have asserted that his economic views are too conservative and too slow.

Mr Reagan has been campaigning for a 30 per cent tax cut over three years that has been widely viewed as a thoroughly impractical suggestion. Now he has modified his stand with a proposal that looks far more pragmatic.

Democrats in the Senate met today to try to decide how best to rebut the Republican initiative. The verdict was that they would not support the Republican proposal, but would move ahead with a view to possibly approving fiscal stimulus for the economy in September.

Mr Reagan's plan calls for the tax cuts to become effective next January 1 and for the cuts to comprise \$19,600m of personal tax reductions and \$2,500m of business tax cuts. The White House plan for cuts that would also take effect at the start of the New Year would involve some \$25,000m.

The timing of the Republican candidate's announcement coincides with opinion polls showing that only 18 per cent of Americans approve of Mr Carter's handling of the economy, which is the lowest rating since 1975. The cent level was seen in a poll 11 months ago.

Mr Reagan asserts that he is not abandoning his prudent fiscal stance, but that in the course of the campaign he will announce plans to reduce government spending sharply in coming years. He insists that the tax burden on Americans is now far too high and that his new proposal will reduce some of next year's tax increases.

Congress has already approved a 1981 social security rise of \$18,000m and inflation will push individuals into higher tax brackets and so generate at least an additional \$15,000m in revenues.

Mr Reagan is now blaming President Carter for big budget deficits, record high inflation and for policies that are slowing product lines, idling factories, closing down the land and housing construction going into a tailspin.

These are tough arguments for the President to counter. He has a clear edge in the race now that his tax plans have been adopted by his rival.

Makin matters even worse is the prospect that the trough of a recession, when unemployment will be at its peak, could come only weeks before November's election day.

President's popularity seriously eroded by his failure to solve international crises Foreign policy weakness swings voters to Republicans

By Patrick Brogan

Foreign affairs are going to play a larger part than usual in this year's presidential election. There are those who insist that inflation, unemployment and interest rates are all that matters; that the difficulties of America's relations with the Middle East, the Soviet Union, Europe and Central America are of no concern to voters in Indiana or Nebraska. Many of them, including Mr Ronald Reagan, believe that President Carter is a weak President and should be replaced because of his failures in foreign affairs. Indeed, a number of once-prominent Democrats have come out in support of Mr Reagan, despite their doubts about his domestic policies, just because they consider that the republic is in danger with Jimmy Carter as the helm.

The eastern establishment, however, is much more concerned by questions of the Strategic Arms Limitation Treaty (SALT), the Middle East, the supposed lack of solidarity shown by European allies and the disreputable shooting in Nicaragua, Iran and Pakistan.

There is precious little evidence that large numbers of people in the heartlands will decide how to vote on the matter of the size of the defence budget or even on the grain embargo, but there is plenty of evidence that the President's failures in foreign affairs have spread the view that he is incompetent.

When the Camp David peace agreement was signed in September, 1978, the President's popularity rose dramatically. It declined thereafter, but revived again when he succeeded in persuading the Egyptian and Israeli Governments to convert their preliminary agreements into a detailed peace treaty.

The Venice summit will doubtless give him a lift in the polls. Conversely, the Panama Canal treaties and perhaps SALT as well, probably did him more damage than good. No one cared enough about them to give him the credit. Plenty of people approved them.

The most startling instance of foreign crises affecting the President's popularity was the taking hostage of the Americans in Tehran, and the fact that they are still there after nearly eight months is now of the causes of his present decline in public esteem.

None of which means that Mr Carter can look to successes on foreign fields to save him if unemployment is at 8 per cent and inflation at 15 per cent again come November. The tax-cutting campaign is much higher than this analysis would suggest, however, and if the President does not help, the President very much to point out that the decline in defence spending goes back to the Republican days of Presidents Nixon and Ford. Mr Reagan is not loyal to those departed.

He also knows that a suggestion that the nation is in danger because of failures by the President appeals to the deep animosity of the American people. John Kennedy in 1960 accused President Eisenhower of permitting the opening of a "missile gap" between the United States and the Soviet Union, to the latter's advantage, and the allegation (later seen to be unfounded) helped him win that narrow victory.

It is a charge that Mr Carter will find very difficult to answer, and he is therefore inclined to respond that he is spending enough on defence and that to spend any more would be to take money away from welfare, and that the United States may cut its cost according to its much reduced cloth.

The other foreign policy issue that will play a large part in the election, concerns Israel. Mr Carter is suspected of lacking total commitment to the policies of the Begin Government, and Mr Reagan makes a point of insisting that he, at least, is totally loyal to the old alliance with Israel. Here again, the aura of competence that hangs over Mr Carter's Administration affects public perceptions of his qualifications.

Worst of all, if the Camp David agreement breaks down before the election, whoever may be at fault, Mr Carter will be blamed by the electorate, and will be deprived of his favourite electoral slogan, "Vote for the Peacemaker".

What he will do instead is to paint Governor Reagan as a warmonger, as Mr Lyndon Johnson successfully painted Senator Goldwater in 1964. This is probably where foreign affairs will play their most prominent role in the election. Mr Carter and his assistants will not scruple to advance the argument that Mr Reagan's finger should be kept as far from the nuclear trigger as possible, and that whatever Mr Carter's failings on foreign and domestic policies, he can at least be trusted to think twice before getting us all blown up.

US Elections

Republican challenger is determined to press the fight against the President on matters of defence and diplomacy (or national security, as he prefers to call it), then Mr Carter will be bound to respond.

The first of these challenges, and the most fundamental, is that America's defences have been neglected in recent years, and that the Russians now have or will very soon have a clear lead over the United States in all aspects of military power.

Port Vila takes hard line over constitution

From Denis Reinhardt
Port Vila, Friday morning

With a high-level Anglo-French mission due in Port Vila on Monday, the New Hebrides Government has firmly reiterated its refusal to negotiate any constitutional proposals which it believes France and Britain may have agreed to at a meeting in London on Wednesday.

The New Hebrides Government is convinced that its mission will threaten the agreement on constitutional guarantees and political office for the French speaking minority.

A spokesman for Father Walter Lini, Chief Minister of the New Hebrides, told The Times last night: "We're not prepared to be abandoned by Britain to its long-term European interests."

Father Lini's Government, which won two-thirds of the seats in the last November elections, has been in power since the talks by Paris, London, five weeks before scheduled independence July 30, show France is a "loser".

"They said, 'before we play the game, let us know rules'. The result of that was clear and unequivocal. What right have they now to reopen the game to a different set of rules?" a spokesman said.

Father Lini's Government has been in power since the talks by Paris, London, five weeks before scheduled independence July 30, show France is a "loser".

Assurance in Lisbon on Nato support

Lisbon, June 26—President Carter said here that his talks with Portuguese leaders today had bolstered his confidence in the unity of the North Atlantic Treaty Organization.

After receiving a public assurance of support from President Antonio Ramalho Eanes, Mr Carter said the Western alliance was facing a new challenge to its most vital economic interests.

"Do we have the will, the capacity, the resolve to make a common stand? I am confident that we can and my confidence has been bolstered by the talks I have had here today," Mr Carter said at a state luncheon.

Mr Carter had talks with Dr Francisco Sá Carneiro, the Prime Minister, soon after landing here for a six-hour stopover on his way back to Washington at the end of a European tour.

Dr Carneiro told reporters that the President's visit had strengthened Western defence and had laid a basis for increased bilateral political and economic cooperation.

President Eanes said at today's luncheon that Portugal would never forget how America had stood by it when economic problems threatened the future of democracy after the 1974 revolution.

Portugal will not act differently within the limits of its possibilities and its own boundaries, he said, but it will be disturbed present situation. Western solidarity assumes an increasingly higher importance. From our side, it will not be questioned. Portugal will fulfill all her engagements towards NATO.

Preliminary negotiations between Washington and Lisbon on providing a base for an American aircraft carrier, possibly in Lisbon, and stationing



A happy welcome for President Carter, in Lisbon when he laid a wreath at the tomb of Vasco da Gama, the explorer.

mid-air refuelling KC135 aircraft at the Beja air base south of here began earlier this year. Portuguese leaders today have welcomed the President's visit as a sign of American support for the Western alliance.

There are unofficial hints that Spanish officials hoped to weave into the conversation the French desire to postpone Spain's entry into the EEC. Another stumbling block may be the American anxiety to stop the Spanish government from participating in the Western defence.

A statement issued by the Spanish Government today said: "It is evident that Western solidarity constitutes one of the main aspects of democratic Spain's foreign policy." The statement referred to the Kremlin might be tempted by recent American hints of flexibility on the issue.

During President Carter's European tour, White House and State Department officials have been emphasizing American readiness to hold talks with Moscow and offer the Kremlin a face-saving way out of Afghanistan. While he was in

Spain yesterday, a White House spokesman acknowledged a concern that the Soviet Union had a legitimate security interest in Afghanistan.

The hostile Tass commentary indicated that there would be no positive response from Moscow.

It said that "anti-Sovietism and hostility to détente were the basis for the President's policies, and Mr Carter was 'obstinately and bashfully keeping silent' about the real causes of current world tension."

"Why, indeed, does President Carter keep silent on the obvious unwillingness of the United States to end the armed aggression against the Democratic Republic of Afghanistan organized by the United States and Peking from Pakistan territory?"

Why does he keep silent on the United States' unwillingness to pull out the American Navy from the Persian Gulf and the Indian Ocean? Tass asked.—Reuter.

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Russians withdrawing only unneeded troops

By Henry Stanhope
Defence Correspondent

Intelligence sources in London say that the Soviet Union has withdrawn about 6,000 troops from Afghanistan so far and the operation is continuing.

But the troops which have been withdrawn so far do not form part of any of the divisional formations, like the three motor rifle divisions and the four airborne divisions operating in the country.

One tank regiment has moved from the Kabul area, and the others are air-defence, anti-tank and surface-to-surface missile units which have been proved largely redundant in a counter-insurgency campaign.

The sources point out that their removal eases the Soviet supply and support operations, and by publicizing the withdrawal Moscow has simply made political capital out of military convenience.

Before the withdrawal started Soviet troops numbered at 75,000 ground troops, 7,000 air force members and between 3,000 and 4,000 administrative staff.

The sources estimate the Soviet casualty figures at between 3,000 and 4,000, which is lower than some press reports have indicated. As many as one in three of these, however, is believed to be a family.

The Afghan army is now thought to be down to between 40,000 and 50,000 in strength, compared with between 80,000 to 100,000 before the Soviet invasion.

Helicopter shot down on border

From Nicholas Ashford
Johannesburg, June 26

A South African helicopter has been shot down in the growing war along the border between the Namibia (South West Africa) and Angola, the South African Defence Force announced today.

Both crewmen escaped unhurt, but the flight engineer was subsequently killed during an attack by Angolan forces. According to the statement, the pilot fought his way through the attackers to safety.

It did not say where the incident took place, except that it was in the "operational area" a term used to describe the Namibia-Angolan border region where South African forces are fighting Angolan-based guerrillas from the South West Africa People's Organisation (SWAPO).

According to an Angolan Defence Ministry statement, reported by the Angolan news agency, the helicopter was taking part in an attack against Angolan positions. The statement said it was hot down on Monday as it was landing troops near the town of Kungene in the southern Kunene province.

The South African Defence Force has admitted the flight engineer was killed by Angolan forces to confirm that the aircraft was shot down in the border region north of the border when it was shot down. It is not clear that the South African Defence Force was in pursuit of SWAPO guerrillas or to attack SWAPO camps, but they generally try to avoid direct confrontation with Angolan and Cuban forces in the region.

One of the biggest cross-border raids took place two weeks ago when a large South African armoured and airborne force struck deep into southern Angola, killing at least 200 SWAPO personnel. Their own casualties were 16 dead.

The attacks came when there is growing international pressure on South Africa to agree to the implementation of United Nations Security Council Resolution 435 for ceasefire and Angolan independence.

Salisbury to end diplomatic links with South Africa

From Frederick Cleary
Salisbury, June 26

Mr Robert Mugabe, the Zimbabwe Prime Minister, said today he was to cut diplomatic ties with South Africa and maintain only economic links. In a policy statement he told Parliament: "We cannot have any political and diplomatic relations with South Africa until it puts its own political house in order and kills the repugnant and repulsive we have to apartheid."

To rounding applause from the 80 black members of the 100-seat House of Assembly, Mr Mugabe acknowledged that South Africa was a geographic and economic reality upon which Zimbabwe had become much more dependent over the past 15 years. This reality could not be ignored and in such cases trade relations were inevitable.

Accordingly it was necessary to allow representation at that level.

On internal matters, Mr Mugabe accused the minority of Mr Joshua Nkomo's ZUPA forces of using their power to influence political affairs.

Mr Nkomo sat beside Mr Mugabe on the front bench as the latter said there was no evidence to link these ZUPA activities with the leadership of the Patriotic Front party. He said the government would tolerate disorder and the police and military would deal with the situation. Repetition of Marabed, north-west of Bulawayo, had been suggested.

Zimbabwe and the Vatican have established diplomatic relations. The representation will be on the level of a nunciature on the part of the Holy See and of an embassy on the part of Zimbabwe.

Despite the Marxist leanings of some members of his Government and some of his economic pronouncements during his spectacular rise to power, Mr Mugabe was born a Roman Catholic and educated at a Catholic mission. The independence celebrations on April 18 were blessed by the Roman Catholic Archbishop of Salisbury, the Most Rev Patrick Chikanda, and the church in Zimbabwe has been closely associated with the nationalist movement.

Mr Botha set to meet church leaders for talks

Pretoria, June 26—Mr P. W. Botha, the South African Prime Minister, said today that he was ready to meet church leaders here on August 7 for talks on national issues.

He was responding to a new statement by the South African Council of Churches on the eve of a meeting. It had been proposed by the strongly anti-apartheid Christian umbrella organisation through Bishop Desmond Tutu, its Anglican general secretary.

Bishop Tutu, a black activist, had said a meeting with Mr Botha was urgent because of the serious crisis in South Africa after a recent 32-hour strike in the worst violence since the Soweto student riots four years ago.

Mr Botha had posed four conditions for such a meeting: the rejection of communism, disavowal from campaigns discouraging young men from national service, a renunciation of violence and repudiation of the banned African National Congress.

The Prime Minister rejected the Council's first response to his conditions as "insufficient and unsatisfactory. Last night he issued a new statement rejecting violence as a means of maintaining or overthrowing the authority of the state.

Fears for Kenyan tourist trade after robberies

From Our Correspondent
Nairobi, June 26

Tour operators here are urging the Kenyan Government to take further action to protect tourists in areas near the Tanzanian border in the wake of three recent attacks by armed Tanzanian gangs on tourists in the Masai Mara game reserve.

Two incidents in the past week have alarmed tour operators who fear there will now be large-scale cancellations of bookings. In one incident, uniformed Tanzanian troops raided a luxury camp and robbed 10 American tourists of money, clothing and valuables.

In the second incident, raiders held up a bus on a lonely track and forced two British and two American tourists to walk several miles into Tanzania before robbing them. Tourists' shoes were taken and they had to walk barefoot.

The Kenyan authorities, stepping up police patrols, the border area, but they face a difficult task as the border is unmarked and unguarded by tourists pass close to the Tanzanian border.

There are hardly any posts on the Tanzanian side of the border, but the tourists' fear of the safari trail has since Tanzania closed its border with Kenya more than three years ago. Many tourists stay in isolated miles from the nearest police post. The atmosphere of the Masai Mara is unspoiled atmosphere with herds of wild game.

OAU condemns arms build-up in Indian Ocean

Free Town, June 26—Great power military expansion in the Indian Ocean was condemned in a resolution approved here yesterday by the drafting committee of the ministerial conference preparing the agenda for next week's summit meeting of the Organization of African Unity.

The text asks the big powers to respect the status of the Indian Ocean as a zone of peace and demands the dismantling of bases and other military installations.

Diego Garcia call: A majority of members in the Mauritius Parliament today urged the Government to demand formally the return of Diego Garcia, the American military base in the Indian Ocean.

Diego Garcia is a tiny island in the Chagos archipelago. This island group, including Diego Garcia, was ceded to Britain in 1966 before Mauritius received independence from the British Crown. Agence France-Presse and AP.

'Burdensome prolongation of life' can be refused

Continued from page 1

"By accepting them, the patient can even show generosity in the service of humanity. It is also permitted, with the patient's consent, to interrupt these means, where the results fall short of expectations."

For such a decision to be made, account would have to be taken of the reasonable wishes of the patient's family, as also of the advice of the doctors.

"The latter may in particular judge that the investment in instruments and personnel is disproportionate to the results foreseen. They may also judge that the techniques applied impose on the patient strain or suffering out of proportion with the benefits which he may gain from such techniques."

Finally, the statement reached this conclusion: "When inevitable death is imminent in spite of the means used, it is permitted in conscience to take the decision to refuse forms of treatment that would only secure a precarious and burdensome prolongation of life, so long as the normal care due to the sick person in similar cases is not interrupted by such circumstances, the doctor has no reason to reproach himself with failing to help the person in danger."

The document closed with the claim that it was inspired "by a profound desire to serve the plan of the Creator. Life is a gift of God and on the other hand death is unavoidable. It is necessary therefore that we, without in any way hastening the hour of death, should be able to accept it with full responsibility and dignity."

The statement was signed by Cardinal Saper, the Prefect of the Sacred Congregation, and by Mr Jerome Hamer, the Secretary. Attention is specifically drawn to the Pope's approval.

BBC report urges changes in Zimbabwe broadcasting

From Our Correspondent
Salisbury, June 26

A BBC report published here criticising Zimbabwe broadcasting services and recommends extensive changes.

One of its main suggestions is that the Broadcasting Corporation (ZBC) be made independent of government and political interests and serve people of all races. It says the performance of previous boards of governors was "disappointing".

The report was commissioned by Mr Robert Mugabe, the Prime Minister, soon after he assumed office earlier this year. Four senior BBC officials went to Salisbury to examine radio and television services.

The report was tabled in Parliament by Dr Nicholas Shamuyarira, the Minister of Information, whose ministry is responsible for policy control of the state corporation. The report was eagerly awaited, because the use of state radio and television by the Rhodesian Front government for propaganda drew much local and international criticism as have recent political commentaries authorized by the new authorities.

The commentaries drew so much white criticism that the Prime Minister intervened. They have been stopped and a new format promised.

The BBC report said it found little respect or authority for the ZBC among the press and general public and it lacked credibility. It suggested that senior staff from all departments be sent to Britain for technical courses and refresher training and that at least four BBC journalists be attached to the ZBC newsroom.

Ten hurt in blast at oil refinery

Sydney, June 26—Ten workers were injured, one critically, in an explosion and fire at an oil refinery in a Sydney suburb today.

Many of the injured, were buried beneath the rubble of a 30ft chimney. The explosion was heard for miles around.—Reuter.

Brundage's so win will claim

Santa Barbara, June 26, brothers claiming to be illegitimate sons of Avery Arai, former president International Olympic Committee, have claimed a \$62,500 (£27,000) each their father's \$19m Cal estate.

Disaster predicted in Jamaica

From Ivor Davis
Kingston, Jamaica, June 26

The president of Jamaica's manufacturers' Association last night said the country was living a hand-to-mouth existence from revenues from the bauxite and tourism industries, but that could not save off economic collapse.

Mr Winston Mahood, addressing the annual meeting of the association, described a country crumbling, crippled by growing violence. Even workers who sought jobs were unable to leave their homes because of the violence.

"This cannot continue much longer. The wheels of our plants are grinding to a halt, our bankers will move in and close our plants and our workers will be left to fend for themselves without a job or a means of livelihood."

Predicting economic disaster, he said that since the break with the International Monetary Fund foreign exchange had virtually dried up, credit from traditional suppliers of raw materials had disappeared almost overnight and import licences could not be issued.

The withdrawal of insurance by the British Export Credit Guarantee Department meant there was an embargo on raw materials and other imports previously shipped from the United Kingdom.

On violence, which continued to be reported prominently in Kingston this week, Mr Mahood said many workers were forced to flee their homes and had lost their jobs. He said that in companies being unable to meet contractual obligations.

Two separate incidents yesterday, four men were dead, and two girls were wounded.

Mr Mahood said that the result of the violence was the loss of thousands of dollars in export orders, the companies could not deliver, and the country was in a state of economic collapse.

ERSEAS

ean states adopt united stand ainst Hanoi's aggression d attempts to split alliance

avid Watts
umpur, June 26
oreign Ministers of the
ion of South-East Asian
(Asean) warned Viet-
ight that it must mend
if there is to be any
on of talks over Kam-
puchea.

Vietnamese showed a
tive attitude, ministers
t that there would be
ss to reopen talks with
Bur, for the present,
Indonesians and Malay-
are discounting any
discussions in the wake
am's incursion into
Kampuchea.

rest casualty of Asean's
e against Vietnam—
o longer any forcing of
ss with references to
ather than Vietnamese
ill most likely be a
nent of support for
Air Chief Marshal
Savetilla, the Thai
Minister. There has so
o response to an invi-
Mr Nguyen Co Thach,
amease Foreign Minis-
sit Singapore on July
The visit is now most
to take place.

is foreign ministers
ins to point out at a
ference at the conclu-
but they will still seek
l solution in Kampu-
member of Asean
be free to talk to
vided that the Viet-
e not given an oppor-
tunity to attempt
is association.

Quite how a political solution
can be found without some sort
of contact with Hanoi, the min-
isters were unable to say.

Mr Sinnathamby Rajaratnam,
first Deputy Prime Minister of
Singapore, said the Vietnamese
had hitherto used their dialogue
as a weapon to see how far they
could undermine its solidarity.
Asean believes that Hanoi's
policy has been to try to per-
suade those countries with the
most fear of China—Indonesia
and Malaysia—that to forestall
the long-term Chinese threat,
they must accept a Vietnamese
fait accompli in Kampuchea and
Vietnam, to prepare for the
greater Chinese threat.

To that end Indonesia and
Malaysia have been tempted to
withdraw recognition from the
Pol Pot regime in Kampuchea,
which is Chinese-sponsored, as
a first step towards accepting
the right of the Heng Samrin
regime, which is Vietnamese-
sponsored, to represent Kam-
puchea at the United Nations.

However, today's final com-
munique reaffirmed Asean
solidarity, rethrusting the Pol Pot
regime when the question of
its accreditation at the United
Nations comes up again this
autumn.

Air Chief Marshal Siddhi
revealed that 22 Thai soldiers
had been killed and seven
wounded during the Viet-
namese attack on Thailand and
there had been large numbers
of civilian casualties. He added
that 100,000 refugees had been
forced into Thailand, many of

whom were now in no man's
land between the opposing
armies.

He confirmed that a Thai
reconnaissance aircraft and a
helicopter were shot down.

The ministers, in their final
communique, reaffirmed their
call for the withdrawal of
foreign forces from Kampuchea
and the exercise of self-deter-
mination for the Kampucheans,
free from outside interference.
Likewise Asean condemned the
Soviet occupation of Afghanis-
tan.

The foreign ministers of the
Asean countries, Thailand,
Malaysia, Singapore, the Philip-
pines and Indonesia, also called
attention to the urgent need for
more international help for Thai
villagers who have been dis-
placed by the influx of Kam-
pucheans and recommended im-
proved border encampments
with better protection from
hostilities for the refugees.

They also said that a senior
representative of Sir Robert
Jackson, the coordinator of the
relief programme, should be
provided with a permanent
office in Bangkok to coordinate
relief efforts; that a special
fund for Kampuchean refugees
should be set up, and that more
international officials with
greater access and mobility
were needed in Kampuchea.

Tonight the Asean ministers
began the first of their meet-
ings with other countries with
discussions with Mr Andrew
Peacock, the Australian Foreign
Minister, Mr Edmund Muskie,
the United States Secretary of
State, arrives tomorrow



Mrs Indira Gandhi, India's Prime Minister, being comforted by her eldest son, Rajiv Gandhi, during the ritual of the collection of the ashes of Sanjay Gandhi.

Opposition forces debate on Sanjay crash

Delhi, June 26—Opposition
members walked out of the
Indian Parliament today after
a minister tried to preempt
their notice for a debate on the
aircraft crash that killed Sanjay
Gandhi, the son of Mrs Indira
Gandhi, the Prime Minister.

Their protest forced the
chairman of the Upper House
to agree to a debate tomorrow

on the abrupt cancellation of a
court of inquiry into Monday's
crash.

The Prime Minister's son was
cremated two days ago, and his
ashes were collected in copper
and brass urns from the funeral
pyre today to be immersed in
some of the country's holy
rivers over the weekend.

Mr A. P. Sharma, the Civil
Aviation Minister, earlier told
the Lower House that the court
of inquiry was dropped after
the Government discovered that
an inspector accidents had
already been appointed, the
minister added that the in-
spector normally investigated
all accidents involving small
aircraft, including those of
flying clubs.

Soviet nerve gas 'sent to Eritrea war zones'

From Charles Harrison
Nairobi, June 26

Eritrean nationalist groups
say a quantity of lethal nerve
gas, recently shipped from the
Soviet Union to Asmara, has
been moved to areas of north-
ern Eritrea for use against the
guerrillas who are entrenched
there. So far there are no re-
ports of the gas being used.

The Soviet Union has also
supplied 24 helicopter gunships
and 200 troop-carrying helicop-
ters, plus about 200 Soviet ad-
visers who are assumed to be
preparing for an assault against
the Eritrean guerrillas who
have succeeded in resisting the
Ethiopians for 18 years.

Eritrean sources say the
Soviet advisers include a num-
ber of experts in chemical war-
fare.

An Ethiopian drive to crush
the last pockets of resistance
has been expected for some
weeks, but it appears to have
been delayed by guerrilla suc-
cesses against some probing
attacks by the Ethiopians.

A new turn has been given
to the Eritrean situation by a
recent agreement between the
Ethiopian and Sudan Govern-
ments to cooperate in restoring
normal conditions along the
border between Eritrea and
Sudan. Sudan is no longer
allowing supplies to reach the
Eritreans who must now rely
on limited shipments of arms by
sea to isolated locations along
the Red Sea coast.

But the Eritrean insurgent

groups are continuing to refuse
to negotiate with Ethiopia, and
are maintaining their long-
standing demand for complete
independence.

Most of the main towns in
Eritrea are in government
hands, but the insurgents retain
control of Nakfa, in the north,
and claim to be harassing move-
ments between other centres.

Meanwhile, Ethiopian mili-
tary activity is increasing along
the Ethiopian-Somali border.
For the third time within a
week Ethiopian MIG fighter
bombers attacked the Somali
town of Dolo, killing one
civilian and injuring another.
The four attacking aircraft
destroyed a school building.
Somali government sources
sawed.

Around Dolo there are a num-
ber of camps housing more than
100,000 refugees from the
adjoining Ogaden area of
Ethiopia. Two Ethiopian air-
craft were shot down in raids
earlier this week, and one
Ethiopian pilot was captured
after parachuting to safety. An
Ethiopian helicopter rescued
another pilot, heightening specu-
lation that Cubans or
Russians are piloting some of
the Ethiopian aircraft.

Somali sources say Ethiopian
attacks have been increased in
apparent response to increased
attacks by the Western Somali
Liberation Front guerrillas
operating inside the Ogaden.

Foreign Report is
on page 18

ina ponders another asion of Vietnam

id Bonavia
ue 26

Vietnam's
n's attack on border
Thailand has increased
ibility of a second
invasion of northern
according to qualified
here.

nsible Chinese official
:"If Vietnam attacks
China will stand on
side." Although
upport for Thailand is
cally promised, China
feel obliged to make
romise of support for
el power attacked by
Union or its allies.

redibility has already
rom its failure to do
than voice protests
Soviet invasion of
n, a bordering state.
se of Vietnam, China
better equipped to
ie enemy both mili-
onomically, and help
ressure off Thailand
emaining Khmer in-

considered its last in-
Vietnam, launched
six year and which
er 16 days of fighting,
self-defensive counter-
nd also as a "lesson
stnamese".

hen hints have been
about the possible
a "second lesson".
one way in which
ld enhance its image
her South-East Asian
a strong neighbour
to use force to main-
tatus quo.

s not only committed
and material support
hmer forces opposing
un-backed government
n Penh. It is also
ly concerned at the
nion's use of both
strategic location and
naval and military
built there by the

Peking strategists see this as
a determined move by Moscow
to establish an effective naval
presence around the Straits of
Malacca to intimidate regional
governments.

The infrastructure for a
second Chinese attack on Viet-
nam is mostly in place and
would only need a week or two's
reinforcement to be ready for
combat.

With the recurrent border
incursions and the continued
expulsion of people of Chinese
descent from Vietnam, many
of them complaining of per-
secution there, China has no
need to search for an excuse
to invade Vietnam.

The People's Daily, in a
commentary, has warned Viet-
nam against "miscalculating"
in its attacks on Thailand.

China's main concern must
be that in the event of further
hostilities with Vietnam, the
Soviet Union might use its
growing air and naval presence
in the area directly in Viet-
nam's support.

Throughout Chinese state-
ments and comments about the
situation on the Kampuchean-
Thai border, there is a tone of
self-indication. The situation
in Afghanistan, Peking be-
lieves, has brought home to
world opinion, and especially
to the West, the dangers of
Soviet expansionism.

The latest flare-up on the
Thai border seems almost
calculated to alarm the mem-
ber states of the Association
of South-East Asian Nations
and will probably hasten the
opening of Chinese embassies
in Indonesia and Singapore.

The fighting also serves to
emphasise the common in-
terests of China and the
United States in containing
Vietnam and preventing the
further growth of Soviet power
and influence in the strate-
gically sensitive region of the
South China Sea.



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Alfa Romeo

Official Government fuel consumption figures, Alfesud 1.3 (Weber carb): Urban cycle 26.3mpg (10.6l/100km), Constant 56mph (90km/h) 42.2mpg (6.7l/100km), Constant 75mph (120km/h) 32.9mpg (8.6l/100km).
Alfesud 1.5 (Weber carb): Urban cycle 25.1mpg (11.5l/100km), Constant 56mph (90km/h) 41.9mpg (6.7l/100km), Constant 75mph (120km/h) 31.2mpg (8.0l/100km). To be confirmed by DOE.

da bishops or action ime wave

Correspondent
une 26

n bishops in Uganda
d on the Government
ore to overcome the
ave and wide-spread
rich, they said, were
ndreds of people every
shops, headed by the
p of Uganda, the Most
up Wani, said cattle
Karamoja was caus-
numbers of deaths,
tribal revolt in the
area was causing un-
and retarding develop-
ey urged everyone to
with the Government
about peace and stabi-
of prayer is to be held
day. The bishops
to all political parties,
paring for Uganda's
tions for 18 years, to
at no one was intimi-
prevented from exer-
free choice.

npala bill for Tanzania ps climbs to £60m

la, June 26.—Uganda
Tanzania more than
the past year for the
Tanzanian troops and
to have been Uganda
y helped to overthrow
Amin regime in April
gures released here

um, mentioned in the
budget estimates given
ers of Uganda's inter-
nt, the National Con-
Council, is substantially
than an estimate last
£48m.


ther £30m is set aside
ania, out of a total sum
which Uganda intends
d on internal security
financial year beginning

the Army, police and payments
to Tanzania, and accounting for
31 per cent of all government
spending, is up this year by
£26m compared with 1979-80.

Agriculture, Uganda's pri-
mary source of export earnings,
by comparison has been allo-
cated only £25m in the budget,
which was presented to the
National Consultative Council
on Monday by Mr Lawrence
Sebalu, the Finance Minister.

The proportion spent on
defence was loudly criticised by
council members in the budget
debate, which followed. One
member, Mr Israel Mayengo,
commented later: "Sometimes
one is tempted to think we do
not have a shortage of money,
only a shortage of common
sense."—Agence France-Press.

He urged Parliament to adopt the budget so that they could start to spend the money to develop new and existing policies.



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BY APPOINTMENT
TO H M QUEEN ELIZABETH
THE QUEEN MOTHER
BLCAE LTD - COVENTRY
AND BIRMINGHAM
MANUFACTURERS OF
DAIMLER JAGUAR AND
ROVER CARS AND
LAND ROVERS



INSOLVENCY OF STEEL

Yesterday in the House of Commons, Sir Keith Joseph actively stated that the British Steel Corporation was insolvent. It will now continue to do business on the explicit understanding that the Government itself assumes responsibility for ensuring that the Corporation's creditors will be met in full. The Secretary of State's statement was firm and unequivocal. The BSC was not insolvent for not acting with sufficient speed and vigour to raise the extra funds needed to meet its obligations. The regime of cash was turned down firmly by the grounds that they would postpone the day of reckoning.

The reality of the situation, however, is that Sir Keith's statement was merely an attempted operation in the face of a catastrophe for steel. The hope that discipline of a cash limit of £m for the current financial year would exert a rigid control on the BSC proved quite illusory. That is, the Government prepared to supply the BSC with money from the BSC has

simply been overwhelmed by even the huge financial consequences of the steel strike at the beginning of the year, the continuing slump in domestic and world demand for steel as the recession gathers way and rising production costs.

As to substance all that the minister was able to say was that a winter supplementary estimate would be needed in order to advance more money to the BSC in the course of the year and that, if this need was very urgent, it could be done on a temporary basis without such an order by raising the public Contingencies Fund. Meanwhile his only option was to await the arrival in office of the new chairman next month and the presentation of his emergency plans to the Government. In short the buck is firmly being passed back to the BSC.

To give the departing BSC chairman his due at the end of a bitter term of office, all the evidence is that he saw the nature and the scale of the run-down that was needed in British Steel at the market just fell away during 1979 much more clearly than most members of the Government. His manner

and presentation may have counted against him, but his analysis was realistic. His successor will, broadly speaking, have to continue down the same road.

The two elements of that strategy must be these. First, the steel making capacity of the BSC must be reduced until it is brought much more nearly into balance with the demand in the market. Steel is not a service. It is a product that has to be sold. The rate of contraction required in some areas is still not widely appreciated, even within the Government itself. The second element is that the monolith that is the BSC must be broken down into units that can be managed and with which those involved can identify. A high proportion of the problems that the BSC has faced in recent years stem directly from the fact that the Corporation is one gigantic legal entity with the resulting over-centralization. In combination these elements suggest for the new BSC chairman a programme of breaking up the BSC's activities by keeping those facilities which show some chance of operating on a commercially viable basis and closing down or selling off the rest.

PAIN MOVES TOWARDS NATO

The issue of Spanish membership of Nato has now been brought into the open and earlier than had been expected. It had been thought because of the sensitivity of the issue in Spain, where the leftists and the Communists opposed to Spanish entry, that the Government would not raise it before next year's European security conference in Madrid. But earlier this month, the Foreign Secretary, announced that Spain would be applying for membership of Nato, and that he hoped to complete the process by 1983. In his speech in Madrid on Wednesday President Carter further stated that the United States has decided to support Spanish membership. The American recognized, he said, that this was a decision to be taken by and exclusively by Spain; they hoped that Spain would be interested served by participation in the collective defence of the West.

majority for entry to Nato, especially as there are signs that the Socialists, who are demanding a referendum on the issue, may be weakening in their opposition. But there is also a broader consideration, which is the difficulties now being raised by France and to a lesser extent, West Germany, over Spanish entry to the European Community. The intention had always been to make the question of Community entry first, because it is less controversial in Spain, before turning to Nato. But it is apparently thought that the difficulties with the Community can be eased by applying to join Nato now, an emphasis on the broader issue involved, which is the reintegration of Spain into the mainstream of Western affairs. As Señor Oreja put it, it would be absurd for Spain to join Nato if it was kept out of the European Community.

The issue of Spanish entry to Nato is also being linked with Gibraltar. There are members of the Spanish Government who regard any late presence at Gibraltar as an insult to Spain, and Señor Oreja has said that Spanish entry to Nato could be delayed if there was no satisfactory solution there. It is to be hoped that in spite of delays in

carrying it out, the recent Lisbon agreement can meet that demand.

Spain has had a defence agreement with the United States for many years, one that expires next year and which the Americans are anxious to renew. In spite of that, a decision to join Nato by a country of Spain's size and strategic position would be an event of considerable significance; and the Soviet Union has made it clear for some time that it is opposed. So the question of Spain's association with the West, and whether the Spanish will want to be full members of Nato's military structures or have a position more like France's. There would be obvious advantages to the Nato command from Spanish membership—the presence of its Navy in the western Mediterranean, for instance, and the facilities it could provide for air and sea links across the Atlantic. But the West's primary need is a political one—to consolidate Spanish democracy and to reinforce Spain, after its long absence, as a full participant in its affairs.

Britain, the PLO and the Zionists

From the President of the Zionist Federation and others

Sir, It now appears that the policy of the British Government is to secure the establishment of a Palestinian state under the control of the Palestine Liberation Organization.

This is clear from the EEC declaration of intent and from the gloss that Mrs Thatcher put on it in the House of Commons (June 16). It is a policy to which the Jewish people throughout the world are implicitly opposed. The British Government and the other EEC governments should realize the depth of Jewish feeling and our determination to fight the policy in every possible way.

Mrs Thatcher justifies Palestinian self-determination by saying that what one people has cannot be denied to another. Our opposition to the PLO and its creed springs from its denial of self-determination to the Jewish people of Israel while claiming it for themselves in the whole of Palestine. As Mrs Thatcher must have known, Al Fatah, the so-called moderate group in the PLO, only a week before the Venice meeting, had repeated the intention to eliminate Israel in the most explicit terms.

It is a grim irony that West Bank settlements are characterized as "a serious obstacle to the peace process", while the frequently avowed PLO policy to destroy Israel is ignored by the peace-makers of Venice, an evenhandedness in which the arm that should acknowledge Israel's view of reality is apparently paralysed.

The EEC declaration contains all the implications that Mrs Thatcher and her colleagues claim to have excluded. It does undermine Camp David. It does inaugurate the drive to replace UN resolutions 242 and 338. And in according the PLO a status despite its terrorism and its declared policy to destroy Israel, it promises the unconditional recognition that the PLO and its supporters have long sought.

We know how the people of Israel would react to any attempt to force on them a Palestinian state in the circumstances foreshadowed at Venice with the PLO confirmed in their designs and with anti-Zionist majority of the United Nations—a piece of macabre humour this—providing the people forbids us to accept meekly so dangerous a threat to the existence of Israel.

Not is it in British or European interests to seek stability in the Middle East by appeasing the Arabs and silencing clearly to the Jewish people that survival of the State of Israel is not a matter of great concern.

For too long the Arabs have tried to obtain their kind of peace by proxy. Arab oil and trade are important to the British and her friends imagine they can impose the Arab diktat on Israel in order to obtain favour they are making a disastrous error.

The EEC document issued at Venice does not contribute to increased stability in the Middle East. It would make the whole area even more unstable—another powder keg, in Mr Callaghan's words—and risk the safety of a large part of the Jewish people only a generation after the Holocaust. Sadly, a British Prime Minister and a West German Chancellor have put their names to it.

Yours truly,
JANNEE, President.
GEOFFREY H. GELBERG, Chairman.
SIDNEY L. SHIPTON, General Secretary.
BEATRICE BARWELL, MALVYN BENJAMIN, HARRY DAVIES, CLIVE FRIGENBAUM, JOE GELLERT, ERIC GRAUS, BRENDA KATTEN, AB KRAMER, IVOR LEVENE, ABRAHAM MARCUS, GEORGE H. TRENTER, and NATHAN VENGROFF, Honorary Officers and Chairmen of Committees.
Zionist Federation of Great Britain and Ireland, Rex House, 4/12 Regent Street, SW1, June 22.

From Sir Anthony Nutting

Sir, When Mr Eban (June 13) asks why Europe's diplomats have played such an unimpressive role over the West Bank, he is posing a pertinent question—one which has often been raised from the Arab side as well. But "the reason for this detachment" are not those which he supplies. They are first, that it is America, not Europe, which holds the key to peace; second, that America remains committed (for reasons of domestic party politics) to a policy of gross partisanship for Israel; third, that the Europeans do not wish to be associated with this policy for reasons not only of self-interest but also of morality; fourth, that America, at the bidding of Israel and its impetuous, has liberally sought to keep a monopoly of peace-making within its own hands, excluding from the peace process not only Europe but also the other super powers; and fifth, that Europe has tried to play a more effective role in the peace process than America has done and hence was bound to be black-guarded by Israel and its Zionist supporters.

Given Washington's irresponsible commitment to Israel, any independent European initiative was certain to result in estrangement between Europe and America, as has now happened. It is clearly arguable that Europe should long since have braved the combined wrath of Washington and Israel. But its reluctance to do so is understandable and certainly is dishonourable than Mr Eban makes out.

He repeatedly asserts that the present attitude of Europe is dictated by "racial and mercantile considerations". He implies an interest in oil supplies and in markets for European goods. Of course arguments of self-interest do weigh with Europeans, as with other governments. But Mr Eban is less than true if he does not concede that a belated understanding of the suffering and injustice inflicted on the Palestinians by a policy that Israel has pursued since it was created is also a significant factor in Europe's change of attitude. There is now a genuine humane abroad in Europe that has been done to redress the suffering and injustice, as far as may now be possible. That feeling has been intensified in recent years by the folly and wrongdoing of the West Bank and Gaza. The feeling had taken root in Europe before he came to power.

Yours faithfully,
ANTHONY NUTTING,
21 Colindale Avenue, NW9,
June 24.

Spouse's property interest

From Mr David Glen

Sir, The effect of the House of Lords decision in *Williams & Glyn's Bank Ltd v Boland* that no one can now safely bury property until they have discovered exactly who is claiming with what in it; and have obtained a certificate of equitable claims from everyone who is not to execute the conveyance or transfer and thereafter a receipt for the money.

This climactic by-product of an honourable attempt by the courts to plug yet another gap in family property law is an inevitable consequence of the fact that the task of creating a comprehensive code: unlike those laws which fall on strictly party lines, where the intervention of the courts is regarded as impermissible, Parliament has been all too willing to let the courts legislate to the detriment of people affected by their property disputes, knowing that no rule there can be universally popular or acceptable within amity.

This cannot go on, the machinery available to the courts is woefully inadequate to the task. The issues have been referred back to the Law Commission; and the Government should make sure that the preparation of detailed recommendations has urgent priority, so that legislative time is not wasted as soon as they are forthcoming. Yours faithfully,
DAVID GREEN,
Rhyd-y-Harding, Caele Morris, Eardwest, Dyfed,
June 21.

Mathematics teaching

From Mr J. H. Rowland

Sir, I have been the head of a large, secondary school for 12 years. During the last four years my mathematics salary has increased, I average, by less than eight per cent per year. Each year, for four years, my real salary has been eroded, and my pension will be savagely cut by the compounded reduction.

My post is the peak of the teaching career, as the young honours mathematicians see: it has to be very dedicated to know what this is. I have done this for 12 years (Letter, June 16). Yours faithfully,
J. H. ROWLAND,
23 Shakespeare Road, Haswell, W7,
June 19.

Merely players

From Mr John E. C. Gorman

Sir, Mr Francis W. Cady's suggestion (Letters, June 24) for an appropriate remedy for a disgruntled batsman is inspiring. Unfortunately the industrial tribunal does not have jurisdiction to entertain applications for "wrongful dismissal" which is the domain of the civil courts. Even given application for unfair dismissal over which the industrial tribunal does have jurisdiction, I regret to say that the disgruntled batsman would have to have been in the game for a period of at least 52 weeks and he would then be entitled to receive written reasons for dismissal from the umpire.

Yours faithfully,
JOHN E. C. GORMAN,
29 Bowling Green Street, Leicester,
June 24.

Zimbabwe's need of generous aid

From the Reverend K. G. Spence, SJ

Sir, The Times reported (June 11) that a Zimbabwean delegation led by the Finance Minister, Mr Enos Nkala, had recently visited London. It sought a substantial increase in financial assistance, over and above the £75m to which the British Government is committed in aid to Zimbabwe over the next three years. The increased sum would be a contribution towards the cost, not only of buying land in Zimbabwe on which to settle refugees, displaced persons and people living in overcrowded rural areas, but also of developing the resettled land. Your correspondent reports Mr Nkala as speaking of a total programme extending over some 18 years and costing about £800m.

It is not known how large a contribution he asked for from Britain; but he is said to have been told his request could not be met.

Payment of compensation, principally, of course, to white owners, for land acquired for resettlement, accords with the wishes of the British Government which were embodied in the Lancaster House agreement. The Zimbabwean Government is evidently concerned with the honouring of its commitments in the matter of land, under that agreement, distasteful though these commitments were to some of its supporters.

As a priest now on leave in this country, but just about to return to Zimbabwe, I was encouraged to read in your report that Britain has undertaken to discuss ways of raising additional funds. It is to be hoped very ardently indeed that efforts by Britain and her western associates to help Zimbabwe will be great and successful. Dr Kissinger's settlement plan of 1976 held out the prospect of an international trust fund to ensure Zimbabwe's future economic development. The American proposal, however, following year included a development fund. Sums considerably greater than anything now known to be on offer would surely have been involved and were even, I believe, mentioned. If the present performance falls notably short of the generosity implied in its past language, there should be

no surprise if Zimbabwe's reaction is one of cynicism and future mistrust.

After the 1965 unilateral declaration of independence, Britain claimed the authority of a colonial power in Rhodesia. It was in face of her incapacity to exert her authority, to end the rebellion and to achieve the majority rule which British Governments themselves proclaimed as a policy aim, that Zimbabwean nationalists saw themselves as compelled to launch the armed struggle. In these circumstances, I submit that Britain's sense of responsibility for the postwar reconstruction of Zimbabwe should be strong.

The country needs and deserves help. After a long and destructive war, it is, apart from the resettlement of refugees, faced with such problems as the maintenance of internal peace, and that expansion of the economy which is necessary not only for the prosperity, general, but also to absorb into peaceful and constructive employment the wartime fighters. Administrative, health and education services must be provided, particularly in the deprived and war-torn rural areas. Agriculture must be built up, so that the country can feed itself, and, one would hope, even help its needy neighbours.

Indications are that Zimbabwe is setting down to such tasks and has succeeded in eliciting the cooperation in them of voluntary agencies, including the churches. The balanced and conciliatory attitude displayed since independence—the absence, for instance, of vindictive executions and imprisonment—includes openness to the West and to what may be considered some of its best political values. An ungenerous response from the West to Zimbabwe's acute needs could compound such turning elsewhere for aid as might entail, regrettably, a weakening of the openness mentioned and, eventually perhaps, trouble and cost to the West, exceeding the extent of aid now being sought.

Yours faithfully,
K. G. SPENCE, SJ,
Jesuit Missionary,
11 Edga Hill, SW19,
June 24.

Public expenditure cuts

From Mr Michael Stewart

Sir, Quite apart from the fact that what he rather immodestly dubs as "Economic Law" has been known to economists and statisticians for the past 20 years as "the relative price effect", Professor Hague's article "Why the public expenditure cuts must go on" (June 20) seems particularly perverse.

The essence of Professor Hague's argument is that productivity rises by perhaps 2 per cent a year less in the public sector than in the private sector; that if the "output" of the public sector, as a percentage of national output, is to stay the same this must mean a rise in the percentage of the labour force in the public sector and a rise in the percentage of the national income collected in taxation; and that this being (by assumption) disastrous, "we must transform the public sector, raising productivity where we can, and abandoning entirely or making private those activities where we can not".

As Professor Hague must know, the fact that productivity rises more slowly in the public sector than in the private sector is not a "fact" but a statistical convention: the "output" of the public sector is not being measurable by anything which comes off an assembly line in the same way as the

output of car workers, it is measured by inputs—the number of nurses or teachers. Thus if the "output" of nurses or teachers is to increase—which most people would regard as reasonable—the total output of the economy increases: overtime—more nurses and teachers will be required. (More cars, by contrast, can be produced by fewer workers.) Thus the wage bill for nurses and teachers—unless their incomes are to fall increasingly behind those of people in other sectors—must be a percentage of national income, and so will the taxes needed to pay for them.

Because Professor Hague does not like this idea, he calls for an increase in productivity in the public sector. What does he actually mean? Primary teachers with larger classes? Nurses with more beds to look after? That is not an increase in productivity: it is a decline in the quality of service. Therefore, according to Professor Hague, these activities must be abandoned entirely or made private. No more state education, presumably, and no more National Health Service. If that is what Professor Hague means, he ought to say so.

Yours faithfully,
MICHAEL STEWART,
Department of Political Economy,
University College London,
Gower Street, WC1.

Christian sexual ethics

From Mr Antony Grey

Sir, I never fail to be astonished at the clerical with which Christians rush into the pulpit and the lecture columns of *The Times* to tell the rest of us how we ought to behave, and above all what our sexuality is "for".

Mr Longley (June 9) made the telling point that churches are no longer closely identified with the moral conscience of society; increasingly they talk in a vacuum, and seem oblivious to where the shoe really pinches. Yet, as your leading article of June 9 says, the churches' influence still extends—for good or ill—far beyond their immediate membership.

This, surely, should impose upon them a special responsibility to listen long and carefully before making pronouncements which inevitably must affect the social atmosphere in which we all have to live. Yet Canon Bentley (June 17) and Dr Dominian (June 23), are different organs grinded with the same object: to shock and to think that the nub of the problem for Christian ethics, lies in the (to them, lamentable) divorce of the procreant from the relational aspects of sex. Dr Dominian indeed goes so far as to grudgingly acknowledge that sex also has a recreational dimension, only to dismiss this as sub-Christian—at least when it is separated from an on-going relationship.

Perhaps your correspondents would tell me how anybody can judge the "meaningfulness" of someone else's relationships, transient or otherwise? Twenty years' work as a counsellor of people experiencing difficulties connected with their sexuality has convinced me that, far from lack of sexual guilt being at the core of the problem, it is just the opposite: a condition of morbidly excessive degrees of guilt engendered by traditional Christian attitudes towards bodily desire and its fulfilment—which still fosters our mis-called "over-permissive" society and causes an incalculable amount of human misery. In my experience deprivation, not depravity, remains the prime sexual problem for all too many people.

Christianity has for most of its history made the best enemy of the good in its most vicious adherents still seek to do so. Thankful as I am that topics such as homosexuality and divorce are at long last beginning to be discussed with a shade more candour and charity by some church people, the shrill cries of horror and disgust emanating from others do not encourage any strong hopes that the Christian leonard will ever really change its spots.

Yours faithfully,
ANTHONY GREY,
90 Uplands Road, N8,
June 23.

Farming and the banks

From Lord Elphinstone

Sir, Hugh Clayton (article June 20) quoted Mr Pettit, of Lloyds Bank, as saying that our agricultural industry is less heavily borrowed than the farming industries of Germany, Holland and France. This was one of the reasons he gave to dismiss the concern felt about the level of bank lending to agriculture. Such a comparison is surely not relevant, given the differences of very much higher interest rates in the United Kingdom, and of a considerably less profitable agricultural industry in this country compared with the others he cites.

He reports that British agriculture now has less of Lloyds Bank lending than 10 years ago. This bank's lending policy to agriculture over this period I do not know; however, farmers have over this decade turned increasingly to long term loans from such organizations as the Agricultural Mortgage Corporation, rather than the banks. None the less it was reported in the Scottish

farming leader in December last that bank lending for current farming purposes had risen 35 per cent in the previous 12 months.

Figures such as this last one should give grounds for concern. Will Lloyds Bank continue to lend to an industry which, given current profit margins and interest rates, finds it hard to service this debt, let alone repay it? I remain, Sir, yours faithfully,
ELPHINSTONE,
Fuldaen Farming Limited,
Pullartown Farm,
Meikle, Perthshire,
June 20.

Professor Sir Max Beloff

A letter we published yesterday purporting to be from Professor Sir Max Beloff, FBA, was not written by him. We apologize to Sir Max, and to Mr A. J. P. Taylor, FBA, who was mentioned in the letter, for any embarrassment we have caused them.

SELF-REGULATION AT LLOYD'S

The elite club in Lime Street in City known as Lloyd's, which does everything maintains its position as the world's leading most effective insurance market and whose underwriters are themselves on taking risks lesser mortals would concur to be sheer folly, will never quite the same again. The club is going to be changed significantly by a committee headed by an outsider, Sir John Fisher, an eminent legal figure with wide experience in City. Equally important, Lloyd's has decided to publish inquiry findings.

Our years ago, when the rest of the City was licking its wounds after the secondary market crisis and a number of statutory scandals, Lloyd's alighted in a mood of self-congratulation on having come through unscathed. That proved to be an illusion. Quite suddenly Lloyd's outdated administration confronted with a row over ownership of broking members, unseemly public wrangling between brokers over so-called Savonaia claim and other disputes, including the

infamous "Sasse affair" in which a number of Lloyd's underwriting names dispute claims made against them.

The system by which members of Lloyd's were expected to obey largely unwritten rules and to toe the line set by the Committee of Lloyd's made up of sixteen members including the chairman, could not cope. It made a number of defensive and irrational decisions on the complex issues which it faced, and in the end had little alternative but to commission an inquiry. The public disquiet and the damage being caused to the market's international reputation could not be ignored.

The effect of adopting the Fisher inquiry's recommendations—which at this stage the Lloyd's hierarchy seem prepared to accept—will be to strengthen self-regulation in the market by imposing a new structure which would bring outsiders onto a new overriding Council of Lloyd's. It in turn would be responsible for creating distinct disciplinary and executive functions. Whether this will work satisfactorily remains to be seen. Much will obviously depend on the quality of the three outsiders who will sit on the twenty-

five-strong Council. But the alternative, some sort of regulation from Whitehall, is not necessary, though the inquiry is right to have insisted that the Governor of the Bank of England should approve the outside representatives.

Another tranche of Fisher's recommendations deals with financial links between brokers and underwriting members. Most leading Lloyd's broking firms also control underwriting agencies, a practice which has developed over the years and reflects the loose administration and regulation which led to the present situation. Fisher says no further links should be allowed and that existing ones should be broken within five years. This must be right. Such dual loyalties, a conflict of interest between the shareholders and clients of brokers and the investors who put up capital for underwriting syndicates. It is not a new idea though. Lord Cromer in an unpublished report on Lloyd's ten years ago recommended the same thing. Fortunately Lloyd's has now accepted that it has to be accountable to the public which uses its services. It simply cannot afford to brush Fisher under the carpet.

Because of our union's almost unilateral practical opposition to the original anti-trade union legislation our healthy finances were drained so much that in 1953, when I became general secretary, the union inherited a five-year-old overdraft which had never been less than £125m.

Within a year I eliminated this, and since then by careful stewardship we now have over £10m invested. Additionally our property, if revalued, would be worth another £20m.

It is only because a number of recent major disputes, coupled with increased national and international affiliation fees, necessitated us finding £1.5m within two months that we have arranged what indeed is normal commercial practice, ie overdraft facilities, all of which we may or may not take up, of £200,000. It is not a loan as you report.

I am sure your readers will appreciate that I would be a poor treasurer if I had £1.5m lying around in either a current deposit account when indeed it could be invested in much more lucrative sources.

Our union finances are quite firmly secure, and our membership is now the highest in our history, 1,232,000.

Yours sincerely,
JOHN BOYD,
General Secretary,
Amalgamated Union of Engineering Workers,
110 Peckham Road, SE15.

Picasso and Dali

From Dr D. W. Phillips

Sir, Perhaps Mr Brian Crozier's letter (June 24) was written tongue in cheek, but, to paraphrase Henry Fielding, I imagine that until he produces the authority by which he is constituted judge of Picasso and Dali, neither of them will be vastly concerned to plead to his jurisdiction.

Yours truly,
DAVID PHILLIPS,
1 Post Office Cottages,
Sharncliffe,
Canterbury, Kent.

Language and liturgy

From Mr David Tuckack

I wonder how many other Christians share my feelings over continuing squabble over the rite? I am presumably sickened by the utter irrelevance of this debate. We worship God to give Him praise and to glorify in His love, and whether we worship in a language or a liturgy in Latin or English or even in liturgical idiom, could not possibly matter.

I am also very concerned that breath of renewal which God plainly breathed into the arch over the last ten to twenty years should not be lost in a wholly irrelevant and academic debate. Christians must, in my opinion, more concerned and involved in the world and its problems. We must learn to put aside our protection for internal bickering and on with the job of building the Kingdom of Christ on Earth in love and unity.

Yours faithfully,
DAVID TUCKACK,
de Lodge,
Weymouth,
Dorset, Devon.

Overseas student's fees

From Professor G. Jackson

Sir, The Bishop of Mauritius drives a motor car (June 17), to the detriment of high university fees in

Mauritius students. Although apparently to argue that a population of almost a million cannot support a university, Bishop Huddleston must be aware of the University of Mauritius, created in 1965. Like the College of Agriculture from which it sprang, the university has received and will hope, continue to receive support and encouragement from the United Kingdom. I feel sure it is not the Bishop's intention to belittle or discourage its work or the work of its neighbouring Institute of Education. Nevertheless, so small a country cannot support the full range of university activities. It will for example be a long time before a School of Medicine can be created.

The many generations of Mauritian students passing through United Kingdom universities have earned a high reputation. It is unfortunate for us that the feeling of spreading back to Mauritius that students are no longer welcome here. So they go to France.

Yours faithfully,
G. JACKSON,
Department of Mechanical Engineering,
Brunel University, Uxbridge.

Good husbandry

From Sir John Boyd

Sir, Would you be gracious enough to correct the wrong impression that your front-page article (June 23) could create.

FOREIGN REPORT

Elephant and rhino endangered by well-armed poachers

The habit of killing, once acquired, is not easily broken. For the game poachers of East and southern Africa slaughter continues to be a way of life—though now made more efficient by the use of modern weapons, the small change of guerrilla warfare.

The African elephant and black rhino are facing extinction, despite a proliferation of campaigns to save them. However, energetically and efficiently the international conservation establishment may mount its appeals, they are no match for rockets and automatic rifles; and the guerrilla tactics that proved so successful against regular armies have served the poachers well.

Five years ago the population of the African elephant, over a range of about 3,000,000 square miles and 34 countries, was estimated at 5,000,000. A recent report to the New York Zoological Society put the numbers at about 1,300,000, a decline of about 75 per cent. Poaching is almost entirely to blame.

According to the World Wildlife Fund (WWF), aerial surveys show that the numbers of elephants in Uganda's Kibale National Park, once one of the most densely populated in Africa, have dwindled from 9,000, 10 years ago, to 150.

Dr Iain Douglas-Hamilton, the leader of the survey, wrote: "The surviving group was found clustered in one big

terrified herd that kept moving day and night, unable to find refuge and shedding corpses like leaves along the trail."

A similar survey in Rwenzori National Park, on the Ugandan border with Zaire, showed 150 animals, compared with 3,000 in 1972, with two corpses for every live elephant. They appeared to have been shot with automatic weapons and in many cases only the ivory was taken; the meat was left to rot.

In Zambia, Mr Peter Murphy of WWF says, "poaching has reached an unprecedented level both in scale and in sophistication of operations". Early this month, after a trip to the Luangwa Valley, Mr Murphy described "at least 10 gangs of poachers with up to 35 mercenaries per gang, armed with AK-47 automatic rifles and other sophisticated weapons".

"The poachers had sufficient firepower to kill 600 elephants and 240 black rhinos a month. Despite tough government measures and some degree of international control over trafficking in such animal products, prices of £300 an ounce for rhino horn and the increasing scarcity of ivory make legal risks well worth taking."

"Rhinos have been ruthlessly hunted because of the misguided belief that the horn contains aphrodisiac qualities," WWF says.



An elephant with a severed trunk, victim of the game poachers of East Africa.

"In the Far East it is the high prices as traditional medicine supposed to cure a multitude of evils from malaria to insanity." Rhino horns are also used as dagger handles elaborately carved, in the Middle East.

In northern Zimbabwe travellers in the Manopool area have reported about 7,000 Zippa guerrillas slaughtering game with RPG-7 rockets in addition to the ubiquitous

automatic rifles. Here, too, elephants are the most popular quarry because the soldiers can use them to supplement their food rations and to sell as trophies, often across the border in Zambia.

The attrition in Uganda's game reserves has been known for some time. Idi Amin's un-disciplined troops accounted for thousands of elephants, hippos, antelopes and buffalo; later, Tanzanian soldiers continued the killing. Earlier

this year, President Godfrey Binaisa announced a number of remedial programmes for Ugandan national parks, a few of which, the light of subsequent political developments, are likely to be put into effect.

Details of the various campaigns in aid of Africa's wildlife are available from the World Wildlife Fund, 1196 Glend, Switzerland.

Tony Sanstg

Hunger for energy

Nuclear power at centre of Soviet block's strategy

Europe is going nuclear at breakneck speed. Undeterred by a number of nuclear accidents and unchecked by public opposition, the Soviet bloc has increased its nuclear generating capacity sevenfold between 1971 and 1977 and then embarked on an even more ambitious nuclear building programme.

At its Bucharest session in 1978, the Comecon Council—the Soviet bloc's economic organisation—decided to put all its eggs in the nuclear basket and approved a long-term development plan that placed nuclear power at the centre of the bloc's energy strategy. The scope and speed of the nuclear programme can be gauged from an internal Comcon report asserting that at present nuclear power stations with a total of 37,000 megawatts generating capacity are under construction in the East European Comecon states and Cuba.

(The richer and highly industrialised states of Western Europe, which had begun their nuclear programmes much earlier, had, by comparison, a nuclear capacity of 80,000 megawatts in 1977. According to a study drawn from official projections by Professor Carroll L. Wilson of the Massachusetts Institute of Technology, the OECD countries plan a seven- to 10-fold increase of their nuclear generating capacity in the next 20 years. This means a much less dramatic and dynamic expansion of nuclear power than in Eastern Europe. Furthermore, owing to popular opposition and other political factors, the secret West's nuclear power capacity in 2000 might be about 30 per cent lower than the MIT estimate.)

The vast Eastern building programme is carried out with Soviet technical assistance. From the Soviet point of view, East Europe's nuclear choice has several advantages: it further integrates the economies of these states, lessens their general dependence on fossil-based Russian energy resources and strengthens Comecon's control over their energy life-line. Besides, nuclear power is good business. Russia, which is reliably estimated to have 27 operational nuclear power stations and another 13 under construction, is supplying Eastern Europe with VVER-440 and VVER-1000 type reactors and the rest of the nuclear technology. There is no competition.

While the West agonised over the Harrisburg nuclear accident and its implications, Eastern Europe took additional steps to speed up its nuclear fuel production. At the Comecon Executive Committee session in Moscow last spring, Poland, Hungary and Czechoslovakia agreed to finance jointly with the Soviet Union the construction of a nuclear power plant at Khmelnytsky in the Ukraine, which, when fully operational, is to provide the four countries with 1,000 megawatts of nuclear-produced electricity.

A parallel agreement was signed on the construction of a 750 kilovolt power line from Khmelnytsky to Rzeszow in south Poland to link up with an already existing power transmission line between the Ukraine, Hungary, Czechoslovakia and Germany. The Polish and the Hungarian sections of the grid are to become part of a big high-tension electric power network intended to cover the whole of Central and Eastern Europe.

The project is not cheap, but the benefits are to be proportional to the investment. The Soviet Union is paying half of the estimated 1,500m roubles (£1 equals 152 roubles) on the Khmelnytsky nuclear plant. Czechoslovakia is to contribute 235m and Poland 400m roubles. The Soviet Union is to receive half of the generated power, 1,000 megawatts and the other half, 1,000 megawatts are to be shared out among the rest of Comecon investors.

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Repayment of the joint investment in electric power is to be completed by 203, after which the East European shareholder states will be able to purchase power at a commercial basis.

In the race to a nuclear, Czechoslovakia is to lead in Eastern Europe. In addition to its two existing nuclear power stations—the first at Jaslovské Bohumice, the second at Dukovany—a further 10 reactors are to be built. Under the Comecon energy programme, the country's nuclear power engineering base has been greatly expanded: the Slovnaft Works at Pilsa and the Brno engineering Works are to produce a total of 19 fast-breeder Soviet reactors by 1985.

The first two are earmarked for Hungary's Paks nuclear plant on the Danube, the next two are to be applied to East Germany "and it will not take long before we start exporting these reactors even to Cuba", Prague radio reported.

Poland's approach to nuclear energy has been marked by doubts and equivocation. Although these doubts have not been aired in a public debate they are reflected in the chequered history of the country's first nuclear plant at Zarnowice. The party leadership gave the go-ahead in August, 1971, with the completion date 1978. Delays, confusion and perhaps deliberate procrastination have resulted in successive postponements and a reassessment of the building programme. The latest completion date is 1986, with an expected production capacity of 1,880 megawatts, to be increased to 4,380 megawatts by 1990 and 23,000 by 2000.

East Germany has shrouded its nuclear building programme in even greater secrecy than its Comecon partners. There has been no public information about future construction plans or the string of the power stations. Two pressurised water reactors—one at Rheinsberg and the other at Greifswald—have been operating since 1966 and 1975 respectively, and to date 10 per cent of the country's electricity is nuclear-fuelled. Under the new Comecon nuclear development plan, East Germany is to get 40 per cent of its electricity from nuclear energy by 2000.

Romania alone among the Comecon states has shied away from total reliance on Soviet nuclear hardware and fuel and, in true Gaius fashion, has bought a Canadian-designed Candu reactor, with an option for a second one. At the same time, it is now also building a VVER-440 Soviet reactor which, together with several others built in Czechoslovakia, is to supply 27 per cent of the country's energy needs by the mid-1990s.

Hungary is a late-comer to the nuclear club. To dispel mounting public concern over nuclear safety, the Hungarian National Assembly passed a law at its spring session this year on the peaceful use of nuclear energy.

The law became necessary because the first VVER-440 megawatt unit of the Paks nuclear station is to go into service this year. Three further units will bring the station's generating capacity to 1,760 megawatts by 1985, capable of supplying a fifth of the country's electricity needs.

This massive introduction of potentially lethal nuclear hardware into Central and Eastern Europe has been carried out—without any public debate or consultation. The planners and technologists have proceeded by the routine of Groceries Distribution. The latter edition has received little attention, probably because the Institute charges £60 a copy for it to non-members.

It illustrates more clearly than any other document the way in which the grocery trade is being concentrated into fewer and larger supermarkets. The MacFisher's chain of shops, which gave the country a household name for more than 50 years, has just been closed.

Its companion MacMarkets' chain of supermarkets has been absorbed by International Stores, which swallowed up the Pricerite and F. J. Wallis chains some years ago, and is itself part of a multinational tobacco group.

The two largest chains, Tesco and Sainsbury, supply about a quarter of the grocery market in Britain. Ironically, they are among the few which

governing social and economic activities. The mass protests against nuclear power in Western Europe were explained to East Germans, for instance, as being made in conditions of growing contradictions between the possibilities which scientific progress could secure to working people and its use under monopoly-capitalist rule and property relations directed against the interests of working men.

However, under the impact of the Harrisburg accident the more worrying aspects of nuclear power began to be aired, especially in the Polish and Hungarian mass media. But this is always balanced by cogently reasoned accounts of the economic and ecological advantages of going nuclear and seasoned with sly hints at the predicament of those nations which, governed by foolish moral bugles, had put themselves at the mercy of the ayatollahs and oil sheikhs.

Nevertheless public concern has been mounting and, because of a lack of frank and full information some people in Hungary are worrying that the Paks nuclear plant might destroy the ecology of the Danube.

Others have greater anxieties. To dispel fears of a nuclear accident, the East German press has published assurances of the "absolute safety" of Soviet reactors used in their nuclear programme. The VVER-440 and VVER-1000 type reactors, the Moscow Journal *Novoye Vremya* has been widely quoted in the Soviet block as stating, have "three-fold safety margins as opposed to America's two-fold, thus similar (Harrisburg) accidents could never occur".

There is, however, irrefutable evidence that even greater nuclear accidents have occurred in the Soviet Union and Eastern Europe. The first accident of catastrophic proportions took place in the Urals in 1958, resulting in large-scale contamination of vast areas between Chelyabinsk and Sverdlovsk. Dr Zhores Medvedev, the exiled Russian bi-chemist, claims that the explosion was caused not by nuclear reactors but by nuclear wastes buried at a shallow depth near the town of Biogorodsk. It claimed hundreds of deaths.

A second nuclear accident was reported to have taken place at the Kysht nuclear plant; a third in the early 1970s at the Shevchenko fast-breeder reactor on the Mangyshlak peninsula in the Caspian Sea, the fourth at a naval yard in Estonia on the Baltic, some time in the mid-1970s.

In East Germany the malfunctioning of a Soviet reactor caused thermal pollution not long ago. In Czechoslovakia, there have been two serious nuclear accidents at Bohumice, according to a detailed account provided by the Charter-77 human rights group. On January 5, 1976, two technicians were asphyxiated when carbon dioxide escaped from a reactor. They were unable to escape because the emergency exit was locked to prevent thefts.

On February 24, 1977, there was a further accident resulting in the release of radioactive gases into the atmosphere. It was caused by "negligent" installation of a fuel rod. As a result, radioactive fluid was flushed through the plant's drainage system, contaminating a stream and exposing the nearby villages to radioactivity.

If these examples are anything to go by, East Europe plunges into the nuclear age with more danger than the Comecon energy chiefs have bargained for. The nuclear accident in densely populated Eastern Europe could turn ecology—at present a totally apolitical concern—into a burning political issue with unfathomable political consequences.

Gabriel Ronay



This is where the world's finest single malt comes from.

No single malt whisky is more respected than Glenmorangie.

Produced since 1738 in a distillery

overlooking the Dornoch Firth, it remains today what it has always been.

Virtually unrivalled for taste. And, hardly suprisingly, in somewhat limited supply.

Since 1894, however, the subtle pleasures of Glenmorangie have been available on a more generous scale.

It is to be found in a blended whisky called Highland Queen.

Produced very slowly, using time-honoured, not to say old-fashioned methods, Highland Queen contains a very high proportion of malt whisky.

It is, in short, to ordinary blends what Glenmorangie is to ordinary single malts.



Food Report

Grocers lose interest in the sale of food

The number of grocers' shops in Britain has halved in the past 20 years, and those which remain are quickly losing interest in selling food. That will not surprise anyone who has entered a large supermarket in search of some trifling item for the larder, like a pot of jam or a packet of butter.

Increasingly these days the prospective buyer must run a gauntlet of plastic gnomes, dressing gowns, saucepans and slippers before arriving at the remote region devoted to food. On the way out, of course, he or she finds that only two of the 15 check-outs are operating, and that each is obscured by a queue of shoppers waiting to pay for £20-worth of spanners, pot plants and toy machine-guns.

The tendency for supermarkets to try to lure themselves into garages and garden centres as well as food shops has been inflicted remorselessly on customers as the price war has cut profits on basic foods. All the supermarket chains are trying to break out of the circle of limited sales and low profits. That is why many have transformed their displays of fresh produce from dingy collections of wilting greens and shrivelling roots to large and

attractive selections that can include unusual and exotic items. They have discovered that there is more profit to be made out of a fresh potato than a tin of corn.

The trend away from food in the grocery trade can be felt much more easily than it can be measured. The most authoritative survey of it is published by the Institute of Grocery Distribution. The latest edition has received little attention, probably because the Institute charges £60 a copy for it to non-members.

It illustrates more clearly than any other document the way in which the grocery trade is being concentrated into fewer and larger supermarkets. The MacFisher's chain of shops, which gave the country a household name for more than 50 years, has just been closed. Its companion MacMarkets' chain of supermarkets has been absorbed by International Stores, which swallowed up the Pricerite and F. J. Wallis chains some years ago, and is itself part of a multinational tobacco group.

The two largest chains, Tesco and Sainsbury, supply about a quarter of the grocery market in Britain. Ironically, they are among the few which

are not part of larger groups with other interests. The survey by the Institute shows that in the largest supermarkets, last year almost as much selling space was devoted to what the trade calls "non-foods" as to food. Almost all supermarkets opened last year had their own car parks, while most of them sold garden tools, gardening equipment and electrical goods.

The declining importance of food in supermarkets is not leading to a resurgence of the independent grocery trade. The survey by the Institute shows that the number of independent grocery shops in Britain has fallen steadily from a total of 116,000 in 1951 to 57,000 last year.

Road shops are giving way in the shopping precincts to branches of banks, building societies, estate agents and firms of accountants, especially accountants. Shopping for food is being pushed into the outer suburbs where car-borne families assemble in concrete wastelands dotted with rusting wire railings.

The Retail Grocery Business 1979, Institute of Grocery Distribution, Letchworth Road, Watford, Hertfordshire. £50.

Hugh Clayton

Stock Exchange Prices

Electricals lend firm tone

ACCOUNT-DAYS: Dealings Began, June 16. Dealings End, Today. \$ Contango Day, June 30: Settlement Day, July 7
 \$ Forward bargains are permitted on two previous days

1979-80 High Low Company Price Ch's Pence % P/E				1979-80 High Low Company Price Ch's Pence % P/E				1979-80 High Low Company Price Ch's Pence % P/E				1979-80 High Low Company Price Ch's Pence % P/E				1979-80 High Low Company Price Ch's Pence % P/E			
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THE TIMES

BUSINESS NEWS

An answering service with a difference, P23

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T Gills 69.47 down 0.31

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13445 up 85 pps
dex 73.9 up 0.2

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83.4 down 0.2
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N BRIEF

ement Rhodesia ds ly soon

not sales on Southern bonds resumed yesterday. Mr David Zimbabwe treasury and the Council of Rhodesia. An agent is expected shortly. It is believed to be reached already on a £50m interest debt. There is a favourable rate for satisfaction on the 13,000 United Kingdoms are owed the arrears of capital and investment is likely to form of an issue of No interest on capital have been paid in it was declared in

rate watchdog
television companies announced the formation of a new body to tackle a problem of pirating and television. The Video Copyright Society will attempt to the illegal copying, id showing of video

ays profit
services contributed £1.17m towards the British Waterways year, according to its report. Income from activities was £1.6m. The board spent £1.3m on operating, dredging, silted waterways.

ice record
Blackwell, president of the British Association, says in his report that exports first quarter of 1980 to be close to record for any three in the industry's 186m up on the 1d last year.

oil stocks
oil stocks held by rose to 104 days estimated supply, or 19.9 days, at the end of 86 days in May last.

agreement
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Closure of BSR's East Kilbride plant means 2,300 will be made redundant

By R. W. Shakespeare and John Hurley
Further signs of the huge shake-up of jobs occurring throughout industry was provided by announcements yesterday more than 3,000 redundancies in areas as diverse as rural Cheshire, central Scotland and the Black Country.

At the beginning of this year, BSR employed 15,418 people, about 4,000 fewer than 12 months previously. Over the same period the group's profits slumped by more than £11m to £3.5m. In its annual report, Mr John Ferguson, the chairman, gave a warning that further reductions in manning levels would be needed.

Last night a spokesman for the General and Municipal Workers' Union said that the company's measures were a tragedy for the Black Country. BSR's East Kilbride workforce are young women. The company is the second largest employer in the Scottish new town.

Closure of a factory will take more than £100,000 in weekly wages out of circulation, seriously affecting the local economy.

Union reaction to the redundancy plans has so far been muted but the unions seem certain to add to the growing political storm over the Government's industrial policy and soaring unemployment, particularly in the North.

There are now 250,000 jobless.

operations to a dwindling market at home and abroad. Sales had been affected by high interest rates at home and the strength of the pound overseas.

"We have gone to tremendous lengths to strengthen our products range and have in fact increased our market share in the heavy trucks field, particularly with our new eight and six-wheeler vehicles. But we are operating in a shrinking market," the spokesman said.

This is an extremely sad decision for us. We have highly skilled flexible and loyal labour force, but there is no alternative if we are to secure the future for the company and the jobs of those who will remain."

A buffer against possibly even more severe cuts in Foden's strengthed position in the defence contract field, supplying heavy duty vehicles to the British Army and Nato forces as well as other world-wide orders.

In the West Midlands BSR plans to shut one factory and reduce production at three others. The cutbacks at Old Bill and Stourbridge come only three months after the company made 1,200 other workers redundant in the West Midlands after a downturn in the American market, which previously had been taking 70 per cent of

the company's record changer output.

Earlier this year Garrard, another record player manufacturer, cut its Swindon-based staff by about a third.

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NEB team off to Inmos in America

From Kenneth Owen
Colorado Springs, June 26
A special team from the National Enterprise Board will fly here at the weekend for meetings next week which are crucial to the future of Inmos, the NEB's semiconductor subsidiary. It will investigate the company's progress and future prospects at its American headquarters.

Dr Richard Pettit, chief executive of Inmos, is confident that the review will lead to a decision by the United Kingdom Government to release the second £25m tranche of NEB investment in Inmos.

The money is not forthcoming, he said the company could continue on its initial £25m investment, but on a severely limited scale.

Sir Keith Joseph, Secretary of State for Industry, will indicate the Government's future intentions on Exchequer aid for the second stage development of Inmos, the publicly-funded micro-electronic company, in the Commons on Tuesday.

He will be replying to a debate initiated by the Opposition in response to leading directors of the company who have approached Mr Callaghan, the Labour leader, complaining about the long delay in the Government's consideration of future funding.

Sir Arthur Knight, chairman of the NEB, has asked for Mr George Jefferson, a member of the board, to lead the team to Colorado Springs. Mr Jefferson will take with him not only senior MEB officials but also experts from his own company, British Aerospace.

Mr Jim Simmons, the NEB representative on the Inmos board will not be on the trip because the aim is to conduct an independent review.

The team will be told by Dr Pettit and his colleagues that the technical innovation promised by Inmos has been achieved, if not surpassed. The programme is on or ahead of schedule and the company's high technology is matched by sound and detailed business planning and financial control.

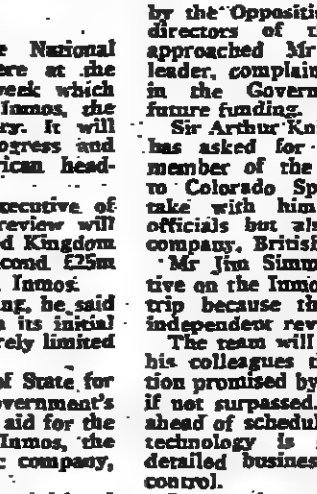
Dr Pettit said, without the second tranche, Inmos would have to operate essentially as a United States company. "It would not achieve the goals we have set." In particular, the company would not be able to go ahead with its factory in Bristol, planned to pick up production from the United States in mid-1982.

Mr Richard Hall, finance director added: "Inmos as a United States company is completely viable on its own. It would survive, without the need for any outside finance at this stage."

The NEB team will be particularly concerned to check the market estimates on which the Inmos business plan is based, seeking confirmation of the figures from independent market research organisations.

Though Dr Pettit has abandoned his June 30 deadline for a decision by the United Kingdom government because of the urgent NEB review.

The next decision time for Inmos will be the company's board meeting in mid-July, when the directors will decide whether to set another deadline for a decision by the government.



Dr Richard Pettit, chief executive of Inmos.



Sir Keith Joseph, Secretary of State for Industry.

Fosco puts in £40.3m bid for Unicorn

By Michael Prest
In the latest of the current wave of industrial mergers, Fosco, the supplier of specialist products to the steel, foundry and construction industries, is making a £40.3m paper offer for Unicorn Industries, a grindings and abrasives company. The bid has been agreed by the Unicorn board.

Dr David Atterton, chairman of Fosco, said the merger would be between two companies whose products served the same industries but at different stages in their processes. He said Fosco had looked at 55 companies before deciding that Unicorn was the most suitable.

Last year Fosco made pre-tax profits of £18.4m and earnings per share of 20.7p on assets of £72.6m. Unicorn is a smaller company, making £6.52m profits or earnings per share of 14.1p from assets of £48.4m. Fosco's shares closed 6p lower yesterday at 156p.

Fosco's offer gives Unicorn shareholders a choice between four Fosco shares for every five Unicorn shares, or a composite of four Fosco shares, three new 8.25 per cent non-convertible redeemable cumulative second preference shares, and £3 of new 10 per cent convertible unsecured loan stock for every 10 Unicorn shares.

The extra income in the composite offer is designed to compensate Unicorn shareholders for what would otherwise be a 29 per cent drop in income.

However, it also has a more technical application, in that Fosco wants to use Unicorn's relieved advanced corporation tax as possible.

The ACT problem arises because about 75 per cent of Fosco's profits come from abroad. The company's main markets are the United States, Japan and Europe, particularly West Germany and Italy.

Fosco is a worldwide group of about 150 companies supplying technical and chemical products and services to the foundry, steel and construction industries. It has substantial assets in Central America and other parts of Europe as well as in Britain.

Unicorn is less international, specialising in diamond drilling and abrasive equipment. It also trades in industrial iron and steel. Brian Ball-Greene, chairman of Unicorn, agreed that there were many points where the companies complemented each other.

Unicorn's director have been invited to join the board of the merged company, and no redundancies are likely. Both chairmen denied that the move was defensive, emphasizing the positive advantages of combination, and the fact that Fosco's offer values each Unicorn share at 138p, compared with a market price at the time of the offer of 85p. Last night Unicorn shares were unchanged at 122p.

Financial Editor, page 23

Action on car imports urged

The deepening recession has dealt new car sales their worst blow. Unofficial figures for the month so far suggest sales will struggle to top 100,000—just half the number for June last year.

BSL sales are having difficulty reaching 15 per cent of the market—a figure similar to its showing in January when sales were 15.01 per cent.

Major manufacturers like Ford and Vauxhall are putting men on short time, and Talbot made 1,400 men at its Lincoln factory redundant last week. BSL, too, has some short-time working.

Mr Terry Duffy, president of the Amalgamated Union of Engineering Workers, will today urge the Government to take steps to protect British car workers' jobs.

He will contact Mr John Nott, the Secretary of State for Trade and Sir Michael Edwards, the chairman of BSL, to suggest that the Government should set to eliminate "unfair competition from abroad".

Mr Duffy wants the Government to change its monetary policy to help BSL compete with imports. He sees a cut in hours for BSL workers as inevitable unless the Government steps in.

"We must face the fact that if you are not selling what you produce you could have lay-offs and reduction of hours," Mr Duffy said.

Unless the Government intervenes the damage to the economy will be irreparable, and we shall have a repetition of what happened to the motorcycle industry."

A spokesman for the Society of Motor Manufacturers and Traders commented: "Of course the figures are serious. But Britain managed to hang on as good sales figures far longer than most other western nations. The slump arrived here in April, it hit other countries late last year."

The society is forecasting total sales this year of 1.5 million, a drop of more than 200,000 cars compared with 1979. However, it gave warning that this month cannot be compared with June 1979, because that was an odd-ball month. It was just before the major budget increases, which pushed thousands of buyers into the market place early, seeking to save money.

June sales in 1978 were 132,000, but in the previous two years, they were also below 100,000.

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Rolls-Royce Motors counterbid discounted

Suggestions that a counter-bidder for Rolls-Royce Motors could emerge after the agreed terms from Vickers on Wednesday were firmly discounted by both sides yesterday.

After the annual meeting of Vickers in London, Sir Peter Matthews, chairman, said he was not apprehensive about the prospect of a rival bidder, while Mr David Plastow, managing director of Rolls-Royce and the chief executive elect of the proposed new group, was also sceptical about the chances of a foreign bid, because this could involve the loss of the Rolls-Royce trade mark.

The stockmarket was not convinced. Rolls-Royce's shares jumped 6p to 67p in early dealing, but slipped back to 65p by the close on hopes that the

Vickers approach would flush out another bidder or that Rolls-Royce shareholders would not be happy with the terms.

Vickers took the news of the deal less well, slipping 4p to 126p, where the two-for-one share offer values Rolls at £37m.

Sir Peter told shareholders that profits before interest were ahead of last year's depressed outcrop and that despite the recession the level of orders indicated that trading profits would improve for the year as a whole.

There was only one critical voice at the meeting to the Rolls deal because of the uncertainty over the compensation from the loss of the group's shipbuilding and aircraft assets.

Mr Green, who is both an underwriter and director of an insurance broking group—Hogg Robinson—surprised many people with his open welcome for the Fisher proposals concerning divestment by brokers of underwriting interests.

The divestment recommendations had been expected, and initial reaction from leading insurance brokers was calm.

The main problem appears to be how to execute the recommendations. Big brokers and underwriters have vast quantities of business at Lloyd's and finding buyers for that size of business would be difficult.

Mr Gilbert Cooke, managing director of C. T. Bowring, said the proposals would have to be decided very seriously before any changes were made.

Mr Neil Mills, chairman of the Sedgwick Group, said the proposals would have to be decided very seriously before any changes were made.

Mr Robertson said that the Italian threat was worse because their banks were coming in at around £20.

"We know the plans involved, with machinery similar to our own in a production process that is not labour intensive, and the only conclusion we can come to is that there is some form of subsidy somewhere."

Derek Harris

Disputes end work on £20m USAF deal

By John Huxley
The Government has blamed lengthy industrial disputes for its abandonment this week of a £20m contract to build defence shelters for the United States Air Force.

In a letter to the Transport and General Workers' Union, Mr Geoffrey Finsberg, Under Secretary of State at the Department of the Environment, says that on one of the four sites involved no steel has been erected for more than a year.

He adds that there is no likelihood of the dispute being resolved soon. Similar problems have dogged progress on all

four sites on American bases at Lakenheath, Bovingdon and Woodbridge, the Suffolk, and Alconbury, Cambridgeshire.

Mr Finsberg was answering a letter from the Transport and General Workers' Union, addressed to the client, the Property Services Agency of the Department of the Environment.

He explained that areas around the shelters were needed for operational reasons. It has, therefore, been decided to abandon work on the shelters when clearing-up is complete.

Work on the shelters at various stages. It has been delayed by disputes over pay, bonuses and productivity involving the main contractor, Costain Civil Engineering, and its sub-contractors and their workforces. At one point there were angry clashes on a site when an attempt was made to bring in Italian workers.

Costain was offering no comment yesterday on contract developments, although it has been holding talks with its workforce recently.

There has been persistent speculation that the cost of the work, originally let by the Property Services Agency in 1976, had risen to about £40m.

Head of Fiat calls for lira devaluation

From John Earle
Rome, June 26
Signor Umberto Agnelli, managing director of Fiat, and Signor Franco Foschi, Italian labour minister, had a sticky meeting here today over what should be done to overcome the growing crisis facing the economy. It was a confrontation of two distinctly diverse positions, the minister said afterwards.

Signor Agnelli reiterated his call for devaluation of the lira—reported to be under pressure in foreign exchange markets—and said Fiat would be forced to resort to dismissals to get through its present troubles.

Signor Foschi described Signor Agnelli's reasoning as "not at all motivated." We say decisively "no" to devaluation. It might suit some big employers for their private problems, but it would be a great evil for the Italian economy."

Signor Foschi said the answer was in a package of measures which the government intended to launch in a few days. Agreement expected: A new agreement between Peugeot and Fiat may be announced shortly. Peugeot and Fiat have already concluded a first deal on joint output of a small vehicle in Italy by Fiat and Citroën.

The Peugeot, Citroën and Talbot French-owned group will soon be buying raw materials, designing vehicles and storing components on a joint basis. The restructuring of the three makes is being carried out under the aegis of Peugeot SA.

Fisher urges Lloyd's upheaval

Continued from page 1

The drafting of a new Act of Parliament to replace existing statutes and designed to embody the new powers of regulation and discipline contained in the report.

The transfer of disciplinary powers, backed by six members of the working party with one Lloyd's member dissenting, would mean that all the big broking groups would be forced to self-regulate or individuals or institutions—their important managing agency companies which control syndicates.

The working party points out several potential and actual abuses which can arise because of the conflict of interest between brokers as insurance intermediaries acting on behalf of clients and underwriters within the market. These abuses are the report says, include "the use of expenses on underwriting names, pressurising syndicates to take on 'names' when premium income does not justify the increase in capacity, and pressuring syndicates to write business at preferential rates."

In a further recommendation, which could have major consequences, the report calls for the forced divestment by insurance brokers of their underwriting interests at Lloyd's within five years of the new council coming into being.

According to Mr Peter Green, the Lloyd's chairman, the report has received "an overwhelmingly favourable" response from the Lloyd's community. It was prepared by Sir Henry Fisher, a former High Court judge, and a team of six comprising four working Lloyd's members and two outsiders.

It was commissioned early

last year in the face of mounting criticism about the way Lloyd's ruling committee had reacted to a series of scandals, and disputes within the market.

Many of the Fisher recommendations could have a bearing on what has become Lloyd's longest-running and potentially most damaging scandal, the notorious Sasse syndicate affair.

Several members of the Sasse syndicate are suing Lloyd's and discharging liabilities over insurance losses amounting to over £20m.

In commissioning the report, Lloyd's officials had shown they were acutely aware that existing rules and procedures were "far too slow and cumbersome".

The committee would do its utmost to draft a private members' Bill embodying the new constitution by the end of November in the hope that it would become law by 1981.

Instead of the present 16-man committee Sir Henry envisages a 25-man council made up of 16 working members of Lloyd's, three outsiders, and six non-working members who would be elected by postal ballot.

This council would be responsible for making all by-laws and for all policy and strategic planning. It would also be responsible for all discipline, and would effectively split the disciplinary and executive functions.

The council would have much wider powers to investigate alleged breaches, to discipline offenders and seriously to consider safeguards against abuses. It would be empowered to suspend any syndicate, broker or agent in extreme cases.

Also, it would have extensive

powers in relation to the policing of premium income limits and of "binding authorities" under which market outsiders can be authorised to write business without entering "the room" at Lloyd's.

Fisher also urges a higher standard of audited accounts and reports to members—the "underwriting names" which personal wealth backs all Lloyd's policies.

Sir Henry Fisher claims that in the light of the new structure, the controversial 20 per cent rule under which Lloyd's insurance interests are restricted to minority stakes in Lloyd's broking firms would disappear.

Mr Green, who is both an underwriter and director of an insurance broking group—Hogg Robinson—surprised many people with his open welcome for the Fisher proposals concerning divestment by brokers of underwriting interests.

The divestment recommendations had been expected, and initial reaction from leading insurance brokers was calm.

The main problem appears to be how to execute the recommendations. Big brokers and underwriters have vast quantities of business at Lloyd's and finding buyers for that size of business would be difficult.

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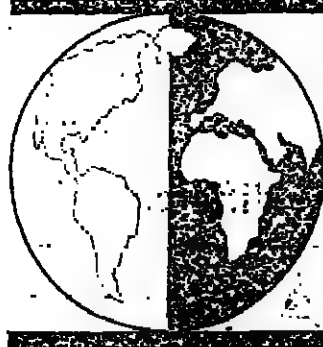
PRICE CHANGES

16p to 20p	Johnson Matt	24p to 35p
15p to 67p	Lamo	38p to 73p
11p to 30p	Mithroff Docks	20p to 173p
13p to 30p	Wager Oil	19/16 to 21/4
15p to 35p	Tanks Cons	10p to 32p

6p to 25p	Irish Dist	5p to 73p
15p to 154p	Mather-Fers	15p to 26p
5p to 23p	Mothercare	15p to 24p
13p to 62p	Sam Alliance	9p to 64p
7p to 26p	Unilever	5p to 47p

THE POUND

Bank buys	Bank sells	Netherlands Gld	Bank buys	Bank sells
2.00	2.01	116.67	11.67	11.77
30.55	28.45	116.69	110.00	
65.00	65.99	South Africa Rand	2.17	2.08
12.73	12.66	Spain Ptas	165.50	158.50
15.19	12.64	Sweden Kr	10.85	9.69
8.82	8.42	Switzerland Fr	3.98	3.76
9.43	9.43	USA \$	2.38	2.32
1.25	4.08	Yugoslavia Dnr	66.80	62.00
102.50	97.50			



State to run Italian SIR group

Società Italiana Resine (SIR), Italy's third biggest chemical group, is to be run under a management contract for a year by ENI, the state corporation, it was announced in Rome. SIR was close to collapse and earlier this week it said it lacked funds to pay wages for June and would progressively shut its plants, mainly located in Sardinia and southern Italy.

Signor Gianni Micheli, the industry minister, said the Government would give ENI up to 300,000 lire (about £250), for the rescue and would instruct the corporation to draw up a recovery plan during the year.

ENI will not take responsibility for SIR's debts of over 3,000,000 lire (£1,500) or the 1979 loss of 847,000 lire (£424m) reported by the consortium of creditor banks which has been running SIR.

The Government is examining plans to split the chemical industry into a private group headed by Montedison, and a public group under ENI.

Import limit sought

Mr Robin Askew, United States international trade negotiator, said in Washington that the Americans were seeking "understandings" with Japan, South Korea and Taiwan to limit their exports of colour television sets to the United States after existing agreements expire on Monday.

\$3,500m coal plan

The United States Senate has approved a Bill calling for subsidies of \$3,500m (£1,500m) to promote the conversion to coal of 80 oil-fired generating stations by the year 1985.

£50m for Malaysia

Japan's government-run Overseas Economic Cooperation Fund has signed an agreement to provide \$10m (about £5m) credit to Malaysia for the first port expansion and hydro-electric projects.

US steel problems

America could become as dependent upon foreign sources for steel as it already is for oil, unless federal policies are changed to help the beleaguered domestic steel industry, an unpublished Congressional report says. "The United States lacks national consensus to preserve or modernize its steel industry," according to the office of Technology Assessment in Pittsburgh.

Bay of Bengal energy

Oil and gas have been struck for the first time in the Bay of Bengal, Mr Veerendra Paril, the Indian petroleum minister told Parliament. He said oil had been discovered about 40 miles northeast of Machilipatnam town and 15 miles from the coast. Flow rate was over 600 barrels a day.

Huge oil output

The Soviet Union is the world's biggest oil producer and turned out a record 12.1 million barrels a day in May, 6 per cent more than in the same period last year, the private Petrostudies Organisation has reported in Moscow, Sweden.

Third World aid

Official development assistance from Western donor nations to developing countries rose by 11.4 per cent in 1979 to \$22,300m (about £9,812m), the Organisation for Economic Co-operation and Development (OECD) said. The increase represents a rise of 2 per cent in real terms, slightly below the average in recent years, the OECD says.

Information order

The European Commission has announced it will order member governments to disclose information about their financial links to public enterprises in a major new initiative to eliminate unfair competition.

Conference points to need for emphasis on future opportunities

Chemicals hope for short recession

Makers of chemicals and those who supply them with heavy plant and equipment have been meeting in Birmingham this week to consider the future of their industries at a conference whose theme is "opportunities and constraints".

The need to plan in advance ensures that chemical leaders do not become too preoccupied with the present, but it has been difficult for many to avoid dwelling on existing constraints. When Mr Michael Bennett, vice-president of Chem-Syn International, concluded his speech with a slide bearing the message "change means opportunity", there were audible groans from some members of the audience.

In recent weeks the chemicals industry has taken a change for the worse. Recently Sir Maurice Hodgson, chairman of ICI, explained that the expected return in demand, associated with the drift into recession, had been a long time coming. Now the downturn had come suddenly and deeply.

Similar reports are coming from western Europe. BP Chemicals had a satisfactory first quarter. Since March, however, it has suffered "a sharp deterioration in practically all areas". A company statement said that the decline was particularly marked in the United Kingdom where product sales into the textile and construction industries is badly down.

Some companies have found sales of some products, especially bulk plastics like polyethylene, PVC, and polystyrene, down on last year by as much as 40 per cent. Prices have again come under pressure, and revived fears that the industry will be rushed into another painful bout of price cutting.

Plant loading has been reduced, and there are reports that production in the United Kingdom of ethylene—a basic building block for a wide range of

chemical products—has slumped to less than 40 per cent of capacity. Very few companies have made money out of their commodity chemicals operations in recent years, and the Chemical Industries Association is already forecasting that investment with drop in real terms by about 30 per cent in the period to 1982, customer base for the chemicals industry is being eroded quickly and possibly permanently.

Earlier this year Mr Norman Mischler, chairman of Hoechst UK, estimated that car imports during 1979 had cost chemicals makers in Britain about £70m in lost sales. Similar losses are being recorded across industry generally.

The decline may prove to be only short lived. Most chemical companies believe that it is explained largely by destruction by customers, and are looking for signs of an improvement in the industry's fortunes, possibly before the end of this year. A recent Shell report on the future of petrochemicals expected about 4 per cent growth per year in sales over the next five years. Cambridge Biotechnology expects chemicals industry output in the United Kingdom to grow at 3.6 per cent a year between now and 1990, against a growth in gross domestic product of only 1.4 per cent, and this is exceeded only by estimates for the output of the financial services sector (forecast to grow at 4.1 per cent a year).

But there are persistent dark clouds on the horizon—and as yet there is little indication that they have silver linings. In the United Kingdom it is feared that the search for orders has been accompanied by a slimming down of the labour force and an attempt to boost productivity.

Mr John Parker, the corporation's acting chief executive, who led the marketing campaign said: "It is good news that this shipbuilding but it is also a very good boss for the nation."

Many people, he said, had been willing to write-off the industry prematurely but the corporation's success in hitting its target had won it not only a bigger slice of what is a shrinking business world-wide, but also a breathing space.

Parker said the target would have been achieved had it not been for the good sense of unions in accepting a 11 per cent pay deal over 15 months, and the work of designers in developing new ships.

That does not mean to say that we can afford to relax, because world-wide competition is still intense particularly from the Far East.

But so long as the nation is willing to back us through the international crisis, there is today a spirit in shipbuilding to pull through to profit and growth.

Mr J. W. Eckhard, chief executive of both Goole Shipbuilding and Repairing, and Humber and Cleethorpe Shipbuilding at Welland, where the Shell ships will be built said: "The order for these tankers will help to maintain present employment levels in these yards for a further year."

Sir Maurice Hodgson points to the loss of markets for fibres and dyestuffs caused by the widespread contraction in the British textiles industry, and the loss of solvent, paint and plastic sales to the car industry.

He said that although companies like ICI will increasingly move production towards markets outside the United Kingdom, exports have to be built from a strong domestic base.

A related problem is that of low-cost imports into Europe and third markets from the United States, where chemicals producers benefit from artificially low feedstock and energy costs.

The industry is divided on whether American imports represent a short or long term threat. After all American producers enjoy advantages of scale and production unrelated to feedstock costs.

In any case western producers are also likely to face a challenge from their sources—the Far East, the Middle East and the Comcon countries—in the longer term.

A study by Mr Alan Binder, of Shell International Chemicals, published today, suggests that this should not obscure the fact that prospects for the chemicals industry remain good.

Meanwhile, the industry is trying to force governments and the European Community to take action to halt the flood of imports from the United States. As many as 18 anti-dumping actions against American goods are being urged by CEFIC, the European federation of chemical producers.

A further attempt is also to be made to persuade either the Washington administration, or the American producers, to take voluntary action to halt the flow of imports.

John Huxley

British Shipbuilders hits target

By Peter Hill
British Shipbuilders, the loss-making State corporation has reached its 45 merchant ship orders target three months ahead of schedule.

Yesterday BS revealed that Shell (UK) had placed orders for three 2,500 ton deadweight coastal tankers, pushing the total value of orders gained since the target was set to nearly £380m.

The contracts will secure work at two smaller yards until the end of next year.

News that the target had been met was released soon after it was announced that the shipbuilding corporation planned to reduce temporarily the working week of a large number of its employees.

BS yesterday described the orders as "a fillip to the entire industry". When the target was set it was thought unlikely that it would be met within 12 months.

But the shipbuilders' objec-

tive had been met in nine months, after talks with industry's grade unions last autumn. These talks were centred on the possibility of clinching merchant contracts for 45 ships, totalling 400,000 compensated gross registered tonnes as a means of stabilising the workload for the "core" yards within the group.

The search for orders has been accompanied by a slimming down of the labour force and an attempt to boost productivity.

Mr John Parker, the corporation's acting chief executive, who led the marketing campaign said: "It is good news that this shipbuilding but it is also a very good boss for the nation."

Many people, he said, had been willing to write-off the industry prematurely but the corporation's success in hitting its target had won it not only a bigger slice of what is a shrinking business world-wide,

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£10m French computer deal for ICL

By Our Industrial Staff

International Computers (ICL) is about to sign a contract to buy £10m worth of computers from the French company, Logabax.

The deal comes at a time when the French company is rumoured to be in the process of changing ownership. Among the front runners for the takeover is Internelec, which could bid for 62 per cent of Logabax.

The contract also comes as ICL is fighting against competition, principally American, for the supply of equipment to the Inland Revenue. That project would be worth £50m.

Logabax, formed in the 1920s, was backed by the French Government. In the mid-1960s it set up a subsidiary in the UK in its efforts to encourage the growth of a data processing industry in France.

During the 1970s the company expanded considerably and invested heavily to make it one of the prominent European manufacturers of mini-computers.

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LETTERS TO THE EDITOR

Bank profits should be used to aid first time home buyers

From Mr John Heddle, MP for Lichfield and Tamworth (Conservative)

Sir, The building societies have forecast that they face a significant shortfall in the level of funds required to meet the future demand for mortgages—possibly as high as £4,000m.

At the same time the major clearing banks are about to announce that they intend to climb on to the first rung of the home ownership ladder.

I believe not that the banks have a particularly important social role to play in providing mortgages for those council tenants who wish to exercise their right to buy once the Housing Bill becomes law, particularly as significant support for the Government's policy of offering council houses for sale to tenants has come from the authoritative and politically independent Chartered Institute in Public Finance and Accountancy.

Yours faithfully,
JOHN HEDDLE,
House of Commons,
London SW1A 0AA.
June 19.

lending to higher paid executives seeking mortgages in excess of £20,000.

As the average building society mortgage is between £10,000-£12,000 and with bank profits currently boosted by high interest rates, surely it is right that the banks have a duty to devote a proportion of their funds to helping first-time buyers desperately trying to climb on to the first rung of the home ownership ladder.

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Index-linked savings are only a limited privilege

From Sir John Waller

Sir, What a breath of fresh air seemed to be blowing through your columns as I read Professor Pearce's analysis ("Consequences of monetarism", June 19) of our parlous economic and political state!

I regret that, after more than fifty years involvement in our system of government as a civil servant, I have come to share his apparent conviction that the creation of effective public support for the steps necessary to remove inflation from the Queen's currency from the political options of ministers and civil servants is now beyond the reach of our system.

But might not Professor Pearce have completed his analysis by some reference to the introduction of index-linked national savings certificates as a political conscience saver? They give the whole game away.

(1) They are not an encouragement to genuine savings

because they carry almost no "real" interest; they are sold by government (and sold very successfully) simply as a hedge against the future continuing decline in the real value of the pound.

(2) If they could be created, bought and sold, and redeemed without restriction they would very soon become Professor Pearce's new currency; they have, therefore, been made a highly restricted privilege—limited to certain classes of citizen, small in amount, and non-marketable.

Might not the enlargement, and ultimate removal, of the present limitations on the issue and use of these certificates provide a useful political objective for those seeking the return to a free-market economy based on a sound currency and honest government?

Yours truly,
JOHN WALLER,
46 Rotherwick Road,
London, NW11
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Seeboard refutes complaint

From the Secretary of the South Eastern Electricity Board

Sir, May I comment on a misleading letter from Mr Alan Angus headed "A 1,350 per cent increase in the price of electricity" which was published in your columns on June 13.

Mr Angus, who is a landlord for a small number of flats in Brighton, complains that the cost of electricity that he pays for the staircase lighting for these flats has been considerably increased. The facts are that in the past very low consumption customers paid very low energy charges, sometimes as low as a few pence a quarter.

In many cases these charges were not enough to cover the cost of meter reading and billing even ignoring the cost of cables, meters and generating the electricity. These customers were therefore being subsidized by our other customers.

Seeboard decided this was inequitable and from April 1, 1980 has made a quarterly charge, at present £6.12, as a minimum which ensures that each of our customers pays the cost of providing his supply. I am sure that Mr Angus would agree that it is only reasonable that each of our customers pay his way and is not subsidized.

BY THE FINANCIAL EDITOR

Fosco's drive for expansion

mergers and takeovers are all the rage at the moment, and the latest is yesterday's offer by Fosco Minsep for Unicorn Industries. Unlike the more dramatic announcement from Vickers and Rolls-Royce, however, this merger is less a matter of industrial survival in an increasingly competitive world than the drive for expansion in a successful and well managed company.

certainly the offer has much to recommend it from a purely industrial standpoint. Though Fosco and Unicorn supply much the same industries—chiefly steel, construction and finishing—their products are not competitive. Both stress the degree to which they supply successive stages of the same processes.

nce Fosco looked at some 55 companies before alighting on Unicorn, it is presumably about management compatibility, and Fosco's present finance director the same post at Unicorn until two years ago.

it despite these positive factors the offer has been met with a cautious response. Fosco's bid to take Unicorn to 164p. Part of the reason simply have been surprise. Although the company's balance sheet was strong at the end of last year—gearing was only about 24 per cent—there had been no hints of possible moves. Another and major part of it is, however, may be that it is not easy to see exactly what the terms mean for Unicorn shareholders.

e offer consists of a choice between new Fosco shares for every five of Unicorn or a cocktail of four Fosco shares, 8.25 per cent convertible redeemable preference shares, and £3.50 10 per cent convertible loan stock.

absence of cash is noticeable. Though Fosco may be keeping this for a future bid. The problem seems to be that since Unicorn shares yielded 8.4 per cent against Fosco's 5.3 per cent, Unicorn shareholders could suffer a drop of 29 per cent in income.

eco must also have been anxious as to retain as much relieved ACT as possible because 75 per cent of profits come abroad. Holders of Fosco shares will receive 62 per cent of the price at the time of the announcement it is unlikely to be d.

short-term excitement in the shares. Post Office orders of £330m and £400m of defence work certainly provide protection against recession but it would be rash to chase the shares to high at this stage.

Redland Overseas strength

At first glance a Government brake on council house spending and interest rates punishing private housebuilding should mean a nasty year for building materials suppliers. But there has been a stream of surprisingly good profits from BPB Industries, Blue Circle, Marley, UBM and others. Yesterday it was the turn of Redland whose figures for the year to March 29 were good enough to lift the shares to 177p.

The main reason is that the Price Commission is no more. Over the past year materials prices have risen on average by around 23 per cent. In some lines such as concrete tiles, they are about 26 per cent up, and in bricks by as much as 38 per cent.

The industry guess is that construction activity will drop by around 5 per cent this year. But if prices hold, the profits damage will not be too serious. This time round, moreover, the winter weather was a lot better than a year earlier, and several groups like Redland, have an overseas cushion.

Redland owns nearly 57 per cent of the West German building products leader Braas & Co, and it did better even than the group expected at the time of the interim figures last November.

Building up from a bad winter Braas took the credit for the way Redland's overseas pretax profits rose 67 per cent to £31.49m, thanks to a housebuilding boom.

It was a different matter at home where pretax profits slipped 2.4 per cent to £15.1m but they had to bear the interest costs of acquisition; Redland Pipes made, and is still making, losses but the Redland Purlie waste disposal side went ahead by around 60 per cent. So total pretax profits were £57.29m against £45.20m, or up to £5m better than some City estimates.

Heavy foreign tax, slower and domestic capital spending meant a 42 per cent jump in total tax but the dividend, 27 per cent up against the 25 per cent forecast, is still covered almost three times by earnings and the yield is 5.4 per cent. Inflation adjusted, profits too are as good as £43.5m thanks mainly to low German inflation and high earnings on capital employed, and the debt equity ratio is less than 27 per cent.

Renold The recession takes hold

Renold is right in the thick of the engineering industry's present malaise. After a disappointing performance in the past, the sharp profits setback in 1979-80 has finally forced it to face the financial facts of life and cut the dividend by just over a fifth.

As it is Renold is having to dip heavily into its reserves to pay 11.4p a share gross after the £4m slump to £6.2m in pretax profits and a £11.2m turnaround to losses of £4.3m at the attributable level after £6.2m of reorganization and closure costs and a £1.3m exchange loss on overseas assets.

Even so the market had been fearing something worse from a group at the sharp end of the capital spending recession and there was some comfort in the fact that after more than halved interim profits the second-half was down by just under a quarter at £3.82m. And there is still strong support from a yield of nearly 17 per cent at 68p up 6p yesterday.

Renold's problem area is still the domestic market where industrial disputes have been aggravated by poor demand at home especially in the second half and the effects of a strong pound. Overseas too strikes in France and Spain have dragged down its contribution in the second half.

With high stock levels inflating working capital, Renold's cash position has been helped by the sale of its Fenner holding. Interest gearing is uncomfortably high, however, with the £4.2m charge more than two-fifths of trading profits.

Richard Allen examines the Fisher report on Lloyd's insurance market published today

Wind of change in Lime Street



Sir Henry Fisher (left), chairman of the seven-man working party, and Mr Peter Green, chairman of Lloyd's: agreement on proposals to remove conflicts of interest.



After 18 months and 79 rounds of discussion, a seven-man working party under the chairmanship of Sir Henry Fisher has come up with what Mr Peter Green, chairman of Lloyd's yesterday described as a "blueprint for change".

He strongly welcomed on behalf of his 16-man ruling committee the report's central recommendations for the creation of a 25-man Lloyd's Council, the transfer to it of rule-making and disciplinary powers and proposals for a new Act of Parliament to give effect to the body of suggestions.

And in a move which will surprise many traditionalists in the market, Mr Green gave his full personal support for one particular proposal which it enacted will cause far and away the greatest upheaval in Lloyd's 300-year-old history.

The proposal agreed by the majority of the working party was that Lloyd's member should be a "broker-controlled" agency. The report also draws attention to the fact that some Lloyd's brokers, like publicly-traded groups, are very large and account for a high proportion of the business brought to the various Lloyd's markets. In both the marine and non-marine markets five brokers account for nearly half the business, while in the aviation market more than 45 per cent of business introduced is produced by just three brokers.

In the view of the majority of the Fisher working party, the telephone abuses about a Lloyd's broker could put pressure on an underwriter to write risks contrary to his better judgment, to offer preferential premium rates, to give higher commissions or to settle claims on terms which he would not otherwise agree.

On the other hand, the broker could act against the interests of his client by giving business to his controlled syndicate although better terms might be available elsewhere.

And the report stresses that although evidence about actual abuses has been conflicting the working party has been told of cases where it is either known or strongly suspected that they have occurred.

One member of the working party advocated stopping short of compulsory divestment by the introduction of measures to reduce interference and improved investigatory and disciplinary procedures for the detection and punishment of offences.

Dismissing the dissenting view as inadequate to deal with the seriousness of the

problem, the majority declares that the risks of abuses are now sufficiently well known to constitute a real threat to the good name of Lloyd's and could significantly prejudice the willingness of third parties to place business at Lloyd's of potential members of Lloyd's to become "names" in the future.

Referring to the potential "hardship" to brokers of being forced to sell underwriting interests, the working party declares: "We believe that the mischief we are seeking to cure is sufficiently large to justify this risk."

Clearly the force of Sir Henry's comments have been sufficient to sway Mr Green to the view that the only way ahead for the market is to remove these conflicts of interest if not quite at a stroke, certainly with all reasonable haste.

But despite Mr Green's considerable influence as Lloyd's chairman and as one of its most respected members, and indeed the broad acceptance

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sounded by some big broking groups last night, the issue is bound to be fiercely debated.

The big publicly-traded groups do not rely significantly on syndicate management earnings. But they generally believe they enjoy enhanced status in the insurance circles because of their underwriting involvement at Lloyd's.

After divestment, the brokers at Lloyd's would, of course, still enjoy the privileged status of retaining an exclusive right to purvey business in the market.

They will also retain the right to control "Members' Agencies" which recruit names and place them on underwriting syndicates.

This could be sufficient to sway many broking groups to go along with the Fisher recommendations, but even then the argument could swing heavily on the mechanics of divestment and more importantly the price.

In referring to the potential financial effects of a forced sale the reports says that it considers that a five-year divestment period ought to ease the problems of disposing of assets at a fair price.

It also says that although it is hard to calculate the amount of profit attributable to the management function of syndicates in many cases this does not amount to a significant proportion of the profits of the parent organization.

As for the problems of finding suitable buyers for the management function, Fisher says that in his view there would be no shortage of individuals and institutions wishing to take over control.

At what price, however, may emerge to be the financial hurdle. Although agencies have changed hands relatively infrequently many Lloyd's officials claim that when changes have taken place the prices involved have reflected extremely high earnings multiples.

Seeing themselves pushed into a "buyer's market" by the Fisher recommendations, the brokers—particularly those in public ownership will see an obligation to fight furiously to protect their financial interests.

Technology

West Coast answering service... with a difference

Brisbane, California.

The nucleus of the office of the future is to be found at work here in the hills just south of San Francisco. What it provides is a telephone answering service, but it is a far cry from the written message in pigeon-holes procedure with which most people are familiar. Not only that, when the Voicebank Communications Centre in Brisbane is doing today the National Enterprise Board's Nexus office automation subsidiary will be doing (Sir Keith Joseph permitting) tomorrow.

The link between Voicebank in California and Nexus in Britain is Delphi, a computer, a large, powerful "communications engine" developed by Delphi Communications of Los Angeles, a majority-owned affiliate of the Exxon Enterprises subsidiary of Exxon Corporation, the oil company.

Last year, Nexus closed a deal with Delphi which gave the British company an exclusive licence to manufacture the Delta 2 computer in the United Kingdom and to market it for office automation throughout Europe. The Voicebank centre at Brisbane, based on the prototype Delphi 1 machine, is operated by Delphi.

Using video terminals which present all relevant information, the operators at the centre provide a remote, personal secretarial service of high quality and individuality.

Historically, Delphi set out to develop an office automation system, not a telephone answering service. The aim was to handle text, data, voice and pictures. As a "terminal" the telephone was available, ubiquitous and familiar—but in conventional use its undoubted benefits of immediate voice contact were accompanied by many irritations and inefficiencies.

Delphi decided that a fully automated system, though feasible, would be limited and would not match the real needs of business people. It was essential, the designers decided to "include an operator in the loop". Thus the operators of the system include a large, reliable, expandable and flexible computer, an ability to handle various means of communication, and the participation of a human operator.

In many ways the requirements to handle voice communications are more difficult than those of data, text and images, and so the decision was taken to tackle this first. To get experience in the real-life use of such a system, Delphi decided to "put a business in"—ie, to operate the Voicebank centre.

The technology of the Delta is ingenious—the different requirements of information processing, file services, interactive services and "real-time" (eg, voice) operations

are handled by four separate sections of the computer, which can easily be expanded or changed.

But the most time-consuming part of the development task proved to be not the technology but the "human engineering"—the effective blending of the human and machine utilities into a responsive system.

"Our operators provide the binding, the coupling, the intelligence," says Mr Art Rosenberg, product planning manager of Voicebank. "There are rules of judgment—and the rules change."

The resulting Voicebank operation, in its basic form, provides a call screening and filtering service in which the operators ("telephone secretaries") are a more accurate term) handle messages rapidly and efficiently—and pleasantly—and tailor their responses to the degree of urgency. They are guided throughout by instructions and information displayed on their video screens.

When a caller dials the number of a Voicebank client, the Delta system identifies the organization or person being called and immediately displays relevant information on the screen of the operator.

Clients also call in with a range of ad hoc instructions.

would dare to reply with a simple, uninformative "Hello". The exact salutation as specified by the client is displayed along the bottom of the screen—Customized Greetings. May I help you? for instance.

Other sections of the screen give key facts about the client—the names of individuals likely to receive messages; procedures for different types of call; and a message form area where the operator types in the names, telephone numbers and messages of callers.

Thus the operators can in effect change their identities according to the number being called. They know the basic facts about the client they represent and can act to a large extent as if they were full-time secretaries on the client's premises.

Similarly, when a client telephones in for messages, the screen displays any messages received and the names of individuals authorized to receive them. At the client's discretion the messages can be erased, retained or printed out after they have been passed on by the operator.

Clients also call in with a range of ad hoc instructions.

An operator replies: "Hi, this is Stephanie, may I help you?" for example, to be told: "I'm stepping out for ten minutes, would you take over?"

On to this basic answering business Voicebank has grafted a range of other telephone response services. These include order taking, special offer processing and the dispatch of service engineers.

They also include in a limited way only at present, the use of voice recordings to which a caller can listen without having to involve the Voicebank operator.

This allows long, technical or personal voice "memos" to be handled. In a more advanced form this is clearly one of the key elements in the development of future office automation systems.

Voicebank at Brisbane handles about 24,000 calls a day, from Monday to Friday, or about 150,000 in a full week, on behalf of about 4,000 clients. It is done with a maximum of about 10 operators, falling to two on the "graveyard" shift at midnight.

For the future, Delphi envisages a network of Voicebank centres across the United States.

Kenneth Owen

Business Diary: Sullivan's travels • Bankers' half measures

Sullivan, a decade ago of Chase Manhattan in London, is taking on the job in American banking: chairman of executive officer of Chicago Corporation, the company of the ninth United States bank, national of Chicago.

Mr. 49, takes over a bank like a battlefield. He has been poor, and 10 executives have been fired in the five years since Robert Abbaud became chairman.

g then fired Abbaud, party's outside directors for an outsider who takes a fresh start with a new chairman. Sullivan n with the New York 25 years.

Perkins, president of al, Chicago's other k, who used to joke about was his biggest sht moved to issue a e congratulating First on Sullivan's appoint-

an had been in the for the presidency of now that Willard is to succeed David ller as chairman. But has gone to a younger bonus Lebreque, the old head of Chase's re-

One man will today take a special pride in the fine profits announced by building materials giant, Redland. He is Tony Morgan, 48, a man not unused a few years ago—to the flattery of press tipsters, brokers and investors.

Redland was proud to announce that a key to its majestic progress was none other than the waste disposal division bequeathed by Morgan.

A former Olympic Oarsman Morgan took his waste disposal business, the inaptly named

Purle, to the height of City fashion. They called him "Mr. Dumpster".

Recognition comes when someone wants to buy what you have. Or does it? In fact Redland and Ready Mixed Concrete joined in 1971 for Purle. Redland had the holes, Purle the muck.

Redland won, and its then chairman Lord Beeching, better known for ridding up railways than his stints at ICI and the building materials group, said the price paid was "high but reasonable".

Alas, Purle's profits were

short-lived; it has taken eight years to pull it round to Redland's satisfaction. Chairman Colin Corness, said: "Morgan is a good businessman. He has real flair."

As for Morgan, he left Redland after 18 months. He is now an employee of George Wimpey, but still disposing waste. The man once feted in a Sunday colour supplement told Business Diary: "For four years I have been happy and total isolation from the press. I plan to keep it that way." Oh ingratitude!

Big employers often still buy from wholesalers rather than direct from the manufacturer, possibly because the wholesaler also stocks other office products. ICI, he reckons, buys 300,000 throw-aways a year in this way.

Perhaps a touch of disposable pens are bought directly, nearly all of them by cost-conscious government departments and local authorities. The biggest single order in the world, he says, is that of HMSO, which is as tough if not tougher than any business negotiator.

Will yesterday's Wilson report be as successful as its precursor, the interim report on the financing of small firms? This has received the accolade of being chosen as a set book by the Oxford and Cambridge Examinations Board for "A" level Economics students.

Ross Davies

RECORD PROFITS FROM ALL DIVISIONS

Year ended 31 March	1980	1979	UP
Group Turnover	£7000	£7000	
Profit before taxation	85,112	42,596	100%
Profit after taxation	7,319	3,530	107%
Earnings per share	6.128	2,638	132%
Dividend per share	89.60p*	52.46p	71%
*Capital increased during the year			

"The strength and nature of the trading activities in which we are engaged allied to the anticipated results of our continuing search for projects and acquisition opportunities both home and abroad, gives me confidence in predicting that further growth will be achieved."

George Heleby — Chairman

MINING — CONSTRUCTION — COMMERCIAL

Burnett & Hallamshire Holdings Limited

119 Psalter Lane, Sheffield S11 8YS

FINANCIAL NEWS

Stock markets

Prices drift as profit-takers move in

The overall stock market picture was dull yesterday, although a few sectors provided notable exceptions, including oils, electricals and the Australians. Equities opened extremely well after Sir Geoffrey Howe's speech at the Carlton Club where he urged moderation over pay and hinted at increased optimism over inflation in future.

But the euphoria was short-lived as the end-of-account profit takers moved in and the market soon started to drift, although jobbers believed there was a firm undertone to trading.

Company news also provided many of the day's features. Plessey's and Electrocomponents figures ensured that the sector was the equity leader all day.

Gilt were more disappointing as the two new taps received an unenthusiastic reception. The longer-dated Treasury 13 per cent was activated at £30. The Government broker tried it at £30.1, but with no buyers, withdrew after taking dealers saw some profit-taking. But there was no interest in the shorter-dated stock which remained at its partly paid £40 price.

Longs continued to fluctuate all day and finally closed at Wednesday night's levels, while shorts finished about £3.16 down although some had been as much as £4 better during the day.

The FT Index, which was a fraction down for most of the day, closed at 466.7 up 0.8.

Leading industrial stocks showed little change on the day as there was not much turnover. YCI managed to climb 5p to 390p on the strength of the oil find in the Ninian Field, but finished back at the previous night's level of 382p. Unilever dipped 5p to 471p, Glaxo at 224p, Beecham at 140p, Cour-

tauld at 73p and Dunlop at 79p were all unchanged, and BAT Industries slipped 3p to 253p. But Blue Circle bucked the trend up 2p to 350p, strengthened by Redland's 6p rise to 177p on its results.

Company results also ensured a 7p rise to 321p for Anderson Strathclyde after news of a £6m rights issue and a 43 per cent profit increase. Burnett and Hallamshire added 15p to 670p to celebrate more than doubled earnings.

Renold jumped 6p to 68p after hours with news of a significant second-half recovery. The earnings and dividend cuts

had already been discounted. Plessey added 18p to 178p on its results, while Electrocomponents gained 25p to 585p after better-than-expected figures. This helped to push prices in the sector up to some of their highest levels. Ferranti moved up 22p to 599p, Thorn EMI finished 4p better at 232p, while GEC was 6p up at 408p. Rascal gained 3p to 270p.

But the problems of the car industry were sufficient to push engineering stocks down several pence. GKN closed 5p off at 238p. Lucas lost 4p to 200p and Tube Investments was 2p lighter at 270p. Henlys' interim

results ensured a 3p drop to 70p but Rolls-Royce Motors returned from suspension 41p better at 651p, while bidder, Vickers lost 4p to 126p. Unimac Industries hardened 2p to 124p on the offer from Feseco Munsey, which dipped 8p to 164p. Reverte gained 2p to 51p after rejecting terms from Yule Catts which gained 4p to 115p. A property revaluation helped Milford Docks by 20p to 173p but Mothercare dipped 18p to 248p on the chairman's statement.

Lombard moved over the 100p mark by gaining 5p to 101p as rumours persisted that results

were imminent, but Horizon Travel was hit by the space of bombings in Spain and lost 7p to 263p.

The oils sector continued to bubble away on the strength of the Ninian field oil find, although prices closed off their best with profit-taking. BP,

which announced the find on Wednesday, added 4p to 380p, despite brisk turnover, but partner, Lasso, held its 35p gain to 754p. Ranger Oil, which is also involved, added 12p to £14.1 and Tricentral petrol fell well rising 4p to 35p. Shell dipped 2p to 402p, but Ultramar gained 2p to 35p.

The secondary oil stocks also forged ahead with Berkeley Exploration rising to 235p at one point, although it finished at 216p, down 2p. Equity turnover for June 25 was £13.66m (number of bargains 15,555).

The most active stocks, according to Exchange Telegraph, were: Lasso, Premier, Plessey, Charterhouse, Rolls-Royce Motors, Unilever, BAT Industries, Boots, European Ferries, GKN, Marks and Spencer, Burmah, Allied Breweries and Becham.

Traded option contracts amounted to 1,088, despite a drift in equities. In traditional options, calls were produced in Debenhams, Premier, Woodside, Lasso, Avana, M. L. Meyer and Lombard. Puts were arranged in Woodside and Berkeley Exploration.

Cash call for £6m by Anderson Strathclyde

By Philip Robinson
Anderson Strathclyde, the mining and industrial equipment makers on which Charterhouse is the market to gain a 23.4 per cent stake, yesterday launched a rights issue to raise £6m.

Shareholders are being offered one new share at 65p for every four already held. The issue price was at a 16 per cent discount to yesterday's opening market quote, but jumped to 27 per cent as the shares added 7p to 821p last night.

What sent the shares rising was an unusual trend when companies try to raise cash from the market—was Anderson's 23.4 per cent lift in pretax profits for the year to the end of March, a 35 per cent dividend increase, and a board promise to at least maintain the dividend for the year, although it feels it imprudent for to forecast the year's profits.

At the pretax level, earnings rose from just over £4m to £5.66m on a 3.5 per cent advance in turnover to £72.3m.

The gross total dividend is 57p with a 4.28p final.

The figures surprised the market, bracing itself for bad news after the interim statement in November revealed that the group had suffered badly from a domestic strike followed by the national industrial disputes in August and September. The first half results showed a loss of £14,36m. Anderson is the second manufacturing company and the first engineer to ask the market for money this year.

It needs it, says the board, because increases in working capital requirement caused by inflation have been financed out of the group's own resources and borrowings. At present the group has loan capital of £6.5m and bank overdrafts of £4.2m.

The group says it has nothing specific in mind for the new cash, but much of it is likely to end up expanding Anderson's small United States effort where "opportunities for further expansion now exist" as the worldwide demand for coal increases.

Half-time results slump at Henlys

By Bryan Appleyard
The full force of BL's in market share and the thin profit margins to be on its cars hit Henlys in its first half to 31.

Pretax profits slumped £2.1m to £48,000 on a drop from £100,500 in 1979. Below the line, the profit was a bit rosier, thanks £713,000 extraordinary



Mr. G. R. Chandler, chair of Henlys.

arising from the closure of branches. These disposals added £900,000 in all.

Further shares are now being negotiated with a total value of £2.25m.

The turnover fell was tiredly due to the fall in sales. Although the car market as a whole was slightly up, Henlys' sales were slumped.

However, Henlys' share price has started taking off following the acquisition of a major Ford dealership in fast-growing Renault business in Manchester. Last year, non operations contributed 45 per cent of trading profits and a portion will have been high this time.

This movement away from has also led the company to look for diversification in linked fields. Though balance sheet has deteriorated since the year-end, it appears to be strong enough to bear some acquisitions.

The interim dividend has been maintained at 4.5p and "provided that there is no improvement at the time of the final results, the board intend that the final dividend be maintained."

Stead and Simpson higher

By Our Financial Staff
Stead and Simpson saw profits from its motor trading business jump 25 per cent last year to £701,000, which helped push the group pretax figure 16 per cent higher to £3.3m.

Footwear retailing remains the group's largest profit earner. Its contribution rose by 12 per cent to £3.1m for the year to March.

Group turnover rose by 22 per cent from £28.8m to £35m. The group's retained profits showed a gain of 47.6 per cent to a shade over £2m helped by the sale of properties.

Shareholders will receive a final dividend on the ordinary and "A" ordinary shares of 3.24p each, with the interim of 1.42p, gives an 18 per cent rise in the total payout at 4.66p.

Profits doubled at Burnett & Hallamshire

By Our Financial Staff
The wheel has not quite turned full circle at Burnett & Hallamshire Holdings. Once it ran a door-to-door coal business. Then it became a building and fuel oil group. Now it is easily the largest open-cast coal-miner in Britain which, when it has finished with them, fills up the holes it has made, often turning them into housing estates.

Yesterday, Mr George Helsby, chairman, reported turnover all but doubled to £85.1m in the year to March 31, while pretax profits more than doubled from £3.33m to £13.2m. Tax rose more sedately, to leave attributable profits after minorities at £5.1m against £2.6m. Against these figures the progress in the key indicator, earnings a share by less than 71 per cent to 89.6p may seem an anti-climax, but a dividend virtually doubling to 8.0p a share (11.44p gross, with a final of 4.5p a share must be consoling.

This payment absorbs a mere 56.74p of the £5.1m attributable profits. Five years ago pre-tax profits were only £1.3m and attributable profits 507,000.

Acquisitions have clearly played their part—Mining Investment Corporation (open-cast coal-mining) joined last September and April saw the acquisition of Loves Oils, an unbranded distributor of heavy fuel oils and middle distillates—but profits a share have more than kept pace. The construction division has also done well.

Meanwhile, capital employed is now almost £29m, increasing asset value a share by 86p to 341p. Despite this heavy investment, gearing remains low.

The group is seeking acquisition both at home and abroad, and profit progress so far, Mr Helsby considers, "sets a platform for future stable growth". The shares rose 15p to 670p yesterday.

Bank urged to maintain flexibility

By Roman Eisenstein
Banking Correspondent

Lord O'Brien of Lothbury, former Governor of the Bank of England and retiring president of the British Bankers' Association, has urged the Bank to "maintain a flexible and reasonable approach to banking supervision".

Writing in the association's report for the year to the end of March, he says that this is essential not only for the banks but also to maintain London as a leading international financial centre.

In reviewing banking supervision in Britain, Lord O'Brien says that the Bank of England's consultative paper on the measurement of capital is near completion and that a number of changes proposed by the BBA, including greater flexibility in application, have been accepted.

Reporting on reporting requirements being introduced in the United States, Lord O'Brien expresses concern on behalf of British banks. He stresses that the Federal Reserve Board's proposals extend to the right for detailed information at British based head offices of banks with branches in the United States and to all material interests outside the United States.

Banking costs are mounting

In a new international comparative study of banking costs and profit margins, published in OECD's latest "Financial Market Trends", Professor Jack Revel of the University College of North Wales says that there has been a general rise in operating costs since 1968 and, that for most of the banks analyzed, the ratio of capital and reserves as a proportion of total business have been falling.

Statistics for banks of 15 countries analyzed show that operating costs as a proportion of balance sheet totals have risen in all countries except Austria, France and the Netherlands. Margins of earnings have fallen in most countries, while the fall in capital ratios has been steep for several countries, especially Austria and France.

Briefly

Radiant Metal Finishing Co: Turnover for year to February 19, £305,800 (£277,600). Pretax profit £269,200 (£196,300). Final dividend is 2.85p gross (2.21p net) making 4.29p gross (2.59p net). Mitchell Trustees: Company has acquired Tribune Ltd for 3.5 times average annual profits of Tribune for the three years ending Dec 31 1978. An initial non-refundable prepayment of £800,000 having been made, Pretax profits of Tribune for 1979 amounted to £229,000 on sales of £7,139,000.

Unilever: Turnover for year to Dec 12, 1979, £71.8m (£59.0m). Pretax profit £2.9m (£2.5m). Company has used proceeds of sale of its tyre business at Newbridge to reduce bank borrowings and finance planned growth in other areas of business.

Marborough Property Hldgs: Chairman, Mr M. M. Lange, says: "Shareholders may be interested to learn that board intends to carry out a revaluation of group's property portfolio at end of year. This will reduce significantly the increase in asset value per share of company, which will be reflected in accounts for year ended December 31, 1980."

Braid Group: Turnover for half year to March 31 £22.1m (£16.0m). Net loss £181,400 (profit £239,100). Loss per share 3.08p (earnings 4.25p). No interim dividend (0.79p gross).

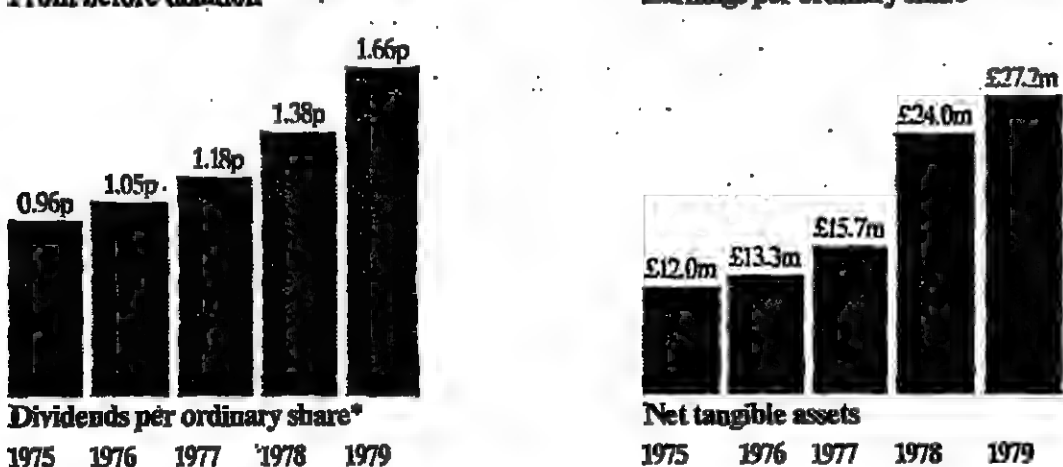
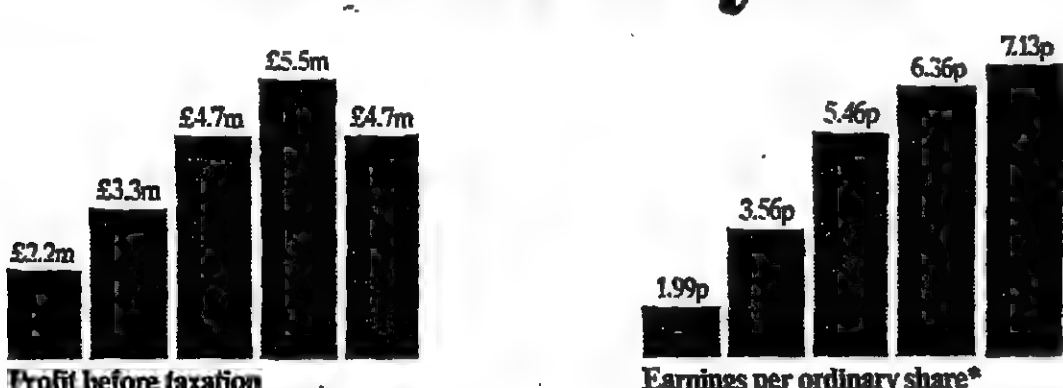
T. Cowie: Acceptances of T. Cowie's basic offer for George Ewer and Co as a three per cent offer on June 25 amounted to 10,997,419 Ewer shares, including acceptances of the all cash offer for 10,181,586 Ewer shares. Basic offer became unconditional in all respects on June 18. Aggregate of shares owned by Cowie and acceptances to basic offer now amounts to 18,761,419 Ewer shares, representing 92.34 per cent of total enlarged issued share capital of Ewer.

John Folkes Hefo: Chairman said at age: "Steel strike reduced profits of steel and engineering units and after officers will take audit September to wear off. Improved results from industrial property, forgings and merchandising units will probably more than compensate."

South Staffordshire Waterworks: Applications in respect of the offer for sale by tender of 50m 5p per cent redeemable preference stock 1985 totalling £16.9m. Average price of allotments £101.51, lowest tender accepted being £101.25.

Kwik-Fit (tyres and exhausts) Hldgs: Company has acquired outstanding 25 per cent of its subsidiary Kwik-Fit (Southern). Vendor was Mr S. H. Saunders, director of Southern, and the offer follows exercise of an option by Mr Saunders granted upon the incorporation of Southern in 1975. London and Assoc Invest Trust: Pretax loss for year to December 12, 1979 £54,200 (profit £91,100). Loss per share 0.72p (earnings 0.56p). No dividend (same).

Greater shareholder benefits in a difficult year



*adjusted for scrip issue in 1978.

MANUFACTURERS OF CRANES AND DRAGLINES
PLANT AND EQUIPMENT FOR WATER TREATMENT,
PETRO-CHEMICAL AND IRON AND STEEL
INDUSTRIES ALUMINIUM CASTINGS AND COMPONENTS
SOLID FUEL, GAS AND OIL HEATING, APPLIANCES
METAL PRODUCTS FOR THE CONSTRUCTION

CENTRAL & SHEERWOOD

INDUSTRY AND COMPONENTS FOR COMMERCIAL
VEHICLES—CORPORATE MERGERS AND ACQUISITIONS
INSURANCE (MORTGAGE—PRINTING AND PUBLISHING)
PHOTOGRAPHIC, OPTICAL AND AUDIO EQUIPMENT,
CIVIL, STRUCTURAL AND MECHANICAL
ENGINEERING CONSULTANTS

If you would like further information about the company, copies of the Annual Report and Accounts are available from the Company Secretary, Central & Sheerwood Limited, 36 Cheapside Place, London EC2N 3SE.

Good results from Hargreaves

- Pre-tax profit for the year to 31st March at £4.2 million was the highest in the history of the Group.
- Notwithstanding last year's substantial increase in capital, the total dividend of 3.96p per share is over 10% higher, and earnings have risen from 10.9p to 11.1p per share.
- In common with most other businesses we face difficult trading conditions in the current year.



HARGREAVES GROUP

Transport and shipping services; quarrying; waste disposal; fuel oil and solid fuel; commercial vehicle distribution; fertilisers and plant hire.

Copies of the Report and Accounts are available from the Secretary, Bowcliffe Hall, Bramham, Wetherby, West Yorkshire LS23 6LP. Telephone: Boston Spa 843535

Durapipe International Limited

Year to 31st March	1980	1979
Turnover	£14,329	£12,599
Profit before interest & extraordinary item	1,346	1,231
Interest	(540)	(226)
Tax	(159)	(177)
Extraordinary item	(54)	—
Net profit	593	828

Chairman reports:

The profit before interest and extraordinary item was improved due to an excellent result from Durapipe Limited, but high interest charges, the effects of the Engineering and Steel strikes and loss-making in America due to recession, resulted in an overall fall. Nevertheless the dividend is being increased by just over 10%.

The result for the current year is difficult to forecast and will vary much depend upon how the U.K. economic situation continues to affect the home-based companies.

The Report and Accounts can be obtained from:

The Company Secretary,
Durapipe International Limited,
Norton Canes, Cannock, Staffordshire WS11 3NS

The Annual General Meeting will take place at The Waldorf Hotel, London on Tuesday, 29th July, 1980 at 11.00 a.m.

electrocomponents limited

Trading results for the year to 31st March 1980 (Subject to audit confirmation)

	Half year to 31.3.80	Full year to 31.3.80	Full year to 31.3.79 (Audited)
External sales	£32,046	£7,348	£44,405
Profit before taxation	7,380	19,052	10,004
Corporation Tax	3,412	5,912	4,632
Profit after taxation	3,968	7,140	5,372
Increase on corresponding period—			
External sales	35.3%	28.1%	32.3%
Profit (pre-tax)	34.0%	30.5%	31.7%

At the Annual General Meeting to be held on 8th September 1980, the Board will recommend a final dividend of 5.25p per share, making a total for the year of 8.75p (6.5p previous year).

Copies of the Report and Accounts will be available from The Secretary, Electrocomponents Limited, Maple House, 3745 City Road, London EC1P 1HX, from 14th August 1980.

Britain's biggest electronic components distributor

FINANCIAL NEWS

First downturn in five years at ACC

Associated Communications Corporation, the television, film and property group headed by Lord Grade, yesterday reported its first fall in profits for five years. For the financial year to March 31, pretax profits are down from £15.3m to £14.1m on sales up from £134m to £167.5m.

The group has been affected by a slump in television profits, high interest charges and overruns on the film "Raise the Titanic" which opens in Boston, Massachusetts, on July 30. The final dividend is, however, maintained at 4.9p a share.

The market was expecting bad results and the "A" shares were only a shade cheaper at 94p. Most of ACC shares traded on the Stock Exchange are non-voting "A" shares. At the interim stage profits were down from £6.1m to £5.7m



Lord Grade, chairman of Associated Communications.

fall by 38 per cent to £3.9m.

Except for a loss of £1.24m on records and tapes, other divisions have reported either higher or broadly unchanged

profits. It was probably inevitable that rising costs and interest charges brought charges attributable to the holding company, including interest, up from £729,000 to £444m.

There are various uncertainties affecting the future of ACC. Lord Grade has asked a lot of a push into the highly competitive American film market, and the success or failure of the film division will largely affect future profitability.

At home the recession and slump in television profits, together with the high interest charges, will adversely affect the group, as will the split of its Midlands television franchise into two regions.

On the more positive side is the undoubted potential of home video systems and ACC's ability to gain a large share of the market.

Electronics group beats forecast by £500,000

By Peter Wilson-Smith

Electronics Components ended the year to March 31 on a strong note despite the caution sounded by the company at the interim stage. After rising by 25 per cent in the first half, profits of the electronic component distributor increased by 34 per cent in the second half.

This left the year's pretax surplus up by 30 per cent to £131m—about £500,000 above expectations. Group turnover was 29 per cent higher at £57.3m reflecting both volume growth and a substantial element of price increases.

The shares rose 25p yesterday to 58p where they yield 2.1 per cent following the one third increase in the total dividend to 12.5 pence. On a full tax charge the p/e ratio is 18.7.

Mr Ronald Marler, the chairman, says this year will be tougher. Customers are becoming more conscious of expenditure, and taking steps to curtail or slow it.

However, he points out that R.S. Components—the main distribution company, accounting for perhaps three-quarters of group sales and profits—sells largely to customers involved in maintenance and research and development rather than production. This should, he thinks, provide some protection from the recession.

"I expect growth this year," said Mr Marler, "but by golly we are going to have to fight for it."

Electronics components has continued to generate surplus cash despite having to finance higher working capital needs. Cash balances of £5m at March 1979 increased during 1979-80, and higher interest rates will have contributed to the profit rise, although the group does not disclose the figure until the accounts are published.

Year-end stocks will also show a sizeable increase, reflecting both inflation and the higher level of business. At March 31 Electronics Components was carrying just over three months' stock compared with just under three months at the previous year end. However, stocks have been cut at Electronics Components to high street electrical retailers, an other areas.

Electronics Components earns almost all its profit from component distribution in contrast to companies such as Unitech and Farrel, of which it is often compared, but which have larger manufacturing operations.

Electronics Components has continued to broaden its catalogue to include more high technology solid state products.

Harris sells credit group

Harris Queensway, the furniture and DIY group which made a successful £15.5m takeover bid for Henderson-Kent, two months ago, has sold H-K's credit business to Tricity Finance for £12m.

Proceeds of the sale will be used to reduce Henderson-Kent's borrowings of between £4 million to £5.5m. The remaining £7m will be used to develop the existing business.

Harris's bid for H-K involved paying £14m of the total value in cash. This sale to the Finance company, owned 51 per cent by National Westminster Bank and the rest by Thorne EMI, means Harris effectively bought the company for around £7m.

This is the second occasion on which Harris chairman Mr Philip Harris has sold the credit business of a company his group has bought. He sold the credit business of Hardy & Co (Furnishers) which the group bought last year.

Amal Industrial passes preference

Due to cash flow problems, Amalgamated Industrials' board has decided that it would not be practicable to recommend the payment of the interim dividend on the 10.6 per cent cumulative second preference shares.

It is hoped that the resumption of dividends can take place in the future. It is also possible that the next dividend on the shares will be passed, but the board will give consideration to it at the appropriate time.

There should, however, be no question of the company's interest due on the debenture stock 1989/94 in the company.

Hardys and Hansons rises 24.7 per cent

Hardys and Hansons reports a turnover for the half year to March 28 of £5,625m against £5,227m. Taxable profits rose 24.7 per cent to £1.17m. Earnings a share were 1.275p against 1.035p. The interim was 4.45p gross against 3.7p.

The profit includes dividends and interest receivable, £210,000 against £115,000. The profit on trading was up by 16.3 per cent but higher interest rates helped to increase pre-tax profits.

Although trade compared with the previous year was good between Christmas and Easter, it has since been disappointing.

Lonsdale Universal up 4.5 pc for half year

Turnover of Lonsdale Universal rose by 19 per cent to £21.3m in the six months to

March 31, but pretax profits of this industrial holding group dipped 15 per cent to £712,000. National disputes within the printing industry were not resolved until the end of May, and are expected to reduce trading profits by more than £125,000 in the current year.

The dividend is raised from 1.67p to 1.85p. Over the full year the group does not expect to reach last year's level of net profits.

Durapipe holds payout after profits slide

Durapipe International reports a rise in turnover for the year to March 31 from £12.6m to £14.3m but pretax profits slid from £1m to £806,000. Earnings a share were 6.58p against 8.47p and the dividend was 3.7p against 3.35p gross.

The board says that the Middle Eastern and Australian ventures are now proving worthwhile, but the American corporation will not be truly successful, despite the action being taken, until the economic situation in the US improves.

At home the recession is having a marked effect upon the engineering company and Durapipe is experiencing a downturn in demand.

Whaddings turns loss into profit

Over the six months to March 31, Whaddings turned a loss of £280,000 into a pretax profit of £99,000, on turnover of £1,521m against £840m. Earnings a share were 1.17p against a loss of 3.35p.

The year as a whole will result in a record turnover, which is partly due to the high rate of inflation, the board says.

Government statements regarding lack of growth and cuts in public expenditure continue to depress margins and make the future workload uncertain.

Nevertheless, the directors are confident that there will be a further improvement on the position now reported.

Flexello profit more than halved

Turnover of Flexello Castors and Wheels, which ahead to £5m for the half year to March 31, but pretax profits were more than halved from £450,000 to £170,000. However, the interim is held at 2p gross.

Due to a change in accounting for depreciation, the pretax profit has been increased by £25,000.

There has been a significant reduction in the amount of new business generated in the United Kingdom, and domestic sales were below expectation, although exports were close to target.

Although every effort is being made to improve margins through greater efficiency and cost savings where possible, it would appear that the final profit figure for the year will be substantially less than that achieved in the last financial year, the board says.

Agricultural Mortgage issue

Agricultural Mortgage Corporation plans to issue £2.5m of 4 per cent bonds on July 3 at £100 per cent. Interest, less tax, will be payable on December 27 at £7.3125 per cent and on July 3, 1981 at £7.5525 per cent.

The bonds will be redeemed at par on July 3 next year and are secured by a supplemental trust deed in favour of the Whitehall Trust and Bank equally with the existing issues of debenture stock and bonds.

J & H B Jackson climbs to £1.8m

On the back of a rise in turnover from £13.4m to £15.4m, J. and H. B. Jackson pushed up profits for the half year to March 31 from £1.5m to £1.8m before tax. Earnings a share were 3.83p against 3.02p and the interim dividend was 1.90p against 0.93p gross.

The second six months will obviously be adversely affected by the downturn in demand for cars, scrap metal and general engineering products, the board says. But in spite of this it expects the group to produce record profits for the year.

Profits of £30,000 have been realised in the year to date on sales of quoted investments, against £27,200 for the whole of last year. Quoted investments now held have a value in excess of £5m.

Countryside moves ahead

Over the six months to March 31, turnover at Countryside Properties rose from £5.4m to £7.756m and pretax profits from £514,000 to £753,000. Earnings a share were 1.27p against 8.2p. In the light of present economic conditions the board feels that it would be prudent to hold the interim at 2p.

The board is seriously considering the building up of a property investment portfolio and are looking to the retention of selected commercial properties when built and let.

The board warns shareholders that profits for the year may not reach the record level of last year when conditions were more favourable, but it expects the results to be reasonable in the light of the present economic climate.

Derbyshire mine issue announced

By Michael Prest

Hard on the heels of the public offering of shares in South West Consolidated Minerals came another new British mine, SPO Minerals. About £1.1m is to be raised by placing 1.5m shares at 80p each for a barytes, lead and fluorspar mine in Derbyshire.

The guiding force behind the venture, which is being brought to the market under Rule 163 (2) by Grindlay Braund and Carr Sebag, is Mr Robert Sprinkel, the American entrepreneur who played a major part in rescuing Waela Jane, the Cornish tin mine.

A further £900,000 is to be raised as lease finance from the International Energy Bank. About 16 per cent of the new shares will be placed with jobbers, the remainder with institutions. It is understood that Mr Sprinkel was especially anxious to place as many shares as possible publicly.

Barytes is a mineral with a very high specific gravity used for preventing blowouts in oil wells by weighting drilling mud. It also has lubrication qualities. SPO, which takes its name from the South Pennine Orefield, will refine the ore from old mine dumps in the Pennines and sell it on long-term contracts to North Sea users.

Mr John Bentley: Tebbitt Group

Contrary to our report of yesterday, we accept that Mr John Bentley, Chairman of the Tebbitt Group, was in no way connected with the successful Barclay Securities companies when, as part of Vayasseur, Vayasseur crashed during the 1974 property crisis; and that following the disposal of its annuity interests, the Tebbitt Group is no longer loss-making. We apologise to Mr Bentley for his inadvertent error.

CAPITAL SPENDING

Figures published yesterday by the Department of Industry for the fixed capital expenditure of manufacturing, distributing and services for the increase in the value of stocks all seasonally adjusted at 1975 prices.

	Investment	1979	1978
1978 Q1	2,108	946	191
Q2	2,180	970	233
Q3	2,129	966	268
Q4	2,170	971	203
1979 Q1	2,195	974	187
Q2	2,297	948	354
Q3	2,311	978	184
Q4	2,282	988	50
1980 Q1	2,271	925	-644

Bank Base Rates

ABN Bank	17%
Barclays Bank	17%
BCCI Bank	17%
Consolidated Credit	17%
C. Hoare & Co.	17%
Lloyds Bank	17%
London Mercantile	17%
Midland Bank	17%
Nat Westminster	17%
Paragon Bank	17%
TSB	17%
Williams & Glyn's	17%

* 2 day deposit on current at £10,000 and under £100,000 at £25,000. 15% p.a.

M. J. H. Nightingale & Co. Limited

27/28 Loyal Lane London EC3R 8EB Telephone 01-621 1212

The Over-the-Counter Market

1979	1980	Company	Price	Ch	Abn	1/2	P. L.
09	59	Airsprung Group	63	—	6.7	10.6	+3.7
30	36	Armstrong & Rhodes	282	—	13.8	4.9	+3.3
05	185	Bardon Hill	78	—	15.3	19.6	—
00	78	County Cars Pref	92	—	5.0	5.4	10.1
01	63	Dorchester Ord	117	—	7.9	6.7	7.3
25	88	Frank Horsell	90	—	12.8	14.2	+4.1
29	90	Frederick Parker	101	—	16.5	16.3	-1.0
100	100	George Blair	80	—	6.0	7.5	9.1
45	103	Jackson Group	112	—	31.9	10.4	+9.6
3	103	James Burroughs	220	—	15.1	6.9	+3.7
0	242	Robert Jenkins	76	—	12.0	15.8	—
2	175	Torday Limited	48	—	2.6	5.6	10.2
4	111	Twinkl Ord	45	—	4.4	4.6	6.8
7	136	W. S. Yeates	217	—	12.1	5.6	+3.5

*Accounts prepared under provision of SSAP13.

Lean times at Shaw Carpets

By Our Financial Staff

Shaw Carpets, currently caught in the tangle of cheap United States imports, high interest rates and a strong pound, pleased the stock market yesterday with better-than-expected profits.

Warning signals of lean times for the carpet industry culminated in the group's share price dropping to a new low for the year on Tuesday. Last night the price firmed to 36p as the group reported a 36 per cent profit drop, an 11.8 per cent jump in sales and a maintained dividend.

Mr James Hartley, chairman, says that the performance at his Yorkshire-based plant and patterned tufted carpets group has continued to be "satisfactory" if below the expectation held at the start of the year.

Profits dropped from £1.64m to just over £1m on a turnover

up from £30.8m to £34.5m. Direct exports dropped from £6.9m to £4.5m. The total gross dividend is unchanged at 2.857p with a 2.142p final.

Mr Hartley said in a statement that the United Kingdom market is badly affected by record United Kingdom interest and mortgage rates. The high mortgage rates are causing a marked downturn in house buying, which is an important factor in the demand for carpets, he said. However, the most critical situation facing the industry is the competitive position of the United States carpet industry," he said.

The United States industry benefits significantly from controlled prices for domestic carpet ranges which were previously the preserve of woven producers.

That machine has allowed the company, says Mr Hartley, to control prices for domestic carpet ranges which were previously the preserve of woven producers.

New offer for City Investing

City Investing Co said yesterday in New York that it had received a new offer to be acquired by a subsidiary of Tamco Enterprises for \$32.50 a share.

It said the new purchase price assumed conversion of all of City Investing's outstanding convertible securities.

City Investing previously rejected a Tamco offer of \$30 a share.

The new Tamco offer stated that it was subject to endorsement

International

by Tamco, and other conditions, according to City Investing.

The completion of the transaction would also be subject to the receipt of "firm financing" commitments on acceptable terms in amounts sufficient to effect the transaction at the proposed purchase price, City Investing said, quoting Tamco.

Mr George J. Scherfentberger, City Investing's chairman, said the company's board would study the Tamco offer. The board is next scheduled to meet on July 23.

General Tire slumps

General Tire and Rubber reported net profits for the second quarter, to May 31, of \$6.9m, or 29 cents a share, against \$32.8m, or \$1.39 a share, for the same period a year ago.

Sales fell to \$529.9m from \$604.7m a year earlier.

The second quarter profits include an additional income tax benefit of \$6m because of a change in the company's estimated annual effective income

tax rate, which is computed quarterly.

The first half loss was \$4.4m, against net profits of \$45.3m for the first half a year earlier.

Sales for the six months slipped to \$1,040m from \$1,120m in 1978-79.

General Tire blamed the continuing effects of unfavourable economic conditions, the depressed automotive industry and increased manufacturing costs for its lower profits in the quarter.

US health group takeover

Hospital Corp of America said it had agreed to acquire General Health Services for about \$90m cash.

Under the agreement Hospital Corp will pay \$3 a share for about 30m General Health shares assuming conversion of certain debentures.

General Health operates seven hospitals with 1,300 beds.

Hospital Corp operates 158 hospitals with about 24,000 beds.

Hospital Corp said completion of the acquisition was subject to various regulatory requirements, including the approval by a majority of General Health Service stockholders.

CFP lifts interim dividend

Cifra Finance des Petroles (CFP) said yesterday that, first half group profits should total about half of the 2,400m francs (£253m) profits, excluding shares repurchased, realised for the whole of 1979, Mr Rene Granier de Lilliac, the chairman, told a shareholders' meeting.

However, he said, it was too early to forecast results for the whole of 1980.

The company would maintain its efforts to retain access to

sufficient resources from its traditional suppliers while continuing to increase its mining acreage in new zones, he said. At the same time, it was significantly developing interests in coal, uranium and solar energy.

The investments for 1980 would be about 6,000m francs, he said.

An interim dividend of 15 francs was announced, against 10 francs for the first half of 1979-79.

BASF forecasts higher turnover

BASF, the West German chemicals group, expects group turnover in the first half of 1980 to rise by 13 per cent to DM14,200m (£3,500m) from DM12,600m in the same period a year ago.

Mr Hart Seefelder, the management board chairman, told the annual meeting that the group's turnover

expected to rise by 17 per cent to DM16,300m in the first half, from DM13,800m, Herr Seefelder said.

He said the rises were due to relatively high growth in the first quarter, but noted that sales on a volume basis were now below the level of a year ago.

Herr Seefelder said the higher turnover resulted entirely from

Blue Circle bid

Blue Circle Southern Cement is proceeding with its offer for the remaining 2.7m shares of Perth-based Swan Portland Cement, not already held by the company.

At present, BCSC, the Australian company, owns 3.3m of Britain's Blue Circle Industries, holding 3.57m shares, totalling 56.7 per cent of the issued share capital of Swan Portland.

The terms of the offer are one BCSC share plus 95 cents in cash or A\$1.95 in cash for each Swan Portland share. The offer conditions on acceptance in respect of 90 per cent of the shares being received from at least three-quarters of Swan Portland shareholders.

Mannesmann up 2pc

Mannesmann group turnover in the first five months of 1980 was DM4,600m (£1,130m), up 2.1 per cent from the year-ago period. Herr Egon Overbeck, the management board chairman, told the annual meeting.

Group results in the first five months were still unduly affected by the under-utilisation of capacity and inadequate earnings from its pipe plants, Herr Overbeck said.

Higher prices, adding that unit sales were lower, indicating a decline in the West German economy.

Incoming orders were also declining, as buyers seemed uncertain about investment developments, he said. He also cited the difficulty arising from recessionary tendencies, especially in the United States.

Business appointments

Bankers' association chooses new president

Sir Eric Faulkner is to become president of the British Bankers' Association. He takes over from Lord O'Brien of Leinster. The two vice-presidents of the association are Sir Jeremy Morse and Mr John F. H. Baring, chairman of the Society of London Clerical Bankers, and of the Accepting Houses Committee.

Mr Eric L. Baxley, commercial director of the British Aerospace Dynamics Group has been elected president of The Society of British Aerospace Companies.

He succeeds Sir Basil D. Blackwell, vice-chairman and chief executive of the Westland Group of Companies, who has become deputy president.

Sir Monty Flannery has been re-elected president of the Institute of Management Sciences. He succeeds Sir Harold Williams, the chairman, and Sir Philip Butcher, the

treasurer, were also re-elected. The new deputy chairman is Mr Bob Bayley.

Mr P. W. A. Simmonds, the chairman of Leyland Paint & Wallpaper has been appointed executive chairman of J. F. Nash Securities. The managing director of two of the group's principal subsidiaries, Mr David J. Harris of Bapack and Mr Ritchie L. Spencer of the Reliant Motor Company, have joined the board of the parent company.

WHAT SORT OF A COMPANY ACHIEVES RECORD PERFORMANCE IN A RECESSION?

Five years ago Plessey intensified its plans to improve efficiency, increase sales, raise profitability, and strengthen the balance sheet.

Now, despite many adverse factors, including the 1979 UK engineering strike, soaring interest rates and a deepening world recession, that strategy is paying off. We have achieved record results.

Profits before tax are up 30% on the previous year, and we now have a stronger balance sheet and improved cash flow.

The reason underlying our success is that we have planned our manufacturing and trading operations to dispose of loss-making activities, prune product lines, and greatly increase our emphasis on worldwide marketing. Profitable new products have been introduced to meet customer needs in advanced electronics and communications.

Total debt and the ratio of borrowings to equity have been reduced. This strategy increased sales by almost 16% last year while capital employed remained almost constant.

Earnings per share before extraordinary items of 16.7 pence increased by 28% over the previous year.

The total dividend proposed is 10% higher than last year and is covered 2.4 times by earnings before extraordinary items.

Our progress continues in the current financial year. The telecommunications business following the elimination of losses at Liverpool is now well set to take advantage of a much improved product line in the new technologies. The

Commodities

[illegible]

GRAIN (The Baltic).—WHEAT
Canadian western red spring, unquar-
tered 15 dark northern spring, No 2.

[illegible]

London sugar market adjusts EEC price

The EEC price for imported raw sugar will be deemed to be £252.03 a tonne as from July 1 for equalization payments made against sugar tendered to the London Number 1 contract. The futures contracts on a London market exchange said yesterday.

This compares with a current level of £236.64 and reflects higher sugar prices in the recent EEC price review. But with our August and October left in the Number Two contract, this is likely to be the last change brokers equalization payments represent the difference between the London daily "Raw" price and the set EEC level. It is first calculated as sugar is tendered but paid on the basis of the London daily price, when the sugar actually arrives in Europe.

Although the new Number Four contract is also a C European one, sugar is tendered on a basis for equalization payment made to the nominal Caribbean United Kingdom freight rates and ones set by the market from all other tenderable origins.

Discount market

The Bank of England gave very large help to relieve a shortage of funds in the discount market yesterday.

This assistance was provided principally via purchase and resale agreements in a large quantity of eligible bank bills that the houses will take back at a future date.

The bank also bought a small quantity of Treasury bills and local authority bills from banks and houses in addition to lending a further £100 million to two or three houses at MLR.

Rates for secured money opened at about 17-16-7-8 per cent and held that region for much of the day. The trading with money of the shortage already taken out at lunchtime, the afternoon became even more subdued until some small balances began to move.

By 3.30 pm the trading in money books to be rolled off at about 16-1 per cent.

Money Market Rates

[illegible]

Recent Issues

[illegible]

Foreign exchange report

Sterling finished on a very firm note in foreign exchange markets yesterday. In dollar terms, the pound rose 85 points to \$2.3445, while the "effective" exchange rate index picked up 0.2 to 73.9, after falling to 73.6 initially.

Dealers reported quite stable selling of sterling at the outset as comments by the Chancellor and the Financial Secretary again sparked off speculation about an early exit from MLR. The rate dropped as low as \$2.3265 at one stage.

But sterling had largely recovered by the time of any MLR

announcement and the "changed" decision saw the pound rise into higher ground. The pound rose 100 points in order, together with a lower bid, lifted sterling as high as \$2.3500.

The dollar closed slightly weaker than currencies of other major western nations.

German marks rose 1.7680 to 1.7645. Swiss francs gained from 1.6370 to 1.6250. French francs hardened 4.1040 to 4.1020.

The Japanese yen advanced from 217.55 to 217.30 at the expense of the dollar.

Sterling Spot and Forward

[illegible]

Sterling: Other Markets

[illegible]

Dollar Spot Rates

[illegible]

EMS European Currency Rates

	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	2101	2102	2103	2104	2105	2106	2107	2108	2109	2110	2111	2112	2113	2114	2115	2116	2117	2118	2119	2120	2121	2122	2123	2124	2125	2126	2127	2128	2129	2130	2131	2132	2133	2134	2135	2136	2137	2138	2139	2140	2141	2142	2143	2144	2145	2146	2147	2148	2149	2150	2151	2152	2153	2154	2155	2156	2157	2158	2159	2160	2161	2162	2163	2164	2165	2166	2167	2168	2169	2170	2171	2172	2173	2174	2175	2176	2177	2178	2179	2180	2181	2182	2183	2184	2185	2186	2187	2188	2189	2190	2191	2192	2193	2194	2195	2196	2197	2198	2199	2200	2201	2202	2203	2204	2205	2206	2207	2208	2209	2210	2211	2212	2213	2214	2215	2216	2217	2218	2219	2220	2221	2222	2223	2224	2225	2226	2227	2228	2229	2230	2231	2232	2233	2234	2235	2236	2237	2238	2239	2240	2241	2242	2243	2244	2245	2246	2247	2248	2249	2250	2251	2252	2253	2254	2255	2256	2257	2258	2259	2260	2261	2262	2263	2264	2265	2266	2267	2268	2269	2270	2271	2272	2273	2274	2275	2276	2277	2278	2279	2280	2281	2282	2283	2284	2285	2286	2287	2288	2289	2290	2291	2292	2293	2294	2295	2296	2297	2298	2299	2300	2301	2302	2303	2304	2305	2306	2307	2308	2309	2310	2311	2312	2313	2314	2315	2316	2317	2318	2319	2320	2321	2322	2323	2324	2325	2326	2327	2328	2329	2330	2331	2332	2333	2334	2335	2336	2337	2338	2339	2340	2341	2342	2343	2344	2345	2346	2347	2348	2349	2350	2351	2352	2353	2354	2355	2356	2357	2358	2359	2360	2361	2362	2363	2364	2365	2366	2367	2368	2369	2370	2371	2372	2373	2374	2375	2376	2377	2378	2379	2380	2381
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Gold

Gold filed and, 3622.25 on June 24, 1944 in
clear, 3622.50.
Nugget and per coin: 3642-445; 3674-275.5,
for original: 3651-157 (6-19).

Euro-\$ Deposits

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[illegible]

£10,000 plus Appointments

Confederation of British Industry DIRECTOR-GENERAL

The CBI is seeking a successor to the late Sir John Methven. The Director-General is the Chief Executive of a major representative organisation, the primary task of which is to promote the interests of British business. A candidate for this post must have a record of considerable achievement in business and must be committed to the objectives of the CBI. A candidate should also have the ability to communicate effectively at all levels.

Those who wish to be considered, or who wish to nominate a candidate, are asked to write or to telephone the management consultants who are advising on the appointment—

The Managing Director
Spencer Stuart Management Consultants
Brook House, 113 Park Lane,
LONDON W1Y 4HJ
Tel: 01-491 3866

All such letters or calls will be treated in complete confidence.
This appointment is open to both men and women.

ASSISTANT CHIEF ACCOUNTANT

NEWSPAPER PUBLISHERS
Fully qualified accountant with several years post qualification experience is required to work closely with the Chief Accountant/Company Secretary. This newly created position, which will not replace the current accountant, offers involvement in all aspects of an interesting and lively newspaper business. The successful candidate must have experience in both financial management and accounting. Energetic self-starter able to control motivate staff and willing to become of a closely knit team would find this challenging and rewarding position offering generous benefits including non-contributory pension scheme and BUPA membership.

Write to the Company Secretary, Box 1268 F, The Times.

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£16-£20,000 Plus Full Benefits Package
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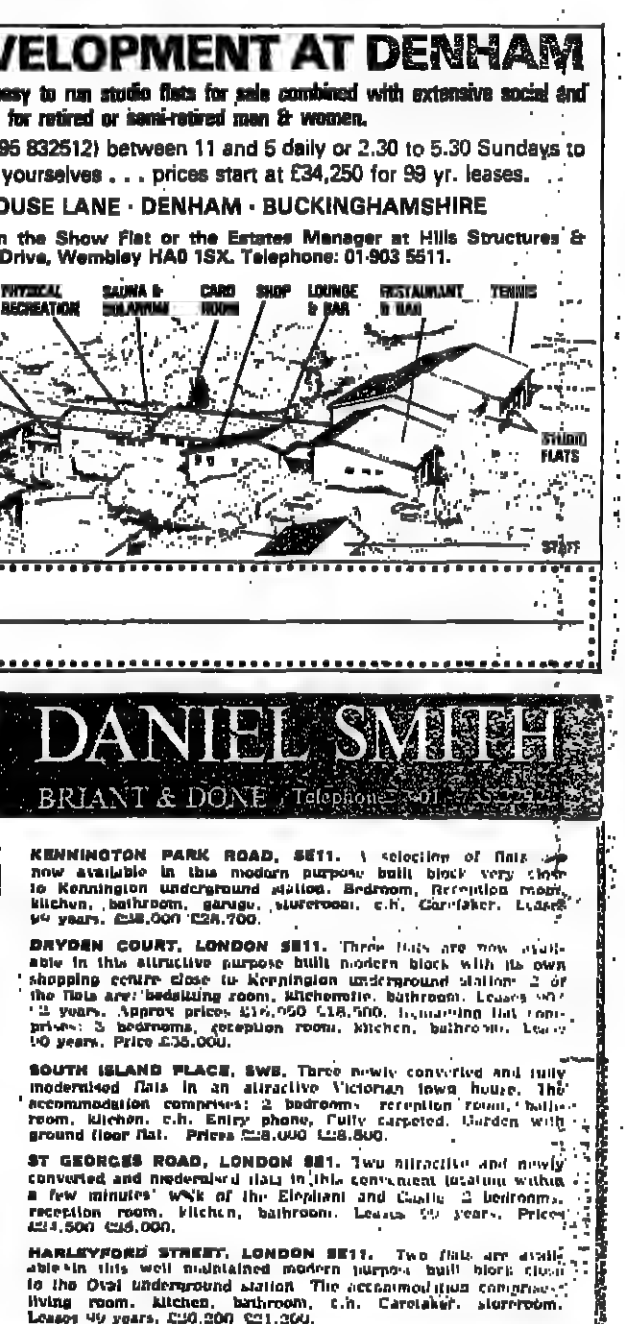
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year's boom than in any
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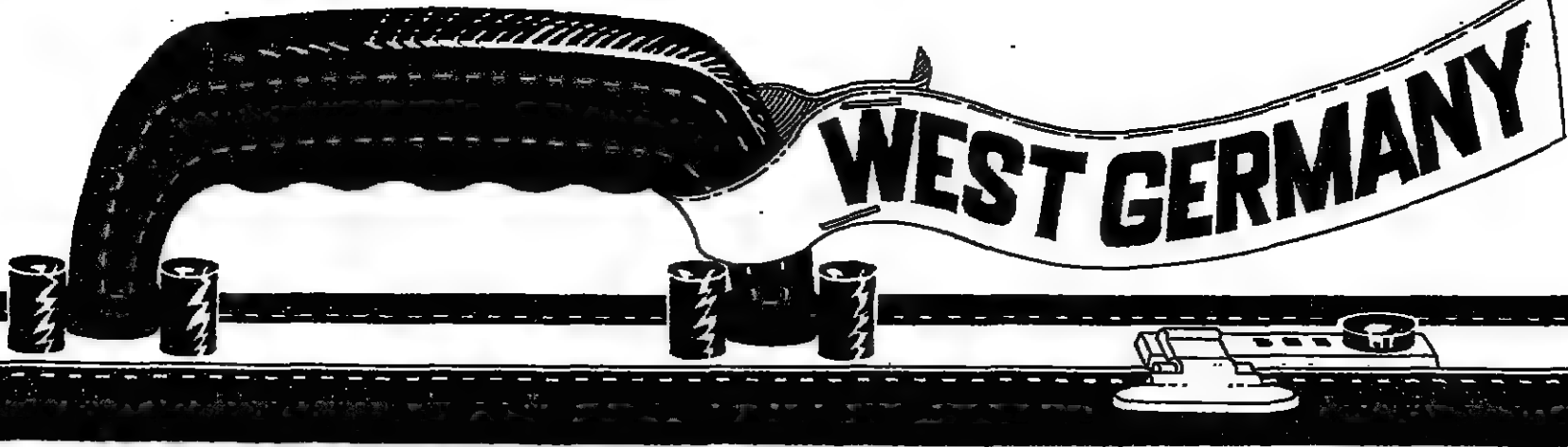
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Peter Wäymärk

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Helmut Schmidt is likely to remain Chancellor as a result of the Bundestag elections of October 5. However, as his reputation has soared abroad, his ability to govern the Germans has declined. This report looks at the political and economic state in a country which has been compared to the successful young man who, in the early thirties, ought to be at the height of his powers, but is instead looking ahead with apprehension towards middle age.



A picture of political and economic stability in an uncertain world

Not a relaxed society

West Germany quarter of this year, the number of unemployed had fallen to 825,000 in April, or only 3.6 per cent of the working population. The only significant blemish is a large current account deficit that is expected to amount to DM25,000m this year, representing a radical turnaround from the performance of previous years, when Germany was noted for its surpluses. But this deficit is still small compared with Germany's reserve position. The past 12 months have been a period of pronounced stability in labour relations. The trade unions, mindful of the desirability of getting a coalition dominated by Social Democrats back into office, agreed to moderate wage settlements in this year's annual round of wage bargaining.

The 11 years since the Social Democrat-Free Democrat coalition Government first came to power have seen West Germany play a role of growing importance in world affairs. The old description of the Federal Republic as "an economic giant but a political dwarf" clearly no longer applies. Herr Schmidt, when he travels to Moscow next Monday, will be the first Western leader to visit the Soviet Union since the invasion of Afghanistan. He will be travelling to Moscow as the head of a

government that is firmly committed to the North Atlantic Alliance. Germany not only constitutes the front line of Nato's defences in Western Europe but has played an important role in shoring-up Nato's southern flank by organizing a major international financial rescue operation for Turkey earlier this year and contributing material for that country's defences. But, as Herr Schmidt's hosts in Moscow will be fully aware, there has over the past few years been an important change in West Germany's relationship with the United States.

President Carter's early insistence on a "moral" approach to international politics squared with neither the personal taste nor political perception of Herr Schmidt.

But the cooling of relations with the United States has had a positive side. It has encouraged West Germany to lift its foreign policy horizon. Whereas the Third World was once terra incognita in Bonn, West Germany has, especially since the invasion of Afghanistan, come to value the political importance and the economic problems and potential of the non-aligned states.

Moreover, building on its experiences in Ostpolitik, the Federal Government has been careful to differentiate in its treatment of the Soviet Union and the other states of the Warsaw Pact, arguing that countries like Poland and East Germany have no interest in giving



up the gains made through détente because of the Soviet adventure in Afghanistan.

The more questioning attitude evidenced by West Germany in its relations with America may also at last begin to permeate its view of the European Community. For many years the Government in Bonn has been inclined to criticize the obvious wastage of the Common Agricultural Policy but has done very little about it for fear of offending Paris and out of an awareness that the EEC has been one of the pillars of Germany's postwar prosperity.

But not, as the recent EEC summit in Venice showed, Germany's re-emergence as the "paymaster of

Europe" in the wake of the settlement of Britain's EEC budget row seems to have convinced Herr Schmidt to a restructuring of the EEC's finances and agricultural policy.

The flowering of activity over foreign policy in recent years stands in marked contrast to the growing "sickness" of the decision-making process at home.

It is too often forgotten that West Germany is a federal state. Not only is a considerable amount of power in crucial areas (such as law and order and education) for example devolved on the 11 federal states, but the fact that a majority of the states are under the control of the Christian Democrat or Christian Social parties has seriously limited the political and financial freedom of the Federal Government in Bonn.

Through their control of a majority of the federal states, the Opposition parties control the Bundesrat, or Federal Upper House, in Bonn.

The Bundesrat is a very powerful body. It has to approve those laws that touch on Land, or federal state, interests, and at the last count, this qualification applied to more than half the legislation passed through the Bundestag. It also has powers to hold up other legislation, although decisions here can be reversed by the Bundestag.

If Bundestag and Bundesrat cannot reach agreement on any piece of legislation, where the approval of both Houses of Parliament is mandatory, it has to be referred to a mediating committee of both Houses. Although a compromise is normally reached in the committee, often results in the piece of legislation that passed the directly-elected Bundestag being changed out of all recognition by the time it reaches the statute book.

For the past 11 years, the Social Democrat-Free Democrat governments of first Willy Brandt and Walter Scheel and later Helmut Schmidt and Hans-Dietrich Genscher, in Bonn, have been subject to several important restraints.

The first has been the need to achieve an agreement between the coalition partners themselves. The second, the representation of the Opposition in the Bundesrat has been the need with most legislation to reach tacit agreement with the Opposition parties. A third constraint has been imposed by the relatively weak financial position of the Federal Government.

In their wisdom the architects of the West German constitution ordained that the revenues from the two major sources of tax income—income tax and value-added tax—should be shared between the central and federal states. In recent years the financial burdens of the Federal Government have grown at a faster rate than those of the states, leading successive finance ministers in Bonn to press for a restructuring of the income from these taxes. This has given the federal states—and hence in recent years the Opposition—financial leverage over the federal government.

The way in which the German constitution has worked over the past decade probably helps to explain the almost oppressive manner in which attitudes in German politics and the media are geared towards a general agreement.

This, of course, has its virtues and the economic success of Germany over

the past 30 years is a testimony to the absence of a class warfare mentality on the factory floor.

But in the political sphere, the emphasis on agreement in parliaments both state and federal (which, incidentally, are alarmingly full of former civil servants) may have contributed to a marked dearth of new ideas.

Significantly, the issues of environmental protection and nuclear power, which have had such an impact on German life in the past five years, were not raised in Parliament or in the established political parties, but emerged as political factors through the activities of extra-parliamentary pressure groups.

Today West Germany is facing an appalling problem of growing heroin addiction among young people, but no legislator in Bonn or in the state capitals has risen to meet the challenge or even ask cogently why this should happen in such an affluent and superficially successful society.

Over the past 30 years, West Germany has pulled itself upwards to be the undisputed economic powerhouse of Europe and has, in recent years, assumed an impressive international role. It is an eminently comfortable

place to live and work, where in contrast to neighbouring states both to the east and the west, bureaucracies do not impinge on the individual's freedom, where the standard of living is one of the highest in Western Europe and where the less fortunate are shielded by a comprehensive social security system from the hardships of sickness, unemployment and old age.

Yet West Germany has been compared to the successful young man who, in his early thirties, ought to be at the height of his powers, but is instead looking forward with apprehension towards middle age. Perhaps for this reason, one so often senses an air of dissatisfaction in a country that can show so much that is admirable.

Peter Norman

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James Hutchinson takes a detailed look at the role of the trade unions in a country which is still a model of industrial peace

Workers feel no need to strike

Despite occasional fights between the trade unions and the employers, West Germany is still a model of industrial peace. Unofficial strikes, except for minor demonstrations which entail downing tools for half an hour or so, are almost unknown and official ones are rare.

There is hardly ever any reason to strike. Every employed person knows that, year by year, his income is going to be increased by a fair amount. He also knows that if the economy continues to grow his slice of the cake will become correspondingly bigger, and he is sensible enough to see that good labour relations are a major factor in promoting economic growth.

Moreover, although the constitution guarantees the right to strike (by implication at least), the law is designed to discourage the indiscriminate use of the strike weapon. Wage agreements are usually concluded for a year, and during this period the parties are obliged to keep the peace. Only after the agreement has expired and negotiations for a new one have broken down may strike action be seriously contemplated.

Strike ballots are compulsory and only if at least 75 per cent of union members are in favour may a strike be called. A decision to end a strike is put to the ballot too, but this requires the approval of only half of the members: in some cases of only a third. The breach of pay agreements is illegal, as is the action of any individual in inducing such a breach.

The law does not allow the operation of a closed shop. Indeed, it expressly states that people are free to choose whether or not to join trade unions. Picketing is permissible, but must be confined to oral or written appeals to workers entering or leaving the plant affected by a strike. The use of force or any form of intimidation is not permitted.

On the whole union leaders are satisfied with the system, but some officials complain that it is too hard on those workers, a tiny minority, who might feel compelled to take unofficial action. As things are, an employer may dismiss unofficial strikers or claim damages from them.

Occasionally, of course, West Germany does experience serious industrial disputes, and when that happens fears are usually expressed in the newspapers that the country is suffering from "English sickness".

The longest strike in the history of the federal republic lasted 44 days—in the winter of 1978-79. It involved workers in some of the country's main iron and steel producing plants.

The strike was in no way the success the union, IG Metall, had sought, and it put paid, at least for the time being, to serious trade union pressures for a reduc-



The labour force knows that if the economy grows its slice of the cake will be bigger.

tion in the present basic 40-hour week. The union secured for a 4 per cent increase, more holidays and special concessions for shift workers and older workers.

The level of wage increases generally last year was between 4 and 5 per cent, an example of moderation which won a tribute from Herr Helmut Schmidt, the Federal Chancellor, to the sense and cooperation shown by the trade union movement.

This year the unions have again shown themselves to be models of good reason.

The Government indicated at the beginning of the year that rises of about 7 per cent could reasonably be granted. After demanding 9 per cent, the Public Services Union OTV, which is usually regarded as militant, settled for 6.3 per cent and a bit more holiday.

IG Metall accepted 6.8 per cent and other unions followed suit. More congratulations from the Chancellor.

Undoubtedly, Germany's system of *Mitbestimmung* (codetermination) has contributed to industrial peace. It is a tangible expression of the concept of partnership, of the notion that capital and labour are of equal value. A law passed nearly four years ago pro-

vided for numerically equal representation of shareholders and workers on the supervisory boards of all firms employing at least 500 people.

German companies have a three-tier system of control—the shareholders elect the chairman and the board of directors, the management and, at the top, the supervisory board. This body determines the overall policy of the company, and sees that it is carried out.

Since 1951 there has been parity representation on the supervisory boards of firms in the coal and steel industries, but until the new law was passed workers' representatives comprised only one-third of the total number of members of the supervisory boards of other large companies.

The unions would have preferred the system applying in the coal and steel industries to be extended without essential amendment to industry generally. But the new law is a compromise between the Social Democrats, senior partners in the Federal Government coalition, and the small Free Democratic or Liberal Party. It cannot be described as genuine, parity codetermination.

At the insistence of the Free Democrats, the workers' representatives must include a senior executive of the company, a precaution which is heartily disliked by the trade unions. There are other tests.

The court, in a judgment in March last year, decided that the law did not violate the Constitution. However, the unions gave only two cheers to the judgment, for the court made it clear that codetermination had gone far enough.

Trade union leaders expressed about codetermination in the supervisory board room, but it has never been an issue which has aroused much interest among rank and file union members. They care more about codetermination on the shopfloor, exercising the workers' councils. It is where the concept of partnership is really put to the test.

Postwar reforms set a new pattern

The structure of the West German trade union movement is simple and efficient. Of the 24 million employees in the Federal Republic, about 9,500,000 belong to trade unions and all but about 800,000 of these are members of one of the 17 unions within the Deutscher Gewerkschaftsbund, the German trade union federation, commonly known as the DGB.

There have been workers' associations in Germany since 1848, the year of the abortive German Revolution, but unions were banned at Bismarck's instigation in 1878—together with the Socialist and Social Democratic parties—and remained prohibited until after his resignation in 1890. In the Weimar Republic there were as many as 60 trade unions, almost all of them tied to political parties and factions. They were dissolved by Hitler in 1933, and replaced by the heel-clicking Labour Front.

After the war the union movement reformed itself in a completely new pattern, devised by a handful of surviving capable leaders with the encouragement and help of the Allied occupation authorities, particularly the British. In addition to the DGB unions, there is one big union—the DAG—representing 500,000 white-collar workers. There is also a small organization of Christian trade unionists, with about 250,000 members, and the country's 800,000 established public and civil servants, who by law cannot strike, have their own separate association.

When the DGB was founded in 1949 it announced that its aim was to contribute to the creation of a social democracy. The unions regard themselves as a pillar of the democratic

system. They entertain no dreams of revolution, and in contrast to other Western countries where the unions are directly connected with a political party the trade union movement in West Germany is not part of the Social Democratic Party. But it is politically closer to the Christian Democrats than to the Labour Front.

Ever since the nineteenth century the line followed by employers and government on the one hand and workers on the other has been different from that pursued in other countries. Bismarck was quick to perceive the necessity to grant social reforms rather than have them extorted from him, and his successors have followed the same policy. The big German industrialists realized that their own power ought to bring with it some advantage for their employees, and thanks to these ideas German workers were among the first to enjoy substantial measures of social security and better working and living conditions. So they grew accustomed to being given rather than fighting for what they needed.

The DGB carries considerable political weight. All the Social Democratic ministers in the Federal Government are union members. Herr Helmut Schmidt, the Chancellor, belongs to the Public Services Union, OTV, and so are almost all the SPD deputies in the Bundestag. The unions are wealthy and own a great deal of property, including a bank and a social welfare housing concern and their headquarters are well staffed with economists, sociologists and other specialists.

There is no closed shop in West Germany and the degree of union membership varies not only from industry to industry, but also from firm to firm. About 90 per cent of miners belong to their trade union, and the engineering industry also has a high proportion of union membership. Ford in Cologne has about 90 per cent, although Siemens in West Berlin, a firm which is still considered to be a family concern, has only about 30 per cent of its labour force unionized. Employers in West Germany have only one union to deal with. Employees are grouped together according to where they work and not according to their occupation.

Thus a mechanic who works in a paper factory does not belong to the engineering union, but to the union representing workers in the paper-making industry. This system greatly simplifies wage negotiations, and makes it easier to find a compromise.

Two main organizations represent the employers' interests—the Federation of Employers' Associations (BDA) and the big Federation of German Industry (BDI), both based in Cologne. Like the unions, they have substantial branches in the *Länder* or states and employ an impressive array of specialists. Free collective bargaining is a sacred cow in West Germany, and though successive governments drop hints as to what the Federal Labour Court's decision on June 10—did not do to the lock-out to be illegal economy—epidemic has dared to lay down safe use. For instance, if a

relations negotiations, the entitled by the withdrawn trade unions in 1979. They were protesting against the employers' action—taking a case against the codetermination law to the Constitutional Court. They have since been turned on a smaller scale.

Is there a reasonable balance of power between employers and unions, guarantee a fair fight? Unions say there is. They contend that the weapon puts an employer at a big advantage, and for many years they have been trying to have it declared illegal by courts. The Constitution does not expressly men lock-outs or strikes. It vaguely states "the right to form associations to safeguard and prove working conditions shall be guaranteed everyone and to all professions". Both sides of the industry have always recognized this article as the constitutional definition of right to strike. But unions argue that it is inadmissible to read into it the right to lock-out workers.

In two decisions—in 1971 and 1977—the Federal Labour Court ruled that a dispute both sides of the industry must be equipped with a means of applying pressure to ensure a fair fight. The latest long-awaited ruling of the Federal Labour Court on June 10—did not do to the lock-out to be illegal economy—epidemic has dared to lay down safe use. For instance, if a

The "concerted action" calls out 25 per cent of economic planning meetings members in a certain between government, banks, on strike, the empl economic institutes, employ may only lock-out a si became a feature of the number of workers. There is no closed shop successful annual industrial

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سكز انت الاصل

Barry Dale describes the complex tax system and the high cost to the employer of social security

State gathers up money lost in the jungle

West German businessmen running small to medium-sized concerns complain, like their counterparts throughout the world, about the burden of tax they bear. However, few would go as far as to say their existence is threatened by their fiscal burden.

A far more frequent complaint concerns the complexity of the country's tax laws, which mean that even a self-employed person in a one-man operation needs to retain an accountant. Moreover, the labyrinth of tax laws, small businessmen feel, often hides anomalies which discriminate against them more than they do against large joint-stock companies.

By far the largest complaint is *Einkommensteuer*, which translates quite literally as income tax, but which includes *Lohnsteuer* (wages tax), and *Körperschaftsteuer* (corporation tax). A sweeping reform of this wide-ranging income tax was made in 1975, but it was not necessarily to the benefit of small to medium-sized businesses. In fact, the Institut für Mittelstandsforchung, based in Bonn, which represents the interests of small businessmen, feels it hit the middle-range companies harder than the big earners.

One aim of the reform was to iron out anomalies of tax progression after years in which no allowance had been made for inflation. In fact, rises in Germany in recent years have been rather modest, but not negligible.

The Institut für Wirtschaftsforschung (Economic Research Institute) in Munich points out that no adjustment was made to tax-free allowances. Tax progression between 1965 and 1974, so it is a businessman whose earnings rose at no more than the annual rate of inflation will find himself pushed into a higher tax bracket.

The institute suggests that taxation of income tax is official rate of inflation would have certain advantages not just in relieving businessmen of creeping or with a small staff, there are problems in their tax burden also in discouraging providing for ill-health and

ing the state from automatically increasing expenditure in the knowledge that its revenues would rise without a formal increase in percentage taxation.

Another hefty tax thump comes from *Gewerbesteuer* or trade tax, which is levied by local authorities and includes *Gewinnabgrenzung* (trade earnings tax, added to annual profit), *Gewerkekapitalsteuer* (trading capital tax, levied on capital employed) and *Grundsteuer* (land tax).

The payroll tax has been abolished, and the local authorities that levied it have had a free hand to decide whether to compensate themselves in part or in full by increasing other aspects of trade tax.

Herr Rolf Sammet, chairman of the management board of Höchst AG, the chemical company, recently told shareholders that he welcomed the abolition of *Lohnsummensteuer*, as it has not been completely replaced by other taxes in many areas where Höchst has offices and factories. In particular, he congratulated Frankfurt, which he said had, as a result of the abolition, given up its position as a high trade tax area.

Der Steuerzahler (The Taxpayer), a periodical representing mainly smaller businesses with less influence than West Germany's big industrial complexes, is campaigning for the abolition of *Gewerbesteuer*, but says that the powers-that-be in German local government are hoping to level this along the lines of the French *taxe professionnelle*. The periodical points out that trade tax is an adjunct to, and amounts on average to 40 per cent of *Einkommensteuer*. Its trading capital component moreover, is an additional property tax. Worst of all *Der Steuerzahler* says, this tax takes no account of a company's strength and must be paid whatever the level of profits, and, indeed, even if a loss is made.

For the self-employed businessman, working alone (businessmen of creeping or with a small staff, there are problems in their tax burden also in discouraging providing for ill-health and

for a retirement pension, and *Der Steuerzahler* emphasizes that even contributions to state health and pension schemes cannot be offset against tax, since the state regards them as "application of income". This is a false premise, it says, since the income is applied only when the businessman is sick or retires.

Of course, the German state does allow deductions for justified expenses from the overall tax burden, but for the small enterprise, where a hard-pressed self-employed man may not have the time or knowledge to study all the rules, it is difficult to take full advantage of these concessions.

The problems of value-added tax, where the businessman has to act both as collector and payer, are much

the same as in Britain, and serve to make life all the more complicated.

For Germans, too, the jungle of tax paragraphs is dense and almost impenetrable. The Association of Hesse Taxpayers in Wiesbaden, which provides a tax advisory system to subscribers, said that even an expert in fiscal matters has difficulty hacking his way through this jungle, and it is the state that benefits to the extent of between 2,000m and 4,000m marks a year in revenue that need never have been paid.

It is not advisable to pray for relief: the archaic and much-criticized *Kirchensteuer* (church tax) is still levied by the Roman Catholic and Lutheran Churches, and amounts to about 9 per cent of income.

Poverty ousted—at a price

West Germany's postwar prosperity has been built up on the social market economy (*Soziale Marktwirtschaft*), with the market providing the dynamism for rapid growth, and generous social security provisions assisting those who cannot keep up with the rat race.

Although the burden of taxes and social security payments may not be as heavy as in Scandinavian countries, and the protection afforded from the cradle to the grave may not be so cosseting, a real hardship has been almost eliminated in the German Federal Republic—at a price.

Businesses building up their operations and wishing to take on new staff not only have to consider the salary they must offer to lure the right people, but also the additional weight of employer contributions to state-regulated schemes, and other little perks which are left to the boss's discretion, but which German workers come to expect.

A spokesman for a Frankfurt firm employing just over 100 said: "When we started with about one dozen staff, we used to dip into party cash to buy ourselves coffee for the morning and afternoon break. You cannot just drop a privilege like that, and now providing coffee for half-a-dozen different departments costs us several thousand marks a year."

He added: "Inevitably we also had to install a canteen as the firm grew, and although this is supposed to be self-supporting, in practice it requires a subsidy."

In a small firm, little extras which add up to large overheads are expected more than in large concerns, where the hours tend to be more regular and the size of the company alone provides workers with a feeling of security.

The Frankfurt firm, like others of its size, is obliged by law to have a works council consisting of five members, one of whom is elected by the staff (*Betriebsrat*), and the law also states that they must be provided, with a suitable conference room and be allowed to meet within working hours.

Other bonuses on top of pay, offered voluntarily by most West German firms, include an annual works outing and a Christmas party, and in some companies a farewell party for departing colleagues may be arranged and the bill sent to the accounts department.

"Such expenses are tax deductible up to a point," the spokesman for the Frankfurt firm said. "The point being 50 marks per staff member a year. It is difficult to estimate the cost of such extras, but it is probably on average nearer 500 marks."

A far heavier burden to be borne by all companies large and small in West Germany is the employer's contribution to state welfare schemes.

Employers are obliged to pay 50 per cent of contributions to the national health insurance scheme (*Krankenversicherung*), old age pension (*Renteversicherung*) and unemployment fund (*Arbeitslosenunterstützung*).

A spokesman for a publishing house in Hamburg with a staff of 100 said these three schemes alone cost a total of about 700 marks (£170) a month, of which the employer has to meet 350 marks. With an average salary in the firm of about 2,500 marks (£580) that means an extra 10 per cent on top of the wage bill.

Another benefit for staff in his firm, as for many others in Germany, is the voluntary payment of the thirteenth monthly salary every year in the form of a Christmas bonus and a holiday bonus on top of the normal five weeks' paid holiday.

The holiday bonus is

generally about half a month's pay, which means average monthly pay is in effect nearer 4,000 marks (£975) a month.

"When recruiting new staff, I find the first question they usually ask is about these bonuses, especially Christmas and holiday pay," he said.

Sickness and pregnancy among staff are two more imponderables that can swell the overall wage bill, since German law requires firms to continue paying full salary (*Lothforzahlung*) to staff members who fall sick for six weeks, after which time the National Health Service takes over.

"An expectant mother is allowed six weeks off before the birth is due and must be paid for a further six weeks after the birth, whether she intends to return to the company or not," the spokesman said. A father-to-be is also given three days off with full pay.

If members of a firm belong to a professional association of the voluntary kind, the employer is expected to make a contribution towards subscriptions. Staff at the Hamburg Publishing House can join the *Verlagswerkverband*, which protects them financially in the case of redundancy. The spokesman said that this adds a further 75 to 100 marks to the monthly wage bill.

German industry, large and small, has been able to cope with the high cost of tax and social security payments largely because it has been on a strongly expansive course for 30 years.

But the onset of a recession could quickly make many smaller firms go to the wall, since shedding staff is far more difficult in West Germany than recruiting new blood.

The chief accountant of a Frankfurt firm pointed out that it is extremely difficult to lay off workers unless they are guilty of a dire breach of regulations. Every case must be presented to the works council, and with the emergence of codetermination laws in the past 10 years under the Social Democratic Government, job safety is likely to increase.

"Repeated lateness, slacking and inefficient working are rarely grounds for dismissal," he said. "Only if he is caught dipping his hand into the till do we have a clear case for sacking him."

Not a relaxed society

continued from page 1

Flowers, chocolates, and Sekt (champagne), and little speeches, all emphatic in their use of the *Herr* and *Frau* so-and-so forms, are after all a pleasant enough way of whiling away the time, and in those parts of the country that celebrate carnival or *Fasching*, keep the party mood ticking over in preparation for the big annual feast.

If there is any class distinction in Germany, it is between those who celebrate carnival and those who do not. In those areas of the country like the Rhineland or Bavaria, where carnival is taken seriously, there is no way in which it can be kept out of the office.

Normally sober-suited gentlemen will appear in extraordinary wigs one day and with hangers the next. In the Rhineland on the Thursday before Ash Wednesday usually modest secretaries are transformed into screaming banshees, who storm through offices, attacking all males on sight, irrespective of status, and cutting off their ties.

And when it is all over? Well it is back to Herr and Frau so-and-so and Doktor this-and-that for another year.

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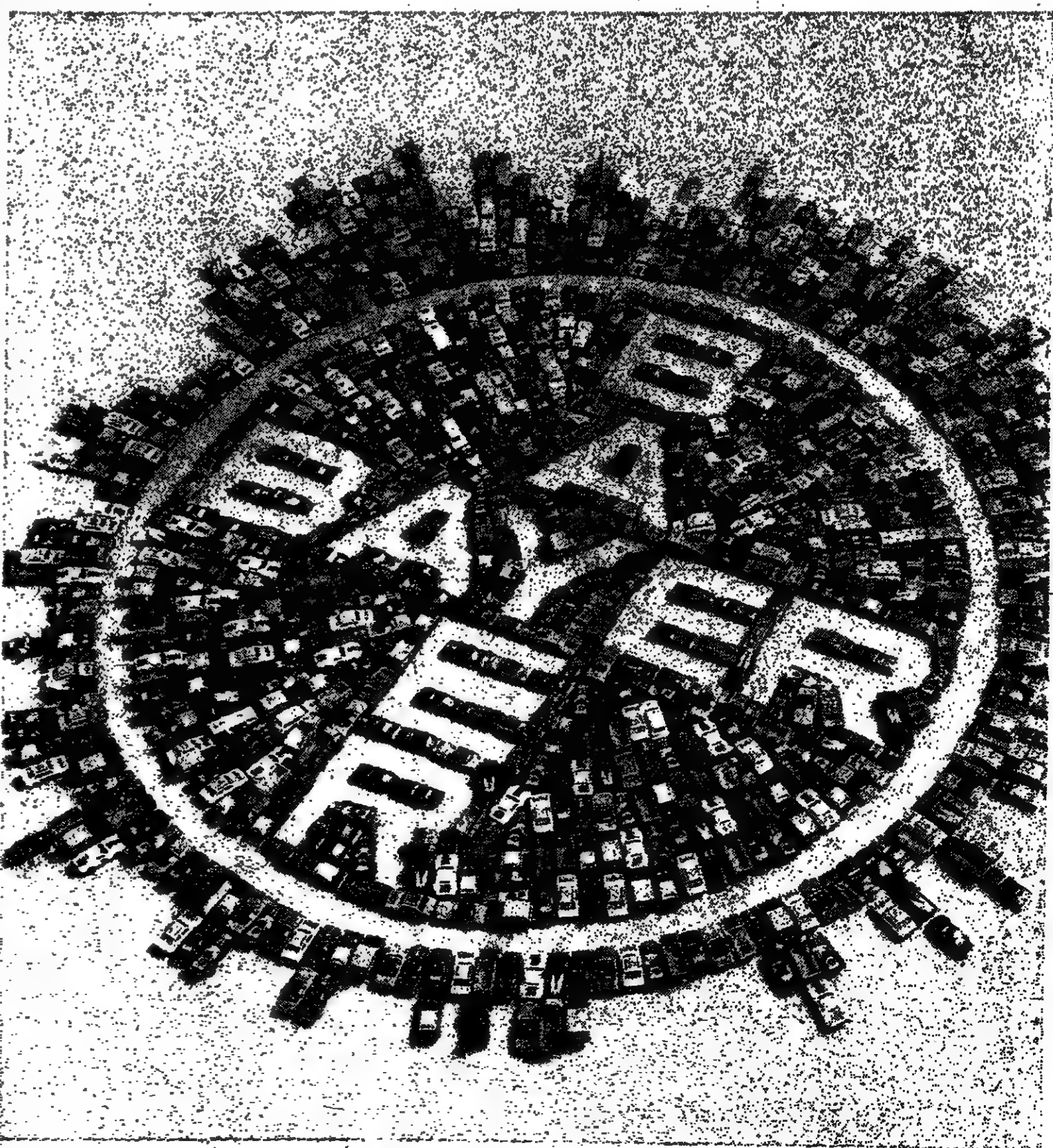
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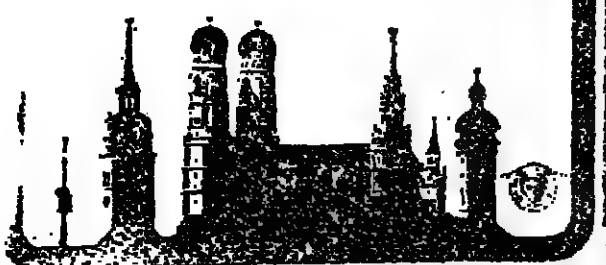
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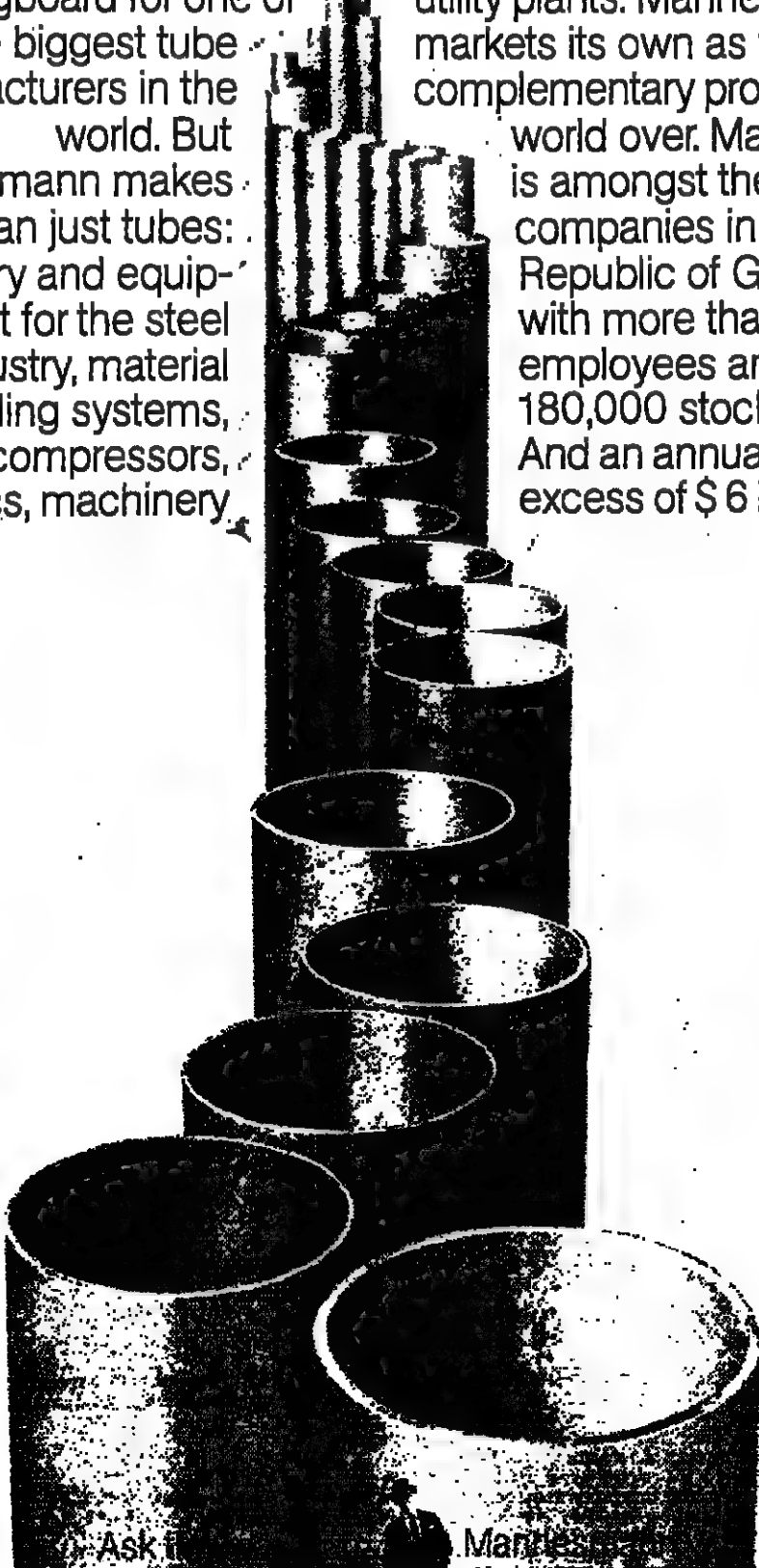
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For the traveller

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Daily continental rail services operate from London's Victoria Station (via Dover and Ostend) to Liverpool Street Station (via Harwich and the Hook of Holland). All rail travellers to Berlin require East German visas (see Travel documents). Several ferries are available to those travelling by road.

Travel documents

No visa is required by holders of British passports containing the words "Entry certificate exempt" or "Holder has the right of abode in the United Kingdom". Holders of all other

British passports are subject to immigration control. Those who intend to work in Germany or establish a business there, and who hold a United Kingdom passport issued before 1973, should ask their area passport office for a special endorsement indicating that they have right of abode in the United Kingdom and are therefore United Kingdom nationals for European Economic Community purposes.

Travellers using surface transport to reach West Berlin from West Germany require transit visas for the German Democratic Republic; these are available from the appropriate authorities at approved crossing points, or from the GDR embassy in London.

All would-be travellers are advised to contact the Federal Republic and the GDR representatives in Britain before departure, since regulations can change at short notice.

Local travel

Air services link most of the main cities, and those flying between West Germany and West Berlin do not need visas.

The country has an excellent railway system, with sleeper, restaurant cars and, on some expresses, second-class facilities. Local trains, stopping at all stations, are called Persönerzüge (passenger trains); E Zug stops less frequently, and D Zug is fast with first and second-class accommodation; IC Zug is the symbol for intercity trains, usually with only first-class accommodation, and TEE Zug identifies trans-European expresses, offering only first-class accommodation. Trains stop only briefly at intermediate stations.

Road traffic travels on the right, with a speed limit of 50 kph (about 31 mph) in built-up areas, 100 kph (62 mph) outside towns, and a recommended limit of 130 kph (about 80 mph) on the autobahn network. The autobahn provides fast access to most of the cities, which are generally linked by regular coach services. Hire cars and taxis are readily available.

The main road from the Federal Republic to West Berlin is via the Helldorf Berlin autobahn. The distance is just over 100 miles and the route is well signposted. Over the final quarter, drivers should follow the "Transit West Berlin" or "West Berlin" signs; those marked "Berlin" (capital of the German Democratic Republic) indicate a longer route going directly to East Berlin.

At the beginning of the return journey, drivers should follow the Magdeburg, Leipzig sign, turning right after 10 miles in the direction of Magdeburg rather than going straight along the Leipzig autobahn. The road crosses the Elbe and passes to the right of Magdeburg. Drivers should follow the signs to Marienborn, where the East German frontier control point is situated.

It is possible to drive between West Berlin and Hamburg, but cars must keep the Fernstrasse (main arterial road) 5. The route to Berlin from the south is from the border crossing at Hirschberg by autobahn via Hof. Visas are required (see "Travel documents"), and it should be remembered that traffic regulations are rigorously enforced by the German Democratic Republic police.

Entry from West to East Berlin for foreigners is by road at the Friedrichstrasse crossing point (Checkpoint Charlie) or by underground (Charlie) and overhead electric systems at Friedrichstrasse railway station. Passports are examined at both points, and customs and currency declarations have to be completed: no GDR currency may be taken in. Those wishing to stay overnight, or to leave East Berlin for the GDR, need a visa. Some West Berlin taxis are permitted to take visitors into East Berlin.

Currency

The West German Deutsche mark (DM) is divided into 100 pfennigs. Coins circulate in 1, 2, 5, 10 and 50 pfennigs, and DM 1, 2 and 5 denominations. Notes are in DM 5, 10, 20, 50, 100, 500 and 1,000 denominations. The DM is worth DM 4.07.

Time differential

Greenwich Mean Time plus one hour throughout the year.

General

History

When the First World War started in 1914 the country was ruled by the King of Prussia, who was also the German Emperor. When the war ended in 1918, the country foundered and divided into several states. It had made since 1871, including all of its colonies, and it became a republic.

The rise to power of Adolf Hitler was followed by the Second World War. The date of the Führer's death by suicide is put at April 30 1945, and eight days later the unconditional surrender of all German forces was accepted by representatives of the Western Allied and Soviet supreme commanders. The country was broken into four occupational zones, in each of which the commander-in-chief exercised power. These men acted jointly through an Allied Control Council in matters affecting Germany as a whole. The four powers governed Berlin according to policies dictated by the Potsdam Agreement of August 1945.

By March 1948, it was apparent that agreement between the Soviet Union and Britain, France and the United States could not be reached; the Western powers, together with the Benelux countries, decided to end the direct military rule over Germany. In September of the same year a Parliamentary Council was convened in Bonn under the presidency of Konrad Adenauer, and in May 1949 the Basic Law came into force. Supreme authority remained with the three Western occupation powers until May 1955, when full sovereignty was restored to the Federal Republic and it became a member of the North Atlantic Treaty Organization.

Berlin was, and remains, an island in the German Democratic Republic. Between June 1948 and May 1949, the needs of West Berliners were met by Allied airlift; this followed the closing by the Soviet Union of land and waterway links with West Germany. The Berlin Wall between the east and west sectors was built in August 1961. The Four Power Agreement on Berlin, which became effective in June 1972, eased but did not solve the city's difficulties. West Berlin today consists of the British, French and American sectors and is governed by a locally-elected senate under the overall authority of the three Western Allies. It is simultaneously a Land of the federal republic, though not yet formally incorporated, and a city.

Country

One of West Germany's most attractive features is its varied countryside. The land falls broadly into three main topographical regions. The North German plain extends southward from the Baltic and North Seas and is of uniform character until it reaches the Ems, Dortmund and Bielefeld areas.

Along this line the central uplands begin. These consist of high plateaus, rolling hills, volcanic formations, troughs and basins. Well-made roads find their way through mountain gaps, across depressions and along river courses. The Black Forest is at the southern edge of this area and extends eastwards into the Swabian-Franconian terrace country.

South again, on a line marked roughly by the country's second longest river, the Danube, are the foothills of the Alps. On the German side of the border, these consist of the Allgäu, Bavarian and Berchtesgaden Alps. This barrier is the only natural one between West Germany and its neighbours (284,000 in December, 1977) is considerably smaller than that of other cities. Cologne (Köln), about 15 miles to the north, has a population of about one million, and Frankfurt, to the south-east, has about 600,000. Frankfurt, with its surrounding area, is regarded as the country's banking and financial city.

The largest of the country's rivers is the Rhine, which extends for nearly 500 miles on a rough south-north line through the western part of the country.

Nearly 60 cities or towns have populations of more than 100,000. The largest in terms of inhabitants are West Berlin (1,950,000), Hamburg (1,700,000), and Munich (1,300,000), followed by Cologne. Essen has more than 670,000, while Dortmund, Düsseldorf, Bremen, Stuttgart and Duisburg each has about 600,000. Both Hanover and Nuremberg (Nürnberg) have populations of about 500,000.

The Länder

The Länder, or federal states, are as follows (Berlin has special status):

Land	Capital
Baden-Württemberg	Stuttgart
Bavaria (Bayern)	Munich
Berlin (West)	(city-state)
Bremen	(city-state)
Hamburg	(city-state)
Hesse (Hessen)	Wiesbaden
Lower Saxony (Niedersachsen)	Hannover
North Rhine-Westphalia (Nordrhein-Westfalen)	Düsseldorf
Rhineland-Palatinate (Rheinland-Pfalz)	Mainz
Saarland	Saarbrücken
Schleswig-Holstein	Kiel

Main cities

Although Bonn, on the Rhine, is the capital of West Germany, its population (284,000 in December, 1977) is considerably smaller than that of other cities. Cologne (Köln), about 15 miles to the north, has a population of about one million, and Frankfurt, to the south-east, has about 600,000. Frankfurt, with its surrounding area, is regarded as the country's banking and financial city.

Hours of business

In general, German factories and offices are open from 8 am until 5.30 pm from Monday to Friday. In some parts of the country these

times vary by 30 minutes to one hour at either end of the day. Some companies close early on Friday.

Shops and post offices open between 8 am and 9 am and close at 6.30 pm; lunch is taken between 1 pm and 3 pm at smaller establishments. Except for the first Saturday in each month, when they stay open until 6 pm, all shops close at 2 pm on Saturdays; this is a legal requirement.

Government offices are manned Monday to Friday from 8 am until 5 pm; in the Bonn area they close between 3 pm and 4 pm on Fridays. Banking hours vary with opening times at 8.30 am or 9 am and closing times ranging from noon to 3.30 pm; most banks, however, are open until 6 pm on Thursdays.

Public holidays

1980
Assumption* August 15
All Saints' Day** (but not Hesse) November 1
Day of Repentance and Prayers November 19
Christmas Day December 25
Second Day of Christmas December 26
1981
New Year's Day January 1
Epiphany January 6
Rosenmontag† March 2
Good Friday April 20
Easter Monday April 21
May Day May 1

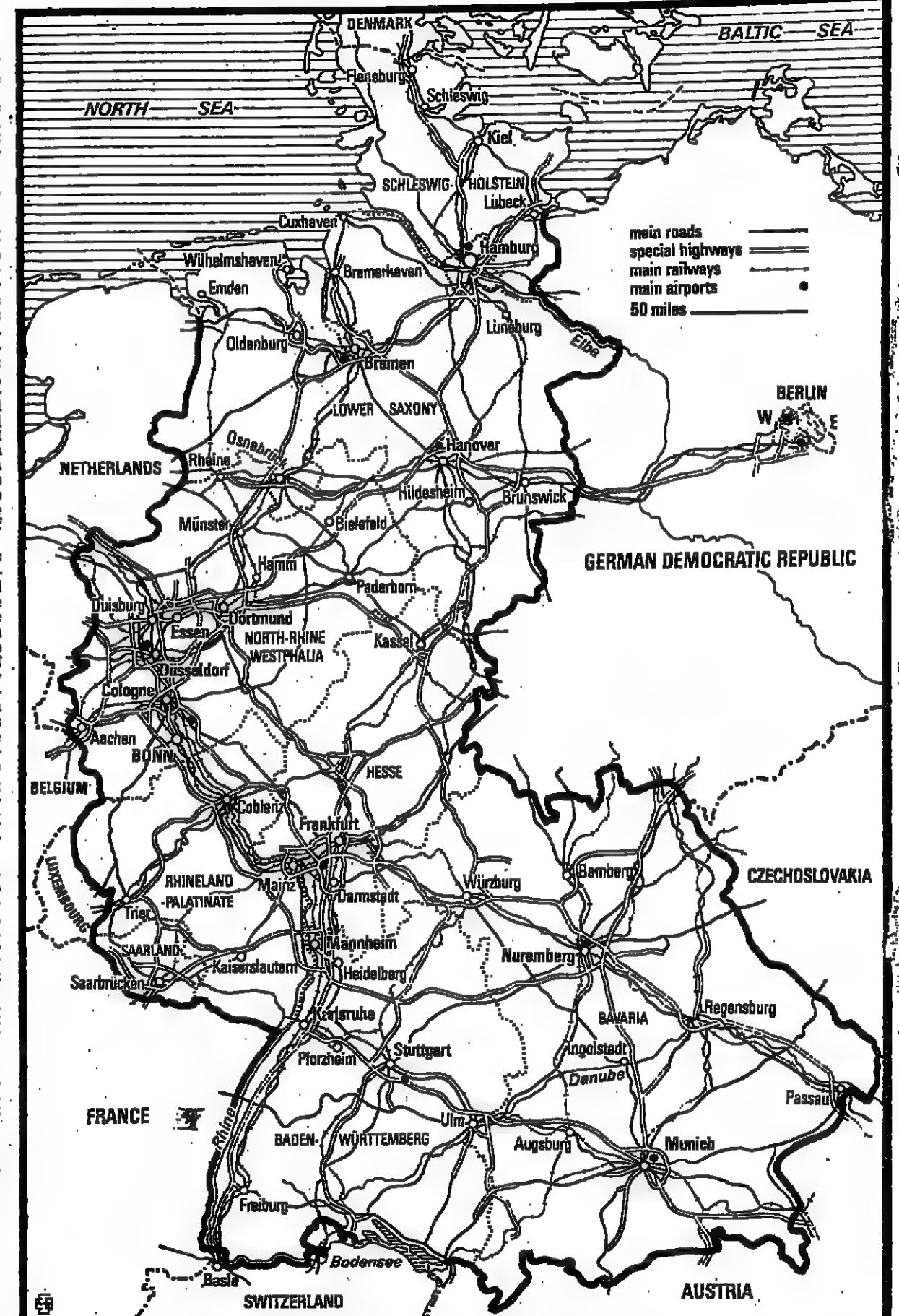
Ascension Day May 18
Whit Monday June 9
Waldchensag† June 9
Corpus Christi** June 17
Day of German Unity June 17
*Only in Bavaria and Saarland.
**Only in predominantly Catholic areas.
†Only Baden-Württemberg and Bavaria.
‡Only North Rhine-Westphalia. This is not an official holiday but most offices close.

Embassies

Embassy of the Federal Republic of Germany, 21-23 Belgrave Square, London, SW1X 8PZ. Telephone 01-235 5033.
Ambassador: Dr Jürgen Rühoff
Minister: Dr Alfons Böcker
Minister-Counsellor: Dr Hermann Hiller

First Counsellor (head of Economic Department)

Dr Christian Kudlich
British Embassy, Friedrich Ebert-Allee 77, 5300, Bonn 1. Telephone 23-40-6. telex 885887 a/b BRINF.
Ambassador: Sir (John) Oliver Wright
Minister: David Goodall
Minister (Economic): Hu. Overton
Counsellors: Alistair Hunt (head of Chancery), Donald Ballentyne (Commercial), John Box (Economic)



Industry and politics

Head of state

West Germany's President, **Bundespräsident**, is **Professor Dr Karl Carstens**, who was born in Bremen on December 14 1914. His functions are largely ceremonial, but include the signing and ratification of federal laws, the reception and accreditation of ambassadors, and the signing of treaties.

Government

West Germany's Basic Law, **Grundgesetz**, came into force in the three western

zones in May 1949; it provides for a federal president (**Bundespräsident**), a federal council (**Bundesrat**), and a federal diet (**Bundestag**). The **Bundestag**, or lower house of representatives, consists of 496 deputies and 22 members from West Berlin with limited voting powers. The representatives are generally elected for four-year terms by a complicated system known as "personalized" representation, providing a combination of first-past-the-post constituency representatives and national representatives from party lists.

The **Bundesrat**, or upper house, has 41 members (plus four for Berlin) who are elected for five years and re-elected for two consecutive terms. There are 10 **Länder**, or federal states, each with its own government, and Berlin, which has a special status. According to the size of its population, each has three to five votes in the **Bundesrat**, but these votes can be cast only as a block. The federal President, or Chancellor, is elected by the **Bundestag** (**Bundesversammlung**), which is a **Bundestag** deputy, by the **Bundesrat**, or—as is usually the case—by the federal government.

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The Cabinet

Chancellor: **Helmut Schmidt**
Minister for Foreign Affairs: **Dieter Genscher**
Deputy Chancellor: **Hans-Dietrich Genscher**
Ministers:
Finance: **Dr Hans Apel**
Economic Cooperation: **Volker Hauff**
Transport, Posts and Telecommunications: **Kurt Gscheide**
Youth, Family Affairs and Health: **Anilje Huber**
In the eighth German **Bundestag**, the **SPD** (Social Democratic Party), **CDU** (Christian Democratic Union), **CSU** (Christian Social Union) and **DP** (German People's Party) coalition has 253 seats and the **CDU** (Christian Democratic Union) 143 seats. The last election was on October 3 1976.

Labour and Social Affairs: **Herbert Ehrenberg**
Regional Planning, Building and Urban Development: **Dr Dieter Haack**
Research and Technology: **Dr Volker Hauff**
Transport, Posts and Telecommunications: **Kurt Gscheide**
Youth, Family Affairs and Health: **Anilje Huber**
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SR/Trade with Britain table 1

Trade with Britain (£m)

	1977	1978	1979	1980 Jan-Mar
British exports to West Germany	896	1,099	1,347	364
Machinery and transport equipment	—	(281)	(285)	(44)
including:	—	—	—	—
Road vehicles	—	—	—	—
Office and data processing	—	—	—	—
Other transport equipment	—	—	—	—
Electrical	—	—	—	—
General industrial machinery	—	—	—	—
Power generating machinery	—	—	—	—
Petroleum and related products	243	336	814	338
Manufactured goods	498	522	660	178
including:	—	—	—	—
Non-ferrous metals	(120)	(96)	(148)	(46)
Textile yarns and fabrics	(105)	(110)	(127)	(39)
Chemicals	215	287	386	109
Food and live animals	148	195	200	57
All other goods	503	686	835	242
Total	2,501	3,105	4,244	1,289

Federal tax revenue (Dm 1,000m)

	1979 receipts	1980 estimate
Income tax	97	108
Blue-collar workers and employees	38	39
White-collar workers and self-employed	84	93
Turnover tax	23	24
Corporation tax	21	21
Petrol duty	11	11
Tobacco duty	—	—

External economy

For the first time in 14 years the visible trade surplus last year failed to cover the deficit on invisible trade. The current account showed a Dm 9,000m loss compared with a Dm 17,500m surplus in 1978. The deficit this year is expected to rise to about Dm 20,000m. The balance-of-payments turnaround resulted mainly from a strong growth of imports and an 11 per cent increase in spending abroad by German tourists. German exports last year rose by 10.5 per cent in value and 7.2 per cent in volume terms, with much above average performances for sales of road vehicles and chemicals. Shipments to West European countries increased sharply, particularly to Italy and Britain. In contrast, sales to the United States went up by no more than 3 per cent. Imports cost 18 per cent more than a year earlier, and rising 9 per cent in volume. The oil bill rose by a half to total Dm 48,000m, almost entirely because of rising prices. Raw materials for capital goods were almost 20 per cent dearer. The trade deficit presents no serious short-term financial problem. Germany's total currencies and gold reserves stood at Dm 94,800m at the end of February, the highest of any country and some 14 per cent of the world's total. Direct investments made abroad amounted to Dm 7,800m in 1979, a 13.4 per cent increase on the previous year. The largest recipient of this investment was the United States with Dm 3,700m, followed by France, Dm 772m, The Netherlands, Dm 551m, and Brazil Dm 533m. Foreign investment in West Germany rose by 3.5 per cent to Dm 1,900m. Of this, Britain injected Dm 363m, followed by The Netherlands with Dm 358m, and Switzerland with Dm 257m. American investment amounted to Dm 216m.

Overseas trade (\$1,000m)

	1977	1978	1979
Country	—	—	—
Sources of Germany's imports	—	—	—
Netherlands	13,282	15,324	19,573
France	11,774	14,113	18,119
Italy	8,941	11,587	14,092
Belgium/Luxembourg	8,406	10,214	12,751
United States	7,313	8,884	10,968
Britain	4,502	6,000	9,353
Switzerland	3,157	4,364	5,383
Austria	2,629	3,553	4,588
Japan	2,802	3,593	4,326
Soviet Union	1,853	2,489	3,893
Rest of the world	36,041	40,736	54,890
Total	100,700	120,687	157,747
Markets for Germany's exports	—	—	—
France	14,497	17,435	21,832
Netherlands	11,867	14,171	17,082
Belgium/Luxembourg	9,262	11,833	14,600
Italy	8,044	9,884	13,366
Britain	6,256	8,428	11,462
United States	7,867	10,086	11,330
Austria	6,283	7,307	8,990
Switzerland	5,402	7,072	8,855
Soviet Union	2,789	3,140	3,919
Sweden	3,774	3,841	4,980
Rest of the world	41,851	49,093	55,402
Total	117,932	142,090	171,518

Source: OECD Statistics of Foreign Trade

Domestic economy

Financial policy over the past two years has aimed at stimulating the economy. Tax cuts were made alongside increased public sector investment and subsidies. Gross national product rose by 4.5 per cent in real terms last year, the forecast rise for 1980 is 3.5 per cent. The latest figures suggest that the upswing in manufacturing orders and production apparent last year, which continued into the first quarter of this year, has begun to slow down. A gloomy picture of weakening domestic demand is being given by industrialists for the coming half year, but this is against current order books which must be among the highest in the European Community. New orders placed in April were 4.5 per cent less than in March—the largest monthly fall for almost five years.

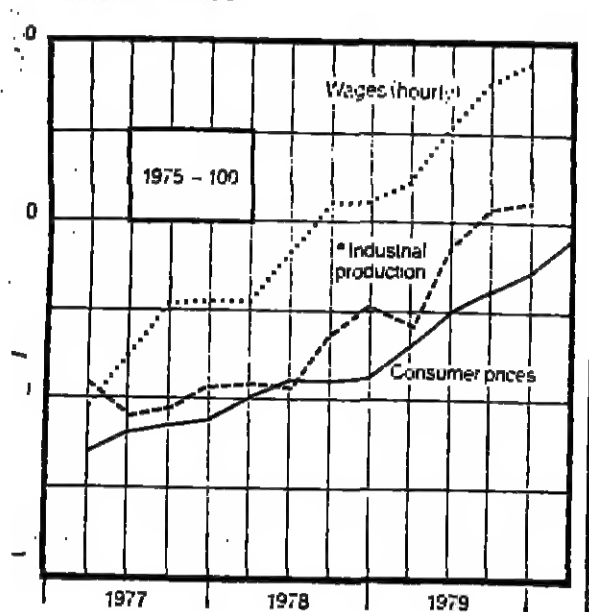
The annual rise in output per man hour was 3 per cent from 1974 to 1979. In May, however, inflation was 6.1 per cent higher than a year earlier. Wage deals in this year's pay round are settling at about 7 per cent, which should help to keep prices and inflation rates comfortably below those in most other Western industrialized countries. Manufacturing increased by about 7 per cent in 1979, expenditure in 1980. The federal budget alone has allocated Dm 215,000m. Income of the federal and **Länder** governments (including Berlin, Bremen and Hamburg) last year totalled Dm 334,000m, almost 10 per cent higher than in 1978. Expenditure at Dm 375,400m was up by 8.4 per cent, leaving a deficit of over Dm 41,000m. The federal budget alone has allocated Dm 215,000m. Income of the federal and **Länder** governments (including Berlin, Bremen and Hamburg) last year totalled Dm 334,000m, almost 10 per cent higher than in 1978. Expenditure at Dm 375,400m was up by 8.4 per cent, leaving a deficit of over Dm 41,000m.

Economy—total supply and demand (Dm 1,000m)

	1977	1978	1979
Gross domestic product at market prices	1,197	1,283	1,391
Imports of goods and services	301	311	369
Total supply	1,498	1,594	1,760
Exports of goods and services	331	349	362
Consumption	—	—	—
— private	637	707	758
— public	239	256	276
Investments	249	277	319
Increase in stocks	12	9	29
Net factor payments abroad	—	—	—
Total demand	1,498	1,594	1,760

Source: IMF

Prices, wages and production



Source: IMF
Seasonally adjusted

National income and gross domestic product (Dm 1,000m)

	1977	1978	1979
National income—market prices	1,197	1,283	1,391
rising:	—	—	—
Workers' wages and salaries	670	712	783
Profit and entrepreneurial income	263	291	318
Direct taxes	130	140	154
Depreciation	134	144	159
Gross domestic product—market prices	1,197	1,283	1,391
rising:	—	—	—
Culture and fishing	34	34	34
Manufacturing sector, comprising:	577	621	672
Manufacturing industries	(452)	(484)	—
Electricity, gas, water & mining	(46)	(49)	—
Construction	(79)	(88)	—
Wholesale trades and transport	186	197	216
Services	257	278	303
	143	153	166

Source: Federal Statistical Office

Balance of payments (\$1,000m)

	1977	1978	1979
Current account	114,280	138,530	167,580
Exports (fob)	94,530	112,870	150,540
Imports (fob)	19,750	25,760	17,040
Trade and transfer	—	—	—
Services	—15,350	—16,680	—21,930
Balance on current account	4,400	9,080	—4,890
Capital account	—	—	—
Long-term	—5,520	—1,220	5,970
Short-term	5,190	4,550	1,500
Balance on capital account	—330	3,330	8,120
Reserves and omissions	480	—1,960	—3,520
Surplus or deficit	4,530	10,450	—2,290

Source: IMF

"If only all airports had what Frankfurt has."

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German Airlines

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M.A.N. GHH STERKRADE
mtu SHW RENK DWE
FERROSTAAL KIRCHFELD SCHLÖMANN SIEMAG
Battenfeld kabelmetal SCHALTBAU MÜNCHEN

GHH-GRUPPE

The GHH Group's comprehensive services include consultation, project planning, supplying materials and undertaking construction work, commissioning, training specialists, financing complete plants and the marketing of the client's products. After the first quarter of 1980 the orderbook stood around DM 16.5 million. Group sales for the last financial year were 13,600 million. The GHH work force totals 86,250 with approximately 4,400 of these employees engaged in research and the development of new products and processes.

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Series production employing high-level technology: exacting customs-built products; and turnkey systems in plant construction.

GHH For further information:
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Versatile banking system at businessman's bidding

The businessman in West Germany has at his disposal a well-developed and generally highly efficient banking system.

About 5,800 banks have about 44,000 branches throughout the country, resulting in one of the most comprehensive banking networks in the world. There is a bank branch for every 1,400 people—a density which is three times that of the United States.

The structure of the banking industry ensures that facilities are available in the country as well as in the cities. The savings bank movement, which is made up of banks tied to individual local authorities, has roughly 50 per cent of the German banking market. The cooperative and farmers' banks, which have a strong rural bias, account for about 20 per cent, and the private sector banks, which make up the remaining 30 per cent of the market, are the three biggest private banks—the Deutsche Bank, the Dresdner Bank, and the Commerzbank—which are often thought of as dominating the banking industry, together transact about one-tenth of West German banking business.

Despite this variety of structure, based largely on local affiliations, most German banks offer all manner of banking under one roof. The "Big Three" and the larger regional banks have their own pyramid structures, through which they can offer customers the whole gamut of services including the operation of current and savings accounts, portfolio management, loan syndication, export finance, and stock exchange operations. The savings and cooperative banking movements have their own state and national institutes to handle wholesale and foreign business.

The legal framework in which German banks operate—there is no distinction between deposit makers in such activities as international syndicated loans, Eurobond flotations, and, in

the case of some of the Landesbanken, have even accumulated large equity stakes in West German industry.

In general, the competitive atmosphere which prevails has benefited the individual customer. A branch manager is likely to meet any reasonable demand, if he did not a rival bank up the street would probably be only too happy to step into

At the other end of the scale, there appears to be a better-balanced relationship between big industry and the banking system than at earlier stages in Germany's history.

Two or even five years ago, there was considerable concern at a political level about the power which banks were supposed to exercise in West German industry and business life.

Today the issue is at least dormant, reflecting a general policy aim on the part of the banks to reduce their direct equity holdings in industry, the spread of

equal worker representation on the supervisory boards of companies, and a growing government reliance on the banking industry, to help finance public sector borrowing requirements.

Accordingly, the present mix of private and public sector banking is likely to continue for the foreseeable future, political pressure in favour of nationalizing the remaining private sector banks having lost ground.

The Government's decision some years ago to help set up a special financing institute to provide capital for that type of risky venture no longer supported by the banking industry is indicative of the problem.

As it happens, the Wagnis Finanzierungs-Gesellschaft has been less than a resounding success, but its very foundation points to the miserable state of equity investment in West Germany.

There is a mismatch between the supply and demand of risk capital. Funds are available, as shown by the willingness of well-heeled middle class investors to speculate heavily in sometimes dubious and often fraudulent ventures promising big returns from raw material exploitation or commodities futures trading.

Bankers themselves complain that such companies find it easier to raise capital than a "blue chip" concern issuing new shares on the stock exchange.

Companies have tended to treat the holders of their equity as if they were bondholders paying dividends which have often failed to offset inflation.

The result has been a sharp decline in investors' interest in equities, and in turn a reduction in the proportion of equity in corporate balance sheets.

one of 14 such plants that have been projected would be economically viable at today's costs.

This is symptomatic. The free market economy is shackled in chains of its own making. No project is taken up if the costs cannot be calculated, but nobody can forecast the economic factors that will be operative in the next decade, and as it takes 10 years, including the time needed for design and approval, before a large-scale coal liquefaction plant can be built, the 1990s will probably arrive without a single drop of methanol for motor fuel, or gas for the chemical industry, having been produced from coal.

In this industrial nation there is something scarcer than energy, and that is time. Yet however widely it is realized that it is already five minutes to twelve as far as assurance of our future energy supplies is concerned, the business risks involved are considered too great, and there is a reluctance to take decisions.

The Federal Government is aware of the problem, of course. It is intended that the barriers against investment in new energy technologies should be removed through government guarantees to cover business risks. But if the slogan "Away from oil" is to have any chance of being put into effect, even very partially, the Government, besides providing guarantees for investors, will also need to do something about high energy costs. As matters stand,

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Caution creeps into mood of optimism

Consider the protracted crisis in Iran, the Soviet invasion of Afghanistan and the apparently unstoppable rise in the price of oil, the German economy began the 1980s on a surprisingly—one might almost say uncharacteristically—optimistic note.

After many years in the doldrums, business investment had at last picked up. Last year spending on fixed assets by corporations advanced by no less than 15 per cent, contributing significantly to the 4.4 per cent real growth of the economy recorded for 1979 and a surprisingly large increase of 383,000 in the total number of people employed.

This positive mood carried over well into 1980. Although a note of caution has crept into the more recent surveys of business opinion carried out by economic research institutes, there still seems a good chance that fixed-asset investment by businesses will exceed 20 per cent of gross national product this year for the first time since the boom year of 1973.

Yet opinions on whether West Germany is a world while place to invest differ sharply, with German businessmen appearing to take a far more jaundiced view of the prospects in the Federal Republic than many of their colleagues abroad.

To put the negative case first, without doubt, West Germany has become a high-wage country. The investment incentives offered by the federal and state governments appear measure when compared with other countries in Western Europe, although a surprisingly large area of what is a very efficient country qualifies for regional aid. Taxation is higher than average, the laws protecting the environment are strict, there is a shortage of skilled labour and the sys-

tem of health and pension insurance is expensive for both the individual and his employer.

On the other hand, the social and political climate is stable. Successive governments since the establishment of the Federal Republic have shown themselves adept at economic management with the result that Germany has one of the lowest inflation rates in the Western world. Labour productivity is high, the transport structure in particular is good and an affluent population guarantees an appreciable purchasing potential.

The businessman with the high technology product, or "targeting" his sales at the large demand that exists for high-value goods, can most probably count on a reasonable return on capital after a few years of subordinating profitability to securing a firm foothold in the market.

These latter points appear to be the considerations that weigh with the still large number of foreign investors that found companies in West Germany. For although recent official statistics suggest that foreign investors are avoiding West Germany, international business surveys indicate that it is still considered a worthwhile place to invest.

Last year foreign direct investments in West Germany fell to Dm1,500m, the lowest net increase since 1962. At the same time net investments by West German companies abroad advanced to Dm1,800m, by far the highest level since the gathering of official statistics began.

But it would be wrong to deduce that German companies are deserting their homeland in droves in favour of foreign areas of activity. The growth of direct exports abroad

represents far more a catching up after the first two decades following the Second World War when priority was given to developing home manufacturing facilities and markets. It is also a logical consequence of the progressive repatriation of the Deutsche mark over the past decade.

A recent survey of 200 leading European, Japanese and American companies carried out by the business international group of Geneva came to the conclusion that the Federal Republic offered the best investment and market opportunities in Europe in the 1980s. However, it is clear that there is scope in Western countries for improving still further the investment climate.

The chances of the state pursuing a more active policy designed to promote investment have probably been helped by the growing agreement among governments that economic policies must in future devote more attention to what is known as the "supply side" of the economy. Hence, the meeting of economics and foreign ministers at the Organization for Economic Cooperation and Development (OECD) in Paris earlier this month agreed that investment should be encouraged through removing distortions and rigidities, hampering the operation of market mechanisms, and through vigorous action against restrictive business practices.

At the beginning of the 1980s West Germany's policy towards investment must strive to maintain the competitiveness of the country's industrial production and decrease the Federal Republic's dependence on imported sources of energy.

Recent figures suggest

that in one respect research and development—West Germany already well ahead of Japan and its partners—the BEC in terms of expenditure per head, and almost caught up with a level of per capita spending in the United States.

Businessmen have been pressing for an improvement in the way which investments are treated under German laws and for less bureaucratic intervention in business activity. Moreover, there has been an uncomfortable question mark over the security of West Germany's energy supplies since the country's nuclear power programme became stalled through the action of citizens' action groups in the 1970s.

The general agreement reached at the OECD meeting this month is unlikely to move the nuclear power issue. But it could ease the pressure on Germany towards more favourable depreciation rules for investment compared with the present position, where Germany focuses on badly worn but against such imperious European trading rivals as Britain, France and Austria.

The proliferation of government orders affecting business is not exclusively a German problem but in Germany do appear to have approached the issue with characteristic thoroughness. The amount of new legislation coming from the Federal Government alone is three times greater in the four years to 1976 than in the first administration of the Federal Republic. It has been calculated on average that companies now have to spend about 2 per cent of turnover on administrative and advisory costs to combat this flood of paper.

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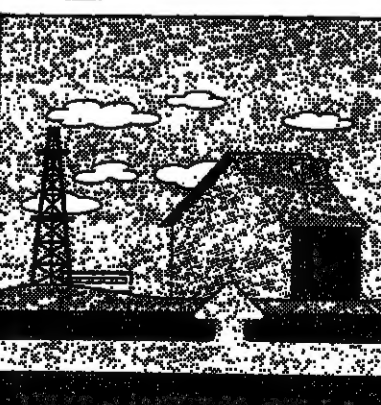
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The best of the Wurst

ert von Paczensky
columnist.
Essen und Trinken

Wir sorgen für Erdgas **RUHR**
gas

Erdgas spart Energie



Wärme-Erzeugung aus Erdgas ist unmittelbare und umweltfreundliche Nutzung von Energie. Aus der Primärenergie Erdgas entsteht Wärme direkt, ohne Umwandlungsverluste. So ist Erdgas die Wärmeenergie, die allein durch ihren Einsatz bereits Energie einspart. Hinzu kommt der Qualitätsstandard der Erdgasgeräte, die mit hohem Wirkungsgrad die Wärme des Erdgases

erdgas bedeutet Energie-Einsparung durch den direkten Einsatz von Primärenergie.

anpassungsfähig für jedes Wärmebedürfnis.
Alles in allem ist Erdgas die Primärenergie mit dem höchst-
möglichen Nutzungsgrad. Und damit bestens für die Wärme-
erzeugung geeignet. Wir von der Ruhrgas tragen dazu bei,
daß Erdgas da ist, wann immer es benötigt wird.

uhrgas Aktiengesellschaft, Essen

Wir sorgen für Erdgas RUHR GAS

